City of Cocoa

65 Stone Street
Cocoa, FL 32922

Summary Agenda

City Council

Tuesday, March 22, 2022 | **6:00 PM** | **Cocoa City Council Chambers**

CALL TO ORDER

INVOCATION

PLEDGE OF ALLEGIANCE

ROLL CALL

II. APPROVAL OF AGENDA AND MINUTES:

AGENDA:

II.1 22-165 Approve the Agenda for the Regular City Council meeting of March 22, 2022, as presented or with amendments.

Attachments: 03-22-2022 Short Agenda ADA.pdf

MINUTES:

III. AWARDS AND PRESENTATIONS:

III.1 22-131 Proclamation: Proclaiming the Month of April, 2022 as "Water Conservation Month". (Utilities Director)

Attachments: Water Conservation Month.pdf

III.2 22-44 Proclamation: Proclaiming April 10 - 16, 2022 as “National Public Safety Telecommunicators Week.”

Attachments: National Public Safety Telecommunicators Week in Cocoa.pdf

IV. DELEGATIONS:

In accordance with the City Council's rules and procedures, residents or tax-payers of the City (upon any subject of general or public interest), City employees (regarding his/her employment), and water and sewer customers (on matters related to the City's water and/or sewer system), may address the City Council under Delegations on items not on the printed agenda by filling out a speaker card.

Speaker cards are located outside the Council meeting room and should be provided to the City Clerk. Please observe the time limit of three (3) minutes while speaking under Delegations. Delegations shall be limited to thirty (30) minutes unless extended by Council.

V. CONSENT AGENDA:

V.1 22-132 Approve the Purchase of Two (2) New 2022 F-250 Regular Cab, 2 Wheel Drive, XL 8 Foot Bed, 142 Wheel Base Trucks Utilizing the Sourcewell Cooperative Purchasing Contract # 060920-NAF, Expiring August 1, 2024; To Approve a Resolution Amending the FY22 Budget (BAF#22-058-T). (Public Works Director)

Attachments: National Auto Fleet Contract 060920.pdf
4020 DYAL VEHICLE SPEC 2022 FORD F250 UTILTIY TRK.pdf
NJPA-COCOA, CITY OF-F2A 600A_36033-1_Quote.PDF
Budget Resolution FY 2022- ADA Compliant.pdf
BAF 22-058-T-UT-2 Vehicles for Inst Tech (3-22-22) Agenda 22-132.pdf

V.2 22-148 Approve an additional field acceptance testing cost of $10,635.00 toward RFP P-22-03-COC ($252,212.00) to the contract being negotiated with Tierra, Inc. for Construction, Engineering and Inspection (CEI) Services for the oversight of the Fiske Blvd. and Broadmoor Acres Drainage Improvements Project; Approve a Resolution authorizing the City Manager to approve Change Orders in an Amount Not to Exceed $26,284.70 (10%) for a CEI Services Total of $289,131.70. (Public Works Director)

Attachments: Added SOW for Field Acceptance Testing CEI Services P-22-03-COC Memo 3-
Resolution - Project Contingency for CEI Services for the Fiske Blvd. & Broadm

V.3 22-149 Approve a HOME Investment Partnership (HOME) Program Agreement with Community Housing Initiative, Inc. (CHI) in the amount of $301,679.54 to award funds for the administration of the City's Purchase Assistance Program. Approve a Resolution amending the FY 2022 Budget (BAF# 22-060-T) transferring grant funding into the appropriate account. (Community Services Director)

Attachments: FY22 Resolution.docx
BAF 22-060-T-CD-HOME FTHB Agr (3-22-22) Agenda 22-149.pdf
FTHB -CHI Agreement.docx

V.4 22-150 Approve a Resolution to Establish the Stabilization and Health Insurance Reserves for Fiscal Year 2022. (Finance Director)

Attachments: Resolution FOM Stabilization Reserve Change March 23 2021.doc

V.5 22-151 Approval of the requested Pay Plan change for Fiscal Year 2022. (Administrative Services Director)

Attachments: FY 2022 Pay Grades and Pay Plan (Draft 3-22-2022).pdf

MULTI-YEAR CONTRACTS:

VI. PUBLIC HEARINGS:

VI.1 22-141 Conduct a Public Hearing to obtain citizen input and comments on housing and community development needs; approve recommendations on the FY 2022-2023 CDBG and HOME program funding; and provide notice to solicit public comment for both the FY 2022-2027 (5) year Consolidated Plan and notice of final public hearing scheduled for April 26, 2022. (Community Services Director)

Attachments: Exhibit A-Notice of Funding Availability (CDBG_HOME).pdf
Exhibit B-Review Committee Scoring Sheets.xlsx
Exhibit C- Florida Today Ad-Public Hearing.pdf

VII. COUNCIL BUSINESS:

VII.1 22-120 Accept the Annual Comprehensive Financial Report (ACFR) and the Audit Report for Fiscal Year 2021. (Finance Director)

VII.2 22-139 Requesting Council approval for a revised street closure for the upcoming Historic Cocoa Village Main Street Car Show on April 2, 2022. (Assistant to the CM/PIO)

VII.3 22-166 Consider the reappointment of Ms. Candace Rogers as a member of the Cocoa CRA through April, 2026. (Administrative Services Director)

Attachments: Intent to Reapply Letter.pdf
Cocoa CRA Board Roster.pdf

VIII. CITY BUSINESS:

VIII.1 22-142 Approval of the 2021 AVT exemption for Walmart based on the fulfillment of all the requirements of the Ad Valorem Tax Abatement Economic Incentive Agreement by maintaining 239 jobs at an average annual wage above $42,421. (Economic Development Manager)

Attachments: WM_8851_Cocoa_2022_Ad_Valorem_Exemption_Application_-_Supporting_At

IX. INFORMATIONAL AGENDA:

IX.1 22-137 Calls for service provided by the Cocoa Fire Rescue Department for the month of February 2022. (Fire Chief)

Attachments: February 2022 Request For Service By Incident Type Report.pdf

IX.2 22-145 Council request to review the cumulative purchase approvals over $35,000 and under $50,000 for period 10/01/2021 to 2/28/2022.(Finance Director)

Attachments: PO Monthly Report to City Council 10.01.21 thru 2.28.22.pdf

IX.3 22-152 FY 2022 Budget Adjustment Report. (Finance Director)

Attachments: Pd 5. February FY 2022 REVENUE Budget Tracking Worksheet.pdf
Pd 5. February FY 2022 EXPENSE Budget Tracking Worksheet.pdf

IX.4 22-153 In accordance with City Code, Section 2-74, at the beginning of each month during the fiscal year, the City Manager shall submit to City Council data showing the relation between the estimated and actual income and expenses to date. (Finance Director)

Attachments: Budget by Classification Report February 2022.pdf

IX.5 22-154 In accordance with the Financial Operations Manual (FOM) the City Manager shall submit to City Council in the form of an agenda item any approved change orders to construction contracts that the City Council has authorized the City Manager, by resolution, to approve in excess of the City Manager's spending authority. (Finance Director)

Attachments: Change Order Authorizations 02-28-22.pdf

X. REPORTS:

XI. ADJOURNMENT

XII. NOTICE TO THE PUBLIC:

This is a public meeting. All interested parties may attend in person. The facility wherein this public meeting will be held is accessible to the physically handicapped. In accordance with the Americans With Disabilities Act, persons needing assistance to participate in any of these proceedings should contact the City Clerk of the City of Cocoa, listed below, at least 48 hours prior to the meeting: Carie Shealy, City Clerk, 65 Stone Street, Cocoa, by telephone at (321) 433-8484 or via email at cshealy@cocoafl.org.

Additionally, interested persons may view or listen to the meeting electronically at the following internet sites:
(1) https://tinyurl.com/s5e875r or
(2) https://cocoa.legistar.com/DepartmentDetail.aspx?ID=26365&GUID=FF9D3369-D354-4FAB-800A-57D0AEE30153&Mode=MainBody

However, the City is not responsible for technical difficulties that may occur while attempting to view or listen to the meeting on the internet.

Interested persons may submit their written comments or questions regarding the meeting prior to the meeting through Email at meetings@cocoafl.org, or via E-comments through the online agenda. Any electronic comments submitted will be made part of the meeting record. Written comments or questions not relevant to the Council meeting agenda will not be made part of the meeting record but will be maintained as public record.

Pursuant to Section 286.0105, Florida Statutes, the City hereby advises the public that: if a person decides to appeal any decision made by the City Council with respect to any matter considered at its meeting or hearing, that person will need a record of the proceedings and for such purpose, affected persons may need to assure that a verbatim record of the proceedings is made, and such record shall include the testimony and evidence upon which the appeal is to be based. This notice does not constitute consent by the City for the introduction or admission into evidence of otherwise inadmissible or irrelevant evidence, nor does it authorize challenges or appeals otherwise not allowed by law.

Although members of the public are entitled to be heard by the City Council on certain items on the meeting agenda pursuant to the City Council Rules of Procedure, members of the public are not entitled to an immediate response by either administrative staff members or Council; however, the City Council or administrative staff may provide a response at their discretion. When presenting before the City Council, all comments or questions should be directed to the Mayor or the chair of the meeting. Comments or questions should not be made directly to administrative staff without permission from the Mayor or chair.
Public debate by individual speakers from the audience on public hearing items shall be limited to three (3) minutes. Applicants or representatives of recognized groups with special interests in a matter shall be limited to ten (10) minutes; and total debate on a single issue shall be limited to thirty (30) minutes. Only one presentation per person per item shall be allowed.

A Council member may add an item to the agenda during the meeting only at the time the agenda is approved. If the item requires action by the Council, then it may be added to the agenda by an affirmative vote of the Council, and written documentation must be submitted at the time the item is added to the agenda. Matters may also be raised by the Council, City Manager or City Attorney under reports and acted upon by the City Council.

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City of Cocoa

65 Stone Street
Cocoa, FL 32922

Detailed Staff Report

File Number: 22-165

File ID:	22-165	**Type:**	Agenda	**Status:**	Agenda Ready
Version:	1	**Agenda Section:**		**In Control:**	City Council
				File Created:	03/16/2022
Subject:				**Final Action:**	

Title: Approve the Agenda for the Regular City Council meeting of March 22, 2022, as presented or with amendments.

Internal Notes:

Sponsors:		**Enactment Date:**	
Attachments:	03-22-2022 Short Agenda ADA.pdf	**Enactment Number:**	
Recommendation:		**Hearing Date:**	
Drafter:	cshealy@cocoafl.org	**Effective Date:**	

History of Legislative File

Version:	Acting Body:	Date:	Action:	Sent To:	Due Date:	Return Date:	Result:

Agenda
City of Cocoa
Regular Meeting of The City Council

Date: March 22, 2022
Time: 6:00 pm
Location: 65 Stone Street Cocoa, FL 32922

I. Opening Matters:

1. Call to Order
2. Invocation
3. Pledge of Allegiance
4. Roll Call

II. Approval of Agenda and Minutes:

1. Agenda: Regular Meeting of March 22, 2022. (22-165)

2. Minutes: N/A

III. Awards and Presentations:

1. Proclamation: Proclaiming the Month of April, 2022 as "Water Conservation Month". (22-131). (Utilities Director)

2. Proclamation: Proclaiming April 10 - 16, 2022 as “National Public Safety Telecommunicators Week.” (22-44). (Chief of Police)

IV. Delegations:

In accordance with the City Council’s rules and procedures, residents or tax-payers of the City (upon any subject of general or public interest), City employees (regarding his/her employment), water and sewer customers (on matters related to the City’s water and/or sewer system), and any person on any item on the agenda (except *Emergency items, Ministerial items, Quasi-judicial items, and*

Public Hearing items), may address the City Council under Delegations by filling out a speaker card.

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V. Consent Agenda:

(A) General Consent Items:

1. Approve the Purchase of Two (2) New 2022 F-250 Regular Cab, 2 Wheel Drive, XL 8 Foot Bed, 142 Wheel Base Trucks Utilizing the Sourcewell Cooperative Purchasing Contract # 060920-NAF, Expiring August 1, 2024; To Approve a Resolution Amending the FY22 Budget (BAF#22-058-T). (22-132). (Public Works Director)

2. Approve an additional field acceptance testing cost of $10,635.00 toward RFP P-22-03-COC ($252,212.00) to the contract being negotiated with Tierra, Inc. for Construction, Engineering and Inspection (CEI) Services for the oversight of the Fiske Blvd. and Broadmoor Acres Drainage Improvements Project; Approve a Resolution authorizing the City Manager to approve Change Orders in an Amount Not to Exceed $26,284.70 (10%) for a CEI Services Total of $289,131.70. (22-148). (Public Works Director)

3. Approve a HOME Investment Partnership (HOME) Program Agreement with Community Housing Initiative, Inc. (CHI) in the amount of $301,679.54 to award funds for the administration of the City's Purchase Assistance Program. Approve a Resolution amending the FY 2022 Budget (BAF# 22-060-T) transferring grant funding into the appropriate account. (22-149). (Community Services Director)

4. Approve a Resolution to Establish the Stabilization and Health Insurance Reserves for Fiscal Year 2022. (22-150). (Finance Director)

5. Approval of the requested Pay Plan change for Fiscal Year 2022. (22-151). (City Manager)

(B) Multi-Year Contracts:

None.

VI. Public Hearings:

1. Conduct a Public Hearing to obtain citizen input and comments on housing and community development needs; approve recommendations on the FY 2022-2023 CDBG and HOME program funding; and provide notice to solicit public comment for both the FY 2022-2027 (5) year Consolidated Plan and notice of final public hearing scheduled for April 26, 2022. (22-141). (Community Services Director)

VII. Council Business:

1. Accept the Comprehensive Annual Financial Report (ACFR) and the Audit Report for Fiscal Year 2021. (22-120). (Finance Director)

2. Requesting Council approval for a revised street closure for the upcoming Historic Cocoa Village Main Street Car Show on April 2, 2022. (22-139). (Asst. to the CM/PIO)

3. Consider the reappointment of Ms. Candace Rogers as a member of the Cocoa CRA through April, 2026. (22-166). (Administrative Services Director)

VIII. City Business:

1. Approval of the 2021 AVT exemption for Walmart based on the fulfillment of all the requirements of the Ad Valorem Tax Abatement Economic Incentive Agreement by maintaining 239 jobs at an average annual wage above $42,421. (22-142). (Economic Development Manager)

Multi-Year Contracts:

None.

IX. Informational Agenda:

1. Calls for service provided by the Cocoa Fire Rescue Department for the month of February 2022. (22-137). (Fire Chief)

2. Cumulative purchase approvals over $35,000 and under $50,000 for period 10/01/2021 to 2/28/2022. (22-145). (Finance Director)

3. FY 2022 Budget Adjustment Report. (22-152). (Finance Director)

4. Data showing the relation between the estimated and actual income and expenses to date. (22-153). (Finance Director)

This Agenda may be Amended up until or at the Meeting

5. Approved change orders to construction contracts that the City Council has authorized the City Manager, by resolution, to approve in excess of the City Manager's spending authority. (22-154). (Finance Director)

X. Reports:

- Advisory Boards and Committees
- City Manager & Administration
- City Attorney
- City Council

XI. Adjournment:

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(1) https://tinyurl.com/s5e875r or

(2) https://cocoa.legistar.com/DepartmentDetail.aspx?ID=26365&GUID=FF9D3369-D354-4FAB-800A-57D0AEE30153&Mode=MainBody

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record of the proceedings is made, and such record shall include the testimony and evidence upon which the appeal is to be based. This notice does not constitute consent by the City for the introduction or admission into evidence of otherwise inadmissible or irrelevant evidence, nor does it authorize challenges or appeals otherwise not allowed by law.

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This Agenda may be Amended up until or at the Meeting

City of Cocoa

65 Stone Street
Cocoa, FL 32922

Detailed Staff Report

File Number: 22-131

File ID:	22-131	**Type:**	Awards/Presentations	**Status:**	Agenda Ready
Version:	1	**Agenda Section:**		**In Control:**	City Council
				File Created:	02/28/2022
Subject:				**Final Action:**	
Title:					

Internal Notes:

Sponsors:		**Enactment Date:**	
Attachments:	Water Conservation Month.pdf	**Enactment Number:**	
Recommendation:		**Hearing Date:**	
Drafter:	cshealy@cocoafl.org	**Effective Date:**	

History of Legislative File

Version:	Acting Body:	Date:	Action:	Sent To:	Due Date:	Return Date:	Result:

PROCLAMATION

WHEREAS, *water is a basic and essential need of every living creature; and*

WHEREAS, *the State of Florida, Water Management Districts and City of Cocoa are working together to increase awareness about the importance of water conservation; and*

WHEREAS, *the City of Cocoa and the State of Florida has designated April, typically a dry month when water demands are most acute, Florida's Water Conservation Month, to educate citizens about how they can help save Florida's precious water resources; and*

WHEREAS, *the City of Cocoa has always encouraged and supported water conservation, through various educational programs and special events; and*

WHEREAS*, every business, industry, school and citizen can make a difference when it comes to conserving water; and*

WHEREAS, *every business, industry, school and citizen can help by saving water and thus promote a healthy economy and community.*

NOW, THEREFORE, *I, Mayor Michael C. Blake, on behalf of the City Council of the City of Cocoa, Florida, do hereby proclaim April, 2022 as:*

"Water Conservation Month"

The City of Cocoa, Florida is calling upon each citizen and business to help protect our precious resource by practicing water saving measures and becoming more aware of the need to save water.

WHEREFORE, *I have hereunto set my hand and caused the seal of the City of Cocoa to be affixed this 22nd day of March, 2022.*

Mayor

ATTEST:

City Clerk

City of Cocoa

65 Stone Street
Cocoa, FL 32922

Detailed Staff Report

File Number: 22-44

File ID:	22-44	**Type:**	Awards/Presentations	**Status:**	Agenda Ready
Version:	1	**Agenda Section:**		**In Control:**	City Council
				File Created:	01/13/2022
Subject:				**Final Action:**	

Title: Proclamation: Proclaiming April 10 - 16, 2022 as “National Public Safety Telecommunicators Week.”

Internal Notes:

Sponsors:		**Enactment Date:**	
Attachments:	National Public Safety Telecommunicators Week in Cocoa.pdf	**Enactment Number:**	
Recommendation:		**Hearing Date:**	
Drafter:	saustin@cocoapolice.com	**Effective Date:**	

History of Legislative File

Version:	Acting Body:	Date:	Action:	Sent To:	Due Date:	Return Date:	Result:

PROCLAMATION

WHEREAS, *emergencies can occur at any time that require police, fire or emergency medical services; and,*

WHEREAS*, when an emergency occurs the prompt response of police officers, firefighters and paramedics is critical to the protection of life and preservation of property; and*

WHEREAS*, the safety of our police officers and firefighters is dependent upon the quality and accuracy of information obtained from citizens who telephone the City of Cocoa emergency communications center; and,*

WHEREAS*, Public Safety Telecommunicators are the first and most critical contact our citizens have with emergency services; and,*

WHEREAS*, Public Safety Telecommunicators are the single vital link for our police officers and firefighters by monitoring their activities by radio, providing them information and ensuring their safety; and*

WHEREAS*, Public Safety Telecommunicators of the City of Cocoa Police Department have contributed substantially to the apprehension of criminals, suppression of fires and treatment of patients; and*

WHEREAS*, each dispatcher has exhibited compassion, understanding and professionalism during the performance of their job in the past year.*

NOW, THEREFORE, *I, Mayor Michael C. Blake, on behalf of the City Council of the City of Cocoa, Florida, do hereby proclaim the week of April 10 – 16, 2022 as:*

"National Public Safety Telecommunicators Week in Cocoa"

in honor of the men and women whose diligence and professionalism keep our city and citizen safe.

WHEREFORE, *I have hereunto set my hand and caused the seal of the City of Cocoa to be affixed this 22nd day of March, 2022.*

Michael C. Blake

Mayor

ATTEST: Carie Mealy

City Clerk

City of Cocoa

65 Stone Street
Cocoa, FL 32922

Detailed Staff Report

File Number: 22-132

File ID:	22-132	**Type:**	Resolution	**Status:**	Consent Agenda
Version:	1	**Agenda Section:**		**In Control:**	City Council
				File Created:	03/01/2022
Subject:				**Final Action:**	

Title: To Approve the Purchase of Two (2) New 2022 F-250 Regular Cab, 2 Wheel Drive, XL 8 Foot Bed, 142 Wheel Base Trucks Utilizing the Sourcewell Cooperative Purchasing Contract # 060920-NAF, Expiring August 1, 2024; To Approve a Resolution Amending the FY22 Budget (BAF#22-058-T)

Internal Notes:

Sponsors:		**Enactment Date:**	
Attachments:	National Auto Fleet Contract 060920.pdf, 4020 DYAL VEHICLE SPEC 2022 FORD F250 UTILTIY TRK.pdf, NJPA-COCOA, CITY OF-F2A 600A_36033-1_Quote.PDF, Budget Resolution FY 2022- ADA Compliant.pdf, BAF 22-058-T-UT-2 Vehicles for Inst Tech (3-22-22) Agenda 22-132.pdf	**Enactment Number:**	
Recommendation:		**Hearing Date:**	
Drafter:	mcross@cocoafl.org	**Effective Date:**	

History of Legislative File

Version:	Acting Body:	Date:	Action:	Sent To:	Due Date:	Return Date:	Result:

DocuSign Envelope ID: E231A4AC-5C75-4068-A87D-BB09EC3BEB57

Sourcewell

Solicitation Number: RFP #060920

CONTRACT

This Contract is between Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 (Sourcewell) and 72 Hour LLC dba: National Auto Fleet Group, 490 Auto Center Drive, Watsonville, CA 95076 (Vendor).

Sourcewell is a State of Minnesota local government agency and service cooperative created under the laws of the State of Minnesota (Minnesota Statutes Section 123A.21) that offers cooperative procurement solutions to government entities. Participation is open to federal, state/province, and municipal governmental entities, higher education, K-12 education, nonprofit, tribal government, and other public entities located in the United States and Canada.

Vendor desires to contract with Sourcewell to provide equipment, products, or services to Sourcewell and the entities that access Sourcewell's cooperative purchasing contracts (Participating Entities).

1. TERM OF CONTRACT

A. EFFECTIVE DATE. This Contract is effective upon the date of the final signature below.

B. EXPIRATION DATE AND EXTENSION. This Contract expires August 1, 2024, unless it is cancelled sooner pursuant to Article 24. This Contract may be extended up to one additional one-year period upon request of Sourcewell and with written agreement by Vendor.

C. SURVIVAL OF TERMS. Articles 11 through 16 survive the expiration or cancellation of this Contract.

2. EQUIPMENT, PRODUCTS, OR SERVICES

A. EQUIPMENT, PRODUCTS, OR SERVICES. Vendor will provide the Equipment, Products, or Services as stated in its Proposal submitted under the Solicitation Number listed above. Vendor's Equipment, Products, or Services Proposal (Proposal) is attached and incorporated into this Contract.

All Equipment and Products provided under this Contract must be new/current model. Vendor may offer close-out or refurbished Equipment or Products if they are clearly indicated in

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Vendor's product and pricing list. Unless agreed to by the Participating Entities in advance, Equipment or Products must be delivered as operational to the Participating Entity's site.

This Contract offers an indefinite quantity of sales, and while substantial volume is anticipated, sales and sales volume are not guaranteed.

B. WARRANTY. Vendor warrants that all Equipment, Products, and Services furnished are free from liens and encumbrances, and are free from defects in design, materials, and workmanship. In addition, Vendor warrants the Equipment, Products, and Services are suitable for and will perform in accordance with the ordinary use for which they are intended. Vendor's dealers and distributors must agree to assist the Participating Entity in reaching a resolution in any dispute over warranty terms with the manufacturer. Any manufacturer's warranty that is effective past the expiration of the Vendor's warranty will be passed on to the Participating Entity.

C. DEALERS, DISTRIBUTORS, AND/OR RESELLERS. Upon Contract execution, Vendor will make available to Sourcewell a means to validate or authenticate Vendor's authorized dealers, distributors, and/or resellers relative to the Equipment, Products, and Services related to this Contract. This list may be updated from time-to-time and is incorporated into this Contract by reference. It is the Vendor's responsibility to ensure Sourcewell receives the most current version of this list.

3. PRICING

All Equipment, Products, or Services under this Contract will be priced as stated in Vendor's Proposal.

When providing pricing quotes to Participating Entities, all pricing quoted must reflect a Participating Entity's total cost of acquisition. This means that the quoted cost is for delivered Equipment, Products, and Services that are operational for their intended purpose, and includes all costs to the Participating Entity's requested delivery location.

Regardless of the payment method chosen by the Participating Entity, the total cost associated with any purchase option of the Equipment, Products, or Services must always be disclosed in the pricing quote to the applicable Participating Entity at the time of purchase.

A. SHIPPING AND SHIPPING COSTS. All delivered Equipment and Products must be properly packaged. Damaged Equipment and Products may be rejected. If the damage is not readily apparent at the time of delivery, Vendor must permit the Equipment and Products to be returned within a reasonable time at no cost to Sourcewell or its Participating Entities. Participating Entities reserve the right to inspect the Equipment and Products at a reasonable time after delivery where circumstances or conditions prevent effective inspection of the Equipment and Products at the time of delivery.

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Vendor must arrange for and pay for the return shipment on Equipment and Products that arrive in a defective or inoperable condition.

Sourcewell may declare the Vendor in breach of this Contract if the Vendor intentionally delivers substandard or inferior Equipment or Products. In the event of the delivery of nonconforming Equipment and Products, the Participating Entity will notify the Vendor as soon as possible and the Vendor will replace nonconforming Equipment and Products with conforming Equipment and Products that are acceptable to the Participating Entity.

B. SALES TAX. Each Participating Entity is responsible for supplying the Vendor with valid tax-exemption certification(s). When ordering, a Participating Entity must indicate if it is a tax-exempt entity.

C. HOT LIST PRICING. At any time during this Contract, Vendor may offer a specific selection of Equipment, Products, or Services at discounts greater than those listed in the Contract. When Vendor determines it will offer Hot List Pricing, it must be submitted electronically to Sourcewell in a line-item format. Equipment, Products, or Services may be added or removed from the Hot List at any time through a Sourcewell Price and Product Change Form as defined in Article 4 below.

Hot List program and pricing may also be used to discount and liquidate close-out and discontinued Equipment and Products as long as those close-out and discontinued items are clearly identified as such. Current ordering process and administrative fees apply. Hot List Pricing must be published and made available to all Participating Entities.

4. PRODUCT AND PRICING CHANGE REQUESTS

Vendor may request Equipment, Product, or Service changes, additions, or deletions at any time. All requests must be made in writing by submitting a signed Sourcewell Price and Product Change Request Form to the assigned Sourcewell Contract Administrator. This form is available from the assigned Sourcewell Contract Administrator. At a minimum, the request must:

- Identify the applicable Sourcewell contract number;
- Clearly specify the requested change;
- Provide sufficient detail to justify the requested change;
- Individually list all Equipment, Products, or Services affected by the requested change, along with the requested change (e.g., addition, deletion, price change); and
- Include a complete restatement of pricing documentation in Microsoft Excel with the effective date of the modified pricing, or product addition or deletion. The new pricing restatement must include all Equipment, Products, and Services offered, even for those items where pricing remains unchanged.

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A fully executed Sourcewell Price and Product Request Form will be become an amendment to this Contract and be incorporated by reference.

5. PARTICIPATION, CONTRACT ACCESS, AND PARTICIPATING ENTITY REQUIREMENTS

A. PARTICIPATION. Sourcewell's cooperative contracts are available and open to public and nonprofit entities across the United States and Canada; such as federal, state/province, municipal, K-12 and higher education, tribal government, and other public entities.

The benefits of this Contract should be available to all Participating Entities that can legally access the Equipment, Products, or Services under this Contract. A Participating Entity's authority to access this Contract is determined through its cooperative purchasing, interlocal, or joint powers laws. Any entity accessing benefits of this Contract will be considered a Service Member of Sourcewell during such time of access. Vendor understands that a Participating Entity's use of this Contract is at the Participating Entity's sole convenience and Participating Entities reserve the right to obtain like Equipment, Products, or Services from any other source.

Vendor is responsible for familiarizing its sales and service forces with Sourcewell contract use eligibility requirements and documentation and will encourage potential members to join Sourcewell. Sourcewell reserves the right to add and remove Participating Entities to its roster during the term of this Contract.

B. PUBLIC FACILITIES. Vendor's employees may be required to perform work at government-owned facilities, including schools. Vendor's employees and agents must conduct themselves in a professional manner while on the premises, and in accordance with Participating Entity policies and procedures, and all applicable laws.

6. PARTICIPATING ENTITY USE AND PURCHASING

A. ORDERS AND PAYMENT. To access the contracted Equipment, Products, or Services under this Contract, a Participating Entity must clearly indicate to Vendor that it intends to access this Contract; however, order flow and procedure will be developed jointly between Sourcewell and Vendor. Typically, a Participating Entity will issue an order directly to Vendor. If a Participating Entity issues a purchase order, it may use its own forms, but the purchase order should clearly note the applicable Sourcewell contract number. All Participating Entity orders under this Contract must be issued prior to expiration of this Contract; however, Vendor performance, Participating Entity payment, and any applicable warranty periods or other Vendor or Participating Entity obligations may extend beyond the term of this Contract.

Vendor's acceptable forms of payment are included in Attachment A. Participating Entities will be solely responsible for payment and Sourcewell will have no liability for any unpaid invoice of any Participating Entity.

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B. ADDITIONAL TERMS AND CONDITIONS/PARTICIPATING ADDENDUM. Additional terms and conditions to a purchase order may be negotiated between a Participating Entity and Vendor, such as job or industry-specific requirements, legal requirements (e.g., affirmative action or immigration status requirements), or specific local policy requirements. Some Participating Entitles may require the use of a Participating Addendum; the terms of which will be worked out directly between the Participating Entity and the Vendor. Any negotiated additional terms and conditions must never be less favorable to the Participating Entity than what is contained in this Contract.

C. PERFORMANCE BOND. If requested by a Participating Entity, Vendor will provide a performance bond that meets the requirements set forth in the Participating Entity's order.

D. SPECIALIZED SERVICE REQUIREMENTS. In the event that the Participating Entity requires service or specialized performance requirements (such as e-commerce specifications, specialized delivery requirements, or other specifications and requirements) not addressed in this Contract, the Participating Entity and the Vendor may enter into a separate, standalone agreement, apart from this Contract. Sourcewell, including its agents and employees, will not be made a party to a claim for breach of such agreement.

E. TERMINATION OF ORDERS. Participating Entities may terminate an order, in whole or in part, immediately upon notice to Vendor in the event of any of the following events:

1. The Participating Entity fails to receive funding or appropriation from its governing body at levels sufficient to pay for the goods to be purchased;
2. Federal, state, or provincial laws or regulations prohibit the purchase or change the Participating Entity's requirements; or
3. Vendor commits any material breach of this Contract or the additional terms agreed to between the Vendor and a Participating Entity.

F. GOVERNING LAW AND VENUE. The governing law and venue for any action related to a Participating Entity's order will be determined by the Participating Entity making the purchase.

7. CUSTOMER SERVICE

A. PRIMARY ACCOUNT REPRESENTATIVE. Vendor will assign an Account Representative to Sourcewell for this Contract and must provide prompt notice to Sourcewell if that person is changed. The Account Representative will be responsible for:

- Maintenance and management of this Contract;
- Timely response to all Sourcewell and Participating Entity inquiries; and
- Business reviews to Sourcewell and Participating Entities, if applicable.

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B. BUSINESS REVIEWS. Vendor must perform a minimum of one business review with Sourcewell per contract year. The business review will cover sales to Participating Entities, pricing and contract terms, administrative fees, supply issues, customer issues, and any other necessary information.

8. REPORT ON CONTRACT SALES ACTIVITY AND ADMINISTRATIVE FEE PAYMENT

A. CONTRACT SALES ACTIVITY REPORT. Each calendar quarter, Vendor must provide a contract sales activity report (Report) to the Sourcewell Contract Administrator assigned to this Contract. A Report must be provided regardless of the number or amount of sales during that quarter (i.e., if there are no sales, Vendor must submit a report indicating no sales were made).

The Report must contain the following fields:

- Customer Name (e.g., City of Staples Highway Department);
- Customer Physical Street Address;
- Customer City;
- Customer State/Province;
- Customer Zip Code;
- Customer Contact Name;
- Customer Contact Email Address;
- Customer Contact Telephone Number;
- Sourcewell Assigned Entity/Participating Entity Number;
- Item Purchased Description;
- Item Purchased Price;
- Sourcewell Administrative Fee Applied; and
- Date Purchase was invoiced/sale was recognized as revenue by Vendor.

B. ADMINISTRATIVE FEE. In consideration for the support and services provided by Sourcewell, the Vendor will pay an administrative fee to Sourcewell on all Equipment, Products, and Services provided to Participating Entities. The Administrative Fee must be included in, and not added to, the pricing. Vendor may not charge Participating Entities more than the contracted price to offset the Administrative Fee.

The Vendor will submit a check payable to Sourcewell for the administrative fee amount of $400 multiplied by the total number of trucks purchased by Participating Entities from Vendor under this Contract, and $200 multiplied by the number of trucks purchased by Participating Entities from Vendor's partner dealer Alan Jay Automotive in Florida, during each calendar quarter. Payments should note the Sourcewell-assigned contract number in the memo and must be mailed to the address above "Attn: Accounts Receivable." Payments must be received no later than 45 calendar days after the end of each calendar quarter.

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Vendor agrees to cooperate with Sourcewell in auditing transactions under this Contract to ensure that the administrative fee is paid on all items purchased under this Contract.

In the event the Vendor is delinquent in any undisputed administrative fees, Sourcewell reserves the right to cancel this Contract and reject any proposal submitted by the Vendor in any subsequent solicitation. In the event this Contract is cancelled by either party prior to the Contract's expiration date, the administrative fee payment will be due no more than 30 days from the cancellation date.

9. AUTHORIZED REPRESENTATIVE

Sourcewell's Authorized Representative is its Chief Procurement Officer.

Vendor's Authorized Representative is the person named in the Vendor's Proposal. If Vendor's Authorized Representative changes at any time during this Contract, Vendor must promptly notify Sourcewell in writing.

10. ASSIGNMENT, AMENDMENTS, WAIVER, AND CONTRACT COMPLETE

A. ASSIGNMENT. Neither the Vendor nor Sourcewell may assign or transfer any rights or obligations under this Contract without the prior consent of the parties and a fully executed assignment agreement. Such consent will not be unreasonably withheld.

B. AMENDMENTS. Any amendment to this Contract must be in writing and will not be effective until it has been fully executed by the parties.

C. WAIVER. If either party fails to enforce any provision of this Contract, that failure does not waive the provision or the right to enforce it.

D. CONTRACT COMPLETE. This Contract contains all negotiations and agreements between Sourcewell and Vendor. No other understanding regarding this Contract, whether written or oral, may be used to bind either party.

E. RELATIONSHIP OF THE PARTIES. The relationship of the parties is one of independent contractors, each free to exercise judgment and discretion with regard to the conduct of their respective businesses. This Contract does not create a partnership, joint venture, or any other relationship such as master-servant, or principal-agent.

11. LIABILITY

Vendor must indemnify, save, and hold Sourcewell and its Participating Entities, including their agents and employees, harmless from any claims or causes of action, including attorneys' fees, arising out of the performance of this Contract by the Vendor or its agents or employees; this indemnification includes injury or death to person(s) or property alleged to have been caused

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by some defect in the Equipment, Products, or Services under this Contract to the extent the Equipment, Product, or Service has been used according to its specifications.

12. AUDITS

Sourcewell reserves the right to review the books, records, documents, and accounting procedures and practices of the Vendor relevant to this Contract for a minimum of 6 years from the end of this Contract. This clause extends to Participating Entities as it relates to business conducted by that Participating Entity under this Contract.

13. GOVERNMENT DATA PRACTICES

Vendor and Sourcewell must comply with the Minnesota Government Data Practices Act, Minnesota Statutes Chapter 13, as it applies to all data provided by or provided to Sourcewell under this Contract and as it applies to all data created, collected, received, stored, used, maintained, or disseminated by the Vendor under this Contract.

If the Vendor receives a request to release the data referred to in this article, the Vendor must immediately notify Sourcewell and Sourcewell will assist with how the Vendor should respond to the request.

14. INDEMNIFICATION

As applicable, Vendor agrees to indemnify and hold harmless Sourcewell and its Participating Entities against any and all suits, claims, judgments, and costs instituted or recovered against Sourcewell or Participating Entities by any person on account of the use of any Equipment or Products by Sourcewell or its Participating Entities supplied by Vendor in violation of applicable patent or copyright laws.

15. INTELLECTUAL PROPERTY, PUBLICITY, MARKETING, AND ENDORSEMENT

A. INTELLECTUAL PROPERTY

1. *Grant of License.* During the term of this Contract:
    a. Sourcewell grants to Vendor a royalty-free, worldwide, non-exclusive right and license to use theTrademark(s) provided to Vendor by Sourcewell in advertising and promotional materials for the purpose of marketing Sourcewell's relationship with Vendor.
    b. Vendor grants to Sourcewell a royalty-free, worldwide, non-exclusive right and license to use Vendor's Trademarks in advertising and promotional materials for the purpose of marketing Vendor's relationship with Sourcewell.
2. *Limited Right of Sublicense*. The right and license granted herein includes a limited right of each party to grant sublicenses to its and their respective distributors, marketing representatives, and agents (collectively "Permitted Sublicensees") in advertising and

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promotional materials for the purpose of marketing the Parties' relationship to Participating Entities. Any sublicense granted will be subject to the terms and conditions of this Article. Each party will be responsible for any breach of this Article by any of their respective sublicensees.

3. *Use; Quality Control.*

a. Sourcewell must not alter Vendor's Trademarks from the form provided by Vendor and must comply with Vendor's removal requests as to specific uses of its trademarks or logos.

b. Vendor must not alter Sourcewell's Trademarks from the form provided by Sourcewell and must comply with Sourcewell's removal requests as to specific uses of its trademarks or logos.

c. Each party agrees to use, and to cause its Permitted Sublicensees to use, the other party's Trademarks only in good faith and in a dignified manner consistent with such party's use of the Trademarks. Upon written notice to the breaching party, the breaching party has 30 days of the date of the written notice to cure the breach or the license will be terminated.

4. *Termination*. Upon the termination of this Contract for any reason, each party, including Permitted Sublicensees, will have 30 days to remove all Trademarks from signage, websites, and the like bearing the other party's name or logo (excepting Sourcewell's pre-printed catalog of vendors which may be used until the next printing). Vendor must return all marketing and promotional materials, including signage, provided by Sourcewell, or dispose of it according to Sourcewell's written directions.

B. PUBLICITY. Any publicity regarding the subject matter of this Contract must not be released without prior written approval from the Authorized Representatives. Publicity includes notices, informational pamphlets, press releases, research, reports, signs, and similar public notices prepared by or for the Vendor individually or jointly with others, or any subcontractors, with respect to the program, publications, or services provided resulting from this Contract.

C. MARKETING. Any direct advertising, marketing, or offers with Participating Entities must be approved by Sourcewell. Materials should be sent to the Sourcewell Contract Administrator assigned to this Contract.

D. ENDORSEMENT. The Vendor must not claim that Sourcewell endorses its Equipment, Products, or Services.

16. GOVERNING LAW, JURISDICTION, AND VENUE

Minnesota law governs this Contract. Venue for all legal proceedings out of this Contract, or its breach, must be in the appropriate state court in Todd County or federal court in Fergus Falls, Minnesota.

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17. FORCE MAJEURE

Neither party to this Contract will be held responsible for delay or default caused by acts of God or other conditions that are beyond that party's reasonable control. A party defaulting under this provision must provide the other party prompt written notice of the default.

18. SEVERABILITY

If any provision of this Contract is found to be illegal, unenforceable, or void then both Sourcewell and Vendor will be relieved of all obligations arising under such provisions. If the remainder of this Contract is capable of performance, it will not be affected by such declaration or finding and must be fully performed.

19. PERFORMANCE, DEFAULT, AND REMEDIES

A. PERFORMANCE. During the term of this Contract, the parties will monitor performance and address unresolved contract issues as follows:

1. *Notification.* The parties must promptly notify each other of any known dispute and work in good faith to resolve such dispute within a reasonable period of time. If necessary, Sourcewell and the Vendor will jointly develop a short briefing document that describes the issue(s), relevant impact, and positions of both parties.
2. *Escalation.* If parties are unable to resolve the issue in a timely manner, as specified above, either Sourcewell or Vendor may escalate the resolution of the issue to a higher level of management. The Vendor will have 30 calendar days to cure an outstanding issue.
3. *Performance while Dispute is Pending*. Notwithstanding the existence of a dispute, the Vendor must continue without delay to carry out all of its responsibilities under the Contract that are not affected by the dispute. If the Vendor fails to continue without delay to perform its responsibilities under the Contract, in the accomplishment of all undisputed work, any additional costs incurred by Sourcewell and/or its Participating Entities as a result of such failure to proceed will be borne by the Vendor.

B. DEFAULT AND REMEDIES. Either of the following constitutes cause to declare this Contract, or any Participating Entity order under this Contract, in default:

1. Nonperformance of contractual requirements, or
2. A material breach of any term or condition of this Contract.

Written notice of default and a reasonable opportunity to cure must be issued by the party claiming default. Time allowed for cure will not diminish or eliminate any liability for liquidated or other damages. If the default remains after the opportunity for cure, the non-defaulting party may:

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- Exercise any remedy provided by law or equity, or
- Terminate the Contract or any portion thereof, including any orders issued against the Contract.

20. INSURANCE

A. REQUIREMENTS. At its own expense, Vendor must maintain insurance policy(ies) in effect at all times during the performance of this Contract with insurance company(ies) licensed or authorized to do business in the State of Minnesota having an "AM BEST" rating of A- or better, with coverage and limits of insurance not less than the following:

1. *Workers' Compensation and Employer's Liability.*
Workers' Compensation: As required by any applicable law or regulation.
Employer's Liability Insurance: must be provided in amounts not less than listed below:
Minimum limits:
$500,000 each accident for bodily injury by accident
$500,000 policy limit for bodily injury by disease
$500,000 each employee for bodily injury by disease

2. *Commercial General Liability Insurance.* Vendor will maintain insurance covering its operations, with coverage on an occurrence basis, and must be subject to terms no less broad than the Insurance Services Office ("ISO") Commercial General Liability Form CG0001 (2001 or newer edition), or equivalent. At a minimum, coverage must include liability arising from premises, operations, bodily injury and property damage, independent contractors, products-completed operations including construction defect, contractual liability, blanket contractual liability, and personal injury and advertising injury. All required limits, terms and conditions of coverage must be maintained during the term of this Contract.
Minimum Limits:
$1,000,000 each occurrence Bodily Injury and Property Damage
$1,000,000 Personal and Advertising Injury
$2,000,000 aggregate for Products-Completed operations
$2,000,000 general aggregate

3. *Commercial Automobile Liability Insurance.* During the term of this Contract, Vendor will maintain insurance covering all owned, hired, and non-owned automobiles in limits of liability not less than indicated below. The coverage must be subject to terms no less broad than ISO Business Auto Coverage Form CA 0001 (2010 edition or newer), or equivalent.
Minimum Limits:
$1,000,000 each accident, combined single limit

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4. *Umbrella Insurance*. During the term of this Contract, Vendor will maintain umbrella coverage over Workers' Compensation, Commercial General Liability, and Commercial Automobile.

Minimum Limits:
$2,000,000

5. *Professional/Technical, Errors and Omissions, and/or Miscellaneous Professional Liability*. During the term of this Contract, Vendor will maintain coverage for all claims the Vendor may become legally obligated to pay resulting from any actual or alleged negligent act, error, or omission related to Vendor's professional services required under this Contract.

Minimum Limits:
$2,000,000 per claim or event
$2,000,000 – annual aggregate

6. *Network Security and Privacy Liability Insurance*. During the term of this Contract, Vendor will maintain coverage for network security and privacy liability. The coverage may be endorsed on another form of liability coverage or written on a standalone policy. The insurance must cover claims which may arise from failure of Vendor's security resulting in, but not limited to, computer attacks, unauthorized access, disclosure of not public data – including but not limited to, confidential or private information, transmission of a computer virus, or denial of service.

Minimum limits:
$2,000,000 per occurrence
$2,000,000 annual aggregate

Failure of Vendor to maintain the required insurance will constitute a material breach entitling Sourcewell to immediately terminate this Contract for default.

B. CERTIFICATES OF INSURANCE. Prior to commencing under this Contract, Vendor must furnish to Sourcewell a certificate of insurance, as evidence of the insurance required under this Contract. Prior to expiration of the policy(ies), renewal certificates must be mailed to Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 or sent to the Sourcewell Contract Administrator assigned to this Contract. The certificates must be signed by a person authorized by the insurer(s) to bind coverage on their behalf. All policies must include there will be no cancellation, suspension, non-renewal, or reduction of coverage without 30 days' prior written notice to the Vendor.

Upon request, Vendor must provide to Sourcewell copies of applicable policies and endorsements, within 10 days of a request. Failure to request certificates of insurance by Sourcewell, or failure of Vendor to provide certificates of insurance, in no way limits or relieves Vendor of its duties and responsibilities in this Contract.

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C. ADDITIONAL INSURED ENDORSEMENT AND PRIMARY AND NON-CONTRIBUTORY INSURANCE CLAUSE. Vendor agrees to list Sourcewell and its Participating Entities, including their officers, agents, and employees, as an additional insured under the Vendor's commercial general liability insurance policy with respect to liability arising out of activities, "operations," or "work" performed by or on behalf of Vendor, and products and completed operations of Vendor. The policy provision(s) or endorsement(s) must further provide that coverage is primary and not excess over or contributory with any other valid, applicable, and collectible insurance or self-insurance in force for the additional insureds.

D. WAIVER OF SUBROGATION. Vendor waives and must require (by endorsement or otherwise) all its insurers to waive subrogation rights against Sourcewell and other additional insureds for losses paid under the insurance policies required by this Contract or other insurance applicable to the Vendor or its subcontractors. The waiver must apply to all deductibles and/or self-insured retentions applicable to the required or any other insurance maintained by the Vendor or its subcontractors. Where permitted by law, Vendor must require similar written express waivers of subrogation and insurance clauses from each of its subcontractors.

E. UMBRELLA/EXCESS LIABILITY. The limits required by this Contract can be met by either providing a primary policy or in combination with umbrella/excess liability policy(ies).

F. SELF-INSURED RETENTIONS. Any self-insured retention in excess of $10,000 is subject to Sourcewell's approval.

21. COMPLIANCE

A. LAWS AND REGULATIONS. All Equipment, Products, or Services provided under this Contract must comply fully with applicable federal laws and regulations, and with the laws in the states and provinces in which the Equipment, Products, or Services are sold.

B. LICENSES. Vendor must maintain a valid and current status on all required federal, state/provincial, and local licenses, bonds, and permits required for the operation of the business that the Vendor conducts with Sourcewell and Participating Entities.

22. BANKRUPTCY, DEBARMENT, OR SUSPENSION CERTIFICATION

Vendor certifies and warrants that it is not in bankruptcy or that it has previously disclosed in writing certain information to Sourcewell related to bankruptcy actions. If at any time during this Contract Vendor declares bankruptcy, Vendor must immediately notify Sourcewell in writing.

Vendor certifies and warrants that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs

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operated by the State of Minnesota; the United States federal government or the Canadian government, as applicable; or any Participating Entity. Vendor certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this Contract. Vendor further warrants that it will provide immediate written notice to Sourcewell if this certification changes at any time.

23. PROVISIONS FOR NON-UNITED STATES FEDERAL ENTITY PROCUREMENTS UNDER UNITED STATES FEDERAL AWARDS OR OTHER AWARDS

Participating Entities that use United States federal grant or FEMA funds to purchase goods or services from this Contract may be subject to additional requirements including the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 C.F.R. § 200. Participating Entities may also require additional requirements based on specific funding specifications. Within this Article, all references to "federal" should be interpreted to mean the United States federal government. The following list only applies when a Participating Entity accesses Vendor's Equipment, Products, or Services with United States federal funds.

A. EQUAL EMPLOYMENT OPPORTUNITY. Except as otherwise provided under 41 C.F.R. § 60, all contracts that meet the definition of "federally assisted construction contract" in 41 C.F.R. § 60-1.3 must include the equal opportunity clause provided under 41 C.F.R. §60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 C.F.R. §, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 C.F.R. § 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor." The equal opportunity clause is incorporated herein by reference.

B. DAVIS-BACON ACT, AS AMENDED (40 U.S.C. § 3141-3148). When required by federal program legislation, all prime construction contracts in excess of $2,000 awarded by non-federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. § 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 C.F.R. § 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-federal entity must report all suspected or reported violations to the federal awarding agency. The contracts must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. § 3145), as supplemented by Department of Labor regulations (29 C.F.R. § 3, "Contractors and Subcontractors on Public Building or Public Work

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Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-federal entity must report all suspected or reported violations to the federal awarding agency. Vendor must be in compliance with all applicable Davis-Bacon Act provisions.

C. CONTRACT WORK HOURS AND SAFETY STANDARDS ACT (40 U.S.C. § 3701-3708). Where applicable, all contracts awarded by the non-federal entity in excess of $100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. §§ 3702 and 3704, as supplemented by Department of Labor regulations (29 C.F.R. § 5). Under 40 U.S.C. § 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. § 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence. This provision is hereby incorporated by reference into this Contract. Vendor certifies that during the term of an award for all contracts by Sourcewell resulting from this procurement process, Vendor must comply with applicable requirements as referenced above.

D. RIGHTS TO INVENTIONS MADE UNDER A CONTRACT OR AGREEMENT. If the federal award meets the definition of "funding agreement" under 37 C.F.R. § 401.2(a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that "funding agreement," the recipient or subrecipient must comply with the requirements of 37 C.F.R. § 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency. Vendor certifies that during the term of an award for all contracts by Sourcewell resulting from this procurement process, Vendor must comply with applicable requirements as referenced above.

E. CLEAN AIR ACT (42 U.S.C. § 7401-7671Q.) AND THE FEDERAL WATER POLLUTION CONTROL ACT (33 U.S.C. § 1251-1387). Contracts and subgrants of amounts in excess of $150,000 require the non-federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. § 7401- 7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. § 1251- 1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). Vendor certifies that during the term of this Contract will comply with applicable requirements as referenced above.

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F. DEBARMENT AND SUSPENSION (EXECUTIVE ORDERS 12549 AND 12689). A contract award (see 2 C.F.R. § 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 C.F.R. §180 that implement Executive Orders 12549 (3 C.F.R. § 1986 Comp., p. 189) and 12689 (3 C.F.R. § 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Vendor certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency.

G. BYRD ANTI-LOBBYING AMENDMENT, AS AMENDED (31 U.S.C. § 1352). Vendors must file any required certifications. Vendors must not have used federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Vendors must disclose any lobbying with non-federal funds that takes place in connection with obtaining any federal award. Such disclosures are forwarded from tier to tier up to the non-federal award. Vendors must file all certifications and disclosures required by, and otherwise comply with, the Byrd Anti-Lobbying Amendment (31 U.S.C. § 1352).

H. RECORD RETENTION REQUIREMENTS. To the extent applicable, Vendor must comply with the record retention requirements detailed in 2 C.F.R. § 200.333. The Vendor further certifies that it will retain all records as required by 2 C.F.R. § 200.333 for a period of 3 years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

I. ENERGY POLICY AND CONSERVATION ACT COMPLIANCE. To the extent applicable, Vendor must comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act.

J. BUY AMERICAN PROVISIONS COMPLIANCE. To the extent applicable, Vendor must comply with all applicable provisions of the Buy American Act. Purchases made in accordance with the Buy American Act must follow the applicable procurement rules calling for free and open competition.

K. ACCESS TO RECORDS (2 C.F.R. § 200.336). Vendor agrees that duly authorized representatives of a federal agency must have access to any books, documents, papers and records of Vendor that are directly pertinent to Vendor's discharge of its obligations under this Contract for the purpose of making audits, examinations, excerpts, and transcriptions. The right

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also includes timely and reasonable access to Vendor's personnel for the purpose of interview and discussion relating to such documents.

L. PROCUREMENT OF RECOVERED MATERIALS (2 C.F.R. § 200.322). A non-federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 C.F.R. § 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds $10,000 or the value of the quantity acquired during the preceding fiscal year exceeded $10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

24. CANCELLATION

Sourcewell or Vendor may cancel this Contract at any time, with or without cause, upon 60 days' written notice to the other party. However, Sourcewell may cancel this Contract immediately upon discovery of a material defect in any certification made in Vendor's Proposal. Cancellation of this Contract does not relieve either party of financial, product, or service obligations incurred or accrued prior to cancellation.

Sourcewell

DocuSigned by:
By: Jeremy Schwartz
C0FD2A139D06489...
Jeremy Schwartz
Title: Director of Operations & Procurement/CPO

Date: 8/3/2020 | 5:08 PM CDT

Approved:

DocuSigned by:
By: Chad Coauette
7E42B8F817A64CC...
Chad Coauette
Title: Executive Director/CEO

Date: 8/3/2020 | 5:13 PM CDT

72 Hour LLC dba: National Auto Fleet Group

DocuSigned by:
By: Jesse Cooper
FACBB5730C1E467...
Jesse Cooper
Title: Fleet Manager

Date: 8/3/2020 | 2:06 PM CDT

RFP 060920 - Class 4-8 Chassis with Related Equipment, Accessories, and Services

Vendor Details

Company Name:	72 HOUR LLC
Does your company conduct business under any other name? If yes, please state:	National Auto Fleet Group
Address:	490 Auto Center Drive Watsonville, CA 95076
Contact:	Jesse Cooper
Email:	Jcooper@nationalautofleetgroup.com
Phone:	951-440-0585
Fax:	831-840-8497
HST#:	263297677

Submission Details

Created On:	Friday April 17, 2020 10:02:43
Submitted On:	Tuesday June 09, 2020 00:25:02
Submitted By:	Jesse Cooper
Email:	Jcooper@nationalautofleetgroup.com
Transaction #:	42f514a4-eaaa-46d1-a264-1de559e88b95
Submitter's IP Address:	76.81.241.2

Specifications

Table 1: Proposer Identity & Authorized Representatives

General Instructions (applies to all Tables) Sourcewell prefers a brief but thorough response to each question. Please do not merely attach additional documents to your response without also providing a substantive response. Do not leave answers blank; mark "NA" if the question does not apply to you (preferably with an explanation).

Line Item	Question	Response *	
1	Proposer Legal Name (and applicable d/b/a, if any):	72 Hour LLC, DBA: National Auto Fleet Group	*
2	Proposer Address:	490 Auto Center Drive Watsonville CA, 95076	*
3	Proposer website address:	www.NationalAutoFleetGroup.com	*
4	Proposer's Authorized Representative (name, title, address, email address & phone) (The representative must have authority to sign the "Proposer's Assurance of Compliance" on behalf of the Proposer and, in the event of award, will be expected to execute the resulting contract):	Jesse Cooper 1-855-289-6572 Fleet Manager 490 Auto Center Drive Watsonville, CA 95076 Jcooper@nationalautofleetgroup.com	*
5	Proposer's primary contact for this proposal (name, title, address, email address & phone):	Jesse Cooper 1-855-289-6572 Fleet Manager 490 Auto Center Drive Watsonville, CA 95076 Jcooper@nationalautofleetgroup.com	*
6	Proposer's other contacts for this proposal, if any (name, title, address, email address & phone):	Clarke Cooper 1-855-289-6572 Fleet Manager 490 Auto Center Drive Watsonville, CA 95076 Clarkecooper@wondries.com	

Table 2: Company Information and Financial Strength

Line Item	Question	Response *	
7	Provide a brief history of your company, including your company's core values, business philosophy, and industry longevity related to the requested equipment, products or services.	NAFG, was originally established in 1987 when we went by Wondries Fleet Group located in Southern California. Starting with a single automobile dealership, my father Clarke Cooper has grown our network to over 35 dealerships both in and outside of California. We have always hired and promoted from within our organization to help promote our culture. Most of our Fleet Division Managers who started with us back in 1987 are still with us today. We have evolved over the decades to adapt to the improving industry technology to the advancement of once gas-powered vehicles to now fuel cell powered. Even in today's fast changing marketplace, our core values have never changed. Our core values are: Always do what's right for the customer, you take care of them and they will take care of you. Our Business philosophy has always been the 4 RIGHT'S to every client: Deliver the RIGHT vehicle, at the RIGHT time, to the RIGHT place and the RIGHT price. Our longevity can best be displayed with a few statements. We are and have always been family owned and operated. We have deep family roots in the automobile business with future generations in the infant stages today. We plan on leading our industry for decades to come.	*

8	What are your company's expectations in the event of an award?	If awarded another Sourcewell Contract, this would be our 4th and like our prior 3 contracts we will grow yet again by compounding our knowledge and customer service experience we have gained from serving members from across our great nation yet again to new heights. We want to grow our divisions with more staff and particularly grow our Partner Program which is detailed in the Zip file in the additional Documents upload. Our Partner program allows members to suggest and even recommend there local upfitters to NAFG to partner on any turn key quote. We see a tremendous value in giving the ability to the member to supply the upfitter of there choice to NAFG in order to provide a 100% turn key solution.	*
9	Demonstrate your financial strength and stability with meaningful data. This could include such items as financial statements, SEC filings, credit and bond ratings, letters of credit, and detailed reference letters. Upload supporting documents (as applicable) in the document upload section of your response.	We have uploaded the following under the section: Financial Strength: Bank commitment letters that we have been utilizing with our current Sourcewell Contracts which extend a direct line of credit up to $ 43,000,000 and more if needed to serve member needs. Market Success with copies of recent current contracts of over $ 140,000,000 worth of products and goods from a direct result of our current Sourcewell Contracts which are: 1. City of San Diego, CA $ 72,000,000 contract under our Sourcewell Contract 120716-NAF. 2. City of San Diego, CA $ 55,400,000 contract under our Sourcewell Contract 081716-NAF. 3. Government Fleet Article Highlighting our transaction with the City of San Diego, CA procuring over 100 Police vehicles through NAFG Sourcewell Contract 120716-NAF. 4. City of Los Angeles World Airports, CA Contract for $ 24,003,500 under Sourcewell Contract 120716-NAF for the procurement of 400 vehicles. 5. City of Los Angeles Harbor, CA Contract Extension to $ 4,500,000 contract under Sourcewell Contract 120716-NAF. 6. City of Los Angeles Harbor, CA Contract for $ 1,500,000 under our Sourcewell Contract 120716-NAF. 7. City of Los Angeles Harbor, CA Renewal for another $ 1,500,000 under Sourcewell Contract Class 6, 7 and 8 Contract 081716-NAF. 8. City of Costa Mesa, CA Contract for $ 1,023,220 under our Sourcewell Contract 120716-NAF. 9. Blanket Contract with the State of Maryland, MD off our current Class 6, 7 and 8 Chassis Contract 081716-NAF. 10. Blanket Contract with the State of Maryland, MD off our Current Sourcewell Contract 120716-NAF. Commitment Letter's for 5 years' worth of continued unwarily support from large national upfit suppliers such as The Knapheide Manufacturing Company with it's distributor base nation wide down to regional support from Phenix Truck Body in Southern CA as an example. All of which currently help support our current members clients with current and past orders they have had with NAFG. We have Member Recommendations attached showing not only does NAFG practice with we preach, but Member's can stand behind NAFG as well. We have Upfitter Recommendations as well to show not only NAFG is a good partner for members but also a good partner to partner with. Not only does taking care of the member just involve the dealer, it also must and will always include the upfitter along with the entire supply chain. All of which goes towards serving the members. We have provided documentation of the State of Maryland adopting our current Class 6, 7 and 8 contract demonstrating our ability to go after and show States there's a better way of doing business. Lastly, we have shown our Growth we have had with Sourcewell from 2012 when we were first awarded. We hope this only shows the trajectory of where we are expecting to take our future expectations.	*
10	What is your US market share for the solutions that you are proposing?	Our US Market Share for the products and Model's we are offering is roughly 70-80% as the 11 manufacturers represent. NAFG market share is roughly estimated 2% of Government Fleet Sales.	*
11	What is your Canadian market share for the solutions that you are proposing?	NAFG current Canadian market share is zero, however plans are in place to aggressively go after the Canadian market.	*
12	Has your business ever petitioned for bankruptcy protection? If so, explain in detail.	No.	*

13	How is your organization best described: is it a manufacturer, a distributor/dealer/reseller, or a service provider? Answer whichever question (either a) or b) just below) best applies to your organization. a) If your company is best described as a distributor/dealer/reseller (or similar entity), provide your written authorization to act as a distributor/dealer/reseller for the manufacturer of the products proposed in this RFP. If applicable, is your dealer network independent or company owned? b) If your company is best described as a manufacturer or service provider, describe your relationship with your sales and service force and with your dealer network in delivering the products and services proposed in this RFP. Are these individuals your employees, or the employees of a third party?	NAFG is best described as "A" a Distributer/Dealer/Reseller/Dealer Partner for the 11 Manufacturers contained in our response: Ford Motor Company, RAM, Chevrolet, Hino, Isuzu, International, Volvo, Freightliner, Western Star, Mack, Kenworth and Peterbilt. All orders are placed with franchised dealerships and ultimately titled to the member. All our appropriate certificates can be viewed in the "Related Certification" section for either our dealerships direct or our partner dealers you will find all appropriate certificates. We do not sell used equipment to the members. As well you will find NAFG has named our dealer partners as additional insured under our policy.	*
14	If applicable, provide a detailed explanation outlining the licenses and certifications that are both required to be held, and actually held, by your organization (including third parties and subcontractors that you use) in pursuit of the business contemplated by this RFP.	A Dealer License and Franchise agreement issued by the Manufacture, Department of Motor Vehicles License along with a Reseller's permit are the most pertinent licenses to hold. In the attachment in section "Related Certification" you will find the following either as a solely owned entity or by our partner dealer we jointly hold: IRS Approved FET Number CA State Seller's Permit 101-135239 CA State Seller's Permit 245364864-00001 Department of Motor Vehicle, Vehicle Dealer/ License Number 97772 Department of Motor Vehicle, Vehicle Dealer License Number 97771 Department of Motor Vehicle, Vehicle Dealer License Number 43609 Bureau of Automotive repair Registration # ARD00296319 123120 CA State Seller's Permit 232781952-00001 City of Watsonville Business License Number 1792 City of Watsonville Business License Number 4358 Fictitious Business Names from Santa Cruz County for National Auto Fleet Group FBN: 2017-0000138 California General Resale Certificate Dun & Bradstreet Number: 023680653 Government of The District of Columbia Certificate Government of the District of Columbia Tax Registration # 7815888160711 City of Los Angeles Tax Registration Government of The District of Columbia CLEAN HANDS CERTIFICATION San Diego Freightliner Seller's Permit Commonwealth of Virginia State Corporation Commission Certificate State of Maryland Good Standing Certificate Kansas Department of Revenue for Kansas City Peterbilt New Jersey Department of Treasury Registration Certificate New Jersey Business Registration Notice of Compliance of the Canton City Codified Ordinance Employee Information Report for the State of New Jersey State of Maryland New Sales and Use tax License CA State Seller's Permit 98-037902 00006 South Carolina Department of Motor Vehicles License Number 36133 State of South Carolina Retail License Commonwealth of Kentucky Vehicle Dealer License 1583 20 100 State of West Virginia Dealer License Commonwealth of Kentucky Vehicle Dealer License 1581 20 036 State of Tennessee Vehicle Dealer License	*
15	Provide all "Suspension or Debarment" information that has applied to your organization during the past ten years.	Does not apply.	*

Table 3: Industry Recognition & Marketplace Success

Line Item	Question	Response *	
16	Describe any relevant industry awards or recognition that your company has received in the past five years	The most prodigious award NAFG has received in the past 5 years would be: Top Placement in Ford Motor Company as a leading dealership in Government Sales followed by our high ranking recognition from General Motors for our Chevrolet brand. Both NAFG has received 4 of the past 5 years.	*
17	What percentage of your sales are to the governmental sector in the past three years	As an organization most of our sales are focused on retail, however in our division in Fleet, we have sold to about 90% Government accounts.	*
18	What percentage of your sales are to the education sector in the past three years	As a percentage of our sales in the Government, about 20% would be considered to Universities and Unified School Districts.	*
19	List any state, provincial, or cooperative purchasing contracts that you hold. What is the annual sales volume for each of these contracts over the past three years?	We hold the State of California contract with volumes from 200 to 500 units a year during the past three years. Second, our Sourcewell Contract's 091219, 081716 and 120716 which over the past three years has sold a volume of $ 390,030,176.99 of Combined Quarterly Sales.	*
20	List any GSA contracts or Standing Offers and Supply Arrangements (SOSA) that you hold. What is the annual sales volume for each of these contracts over the past three years?	NAFG focus is on our Sourcewell Contracts we do not hold any other besides the State of California.	*

Table 4: References/Testimonials

Line Item 21. Supply reference information from three customers who are eligible to be Sourcewell participating entities.

Entity Name *	Contact Name *	Phone Number *	
Port of Los Angeles, CA	Mr. Dave Comer	310-732-3794	*
County of Venture, CA	Mr. Jorge Bonilla	805-672-2044	*
City of Austin, TX	Mr. Matt Sager	512-978-2637	*

Table 5: Top Five Government or Education Customers

Line Item 22. Provide a list of your top five government, education, or non-profit customers (entity name is optional), including entity type, the state or province the entity is located in, scope of the project(s), size of transaction(s), and dollar volumes from the past three years.

Entity Name	Entity Type *	State / Province *	Scope of Work *	Size of Transactions *	Dollar Volume Past Three Years *	
City of Austin	Government	Texas - TX	Purchaser	10-15 Vehicles at a time	Over 1M	*
Los Angeles Department of Water and Power	Government	California - CA	Purchaser	Over 100 Trucks	Over 3M	*
Port of Los Angeles	Government	California - CA	Purchaser	Over 75 Trucks	Over 2M	*
City of San Diego	Government	California - CA	Purchaser	Over 400 Trucks	Over 10M	*
Ann Arundel County	Government	Maryland - MD	Purchaser	Over 20 Trucks	Over 1M	*

Table 6: Ability to Sell and Deliver Service

Describe your company's capability to meet the needs of Sourcewell participating entities across the US and Canada, as applicable. Your response should address in detail at least the following areas: locations of your network of sales and service providers, the number of workers (full-time equivalents) involved in each sector, whether these workers are your direct employees (or employees of a third party), and any overlap between the sales and service functions.

Line Item	Question	Response *	

23	Sales force.	We have a Direct and Indirect sales force. Our direct sales force are our employees and partner dealers. Combined our estimated employee count exceeds 100 personals dedicated to supporting our dealerships and NAFG Fleet Division. Our indirect sales force which would be our partner suppliers and upfitters would be well above 100. With both direct and indirect sales force staff NAFG has been proven to maintain and service the current demand of the members. As the number of members grow that we can help, the more staff we would eagerly employee to help meet demand.	*
24	Dealer network or other distribution methods.	Our franchise network which cover's our proposed 11 manufacturers are second to none. With industry forefront of the combined experience of manufactures like The Ford Motor Company, General Motors, Freightliner, MACK, Peterbilt and Kenworth to name a few have established a national presence were all members can receive service and warranty repairs on there respective products. The distribution of an Automobile or Cab Chassis has always been an ongoing challenge for all manufactures new and old. However we in America have the best Automobile Supply Chain Network in the world and as a franchised dealer of brands, we too get take full advantage of the network to ship and supply our member clients nationwide.	*
25	Service force.	With over thousands of service locations representing our 11 manufacturers a member client can find with ease a service station or warranty repair facility near by. Of course Alaska and Hawaii do have a larger distance between franchises a member would utilize for warranty repair or service.	*

26	Describe in detail the process and procedure of your customer service program, if applicable. Include your response-time capabilities and commitments, as well as any incentives that help your providers meet your stated service goals or promises.	To best illustrate our Customer Service programs, I ask that you use as a reference our ZIP file under Additional Documents and within in a ZIP file named "Member Walk Through". Start with and view in order which I will explain in order here: How A Member Can Get Quotes Online Demo: A member can obtain most quotes by visiting our website www.NationalAutoFleetGroup.com where a simple one step form is needed for registration. This is to protect the price information from nonmembers. Once a member registers they will receive an automated welcome email with a demo video on how to use our site. Members will gain access to there very own dashboard which will house all there quotes in one safe secure login. Member's can select which brand they are looking for and model year. Our site shows all the categories the brand offers such as: Cars, Vans, SUV's Trucks and Chassis Cabs. Members will then be able to drill down for the right selection by picking from the filter menu of what cab there looking for (Regular, Extended or Crew) to 2 wheel or 4 wheel drive down to the bed length there looking for. All factory options are then presented for the member to select from, this will show all current factory order-able options, taking the guess work out for the member. Once a member selects a desired build, they will see there Sourcewell Price report showing the MSRP, there contract price, the saving in real dollars and as a percentage. In the PDF example you can see a saving of $ 9,175.96 of 22.345% to the member showing a significant savings. Members then can chose to add extra's to there order like extra keys' service manuals, sales tax and even request an upfit to be added to there quote. Lastly they will be given a complete turn key quote package to print which will include there customized Quote ID, Description and Specifications of what they built. How Members and Upfitters can Partner with NAFG: Our dedicated website www.NAFGPartner.com was built to accommodate the member who would like a certain upfitter to upfit there vehicles. It was also built for upfitters to have a place to go where they can find information on how to partner with NAFG to better serve there local members. Example of A Member with Upfit Quote: This is an example of how we use our Cab Chassis and combine them with an upfit to provide a turnkey solution for the member in a simple to follow format. ETA System for Members Walk Through: This is where members can easily come to our website, the same website they built there chassis on and track there order like they would a UPS package. We have a very simple display on our homepage "Track your order" where members can enter one of the following: Purchase Order Number, Quote ID, Upfit Quote ID or vin to easily see there in the process there particular order is in. Courtesy Confirmation Explained: After NAFG receives an order from a Member, we always like to send the member a Courtesy Confirmation. This is were the member will double check some particulars on there order like, Color, Quantity, Upfit and to ensure all Specification's are all correct before order placement. We also like to ask for title information at this point so we can help process the paperwork at delivery promptly. Factory Order Cut Off Notices: Here is were we like to highlight were members can access any upcoming factory order cut off dates. We walk the member through the process step by step to ensure the member knows the upcoming factory order cut off date, we even print this information (if known at the time) right on the cover page of there quotes. Validation Walk Through Example: To demonstrate a price validation, we show what a member would see when they build a truck on our site. At check out the member would see the Total Configured MSRP of $ 35,730.00, A Sourcewell Price of $ 27,331.68, Total Saving of $ 8,398.32 or 23.505% for a 2020 F-250 followed by the pricing page which shows the Minimum Discount of at least 18.50%. As you see we provided an additional 5% discount on top of the 18.50% contract discount. This would be the case in this example.	*
27	Identify your ability and willingness to provide your products and services to Sourcewell participating entities in the United States.	We have provided a list of our top 1,000 member/clients demonstrating our ability to service all members nationwide. Located in the Marketing Place ZIP file as "NAFG Top 1,000 Member Clients" PDF.	*
28	Identify your ability and willingness to provide your products and services to Sourcewell participating entities in Canada.	Our ability and know how to carry our business model into Canada has never been as strong as it is today, we believe a simple US Dollar to Canadian exchange rate coupled with our pricing structure will allow NAFG to finally be in a position to serve members in Canada by partnering with Canadian based dealer groups.	*
29	Identify any geographic areas of the United States or Canada that you will NOT be fully serving through the proposed contract.	NAFG will service 100 % of the United States of America and attempt to build the same model to service all of Canada. We do not know yet what regions we will encounter difficulty and how long the solution will take, but we will strive to service all of Canada.	*

30	Identify any Sourcewell participating entity sectors (i.e., government, education, not-for-profit) that you will NOT be fully serving through the proposed contract. Explain in detail. For example, does your company have only a regional presence, or do other cooperative purchasing contracts limit your ability to promote another contract?	We will service all Sourcewell Members through our 24 hours a day 365-year website except Non Profits. Non-Profits would be subject to a different pricing program and would need to be handled on a case by case basis. Non-Profits mostly do not qualify for the discount governments qualify for.	*
31	Define any specific contract requirements or restrictions that would apply to our participating entities in Hawaii and Alaska and in US Territories.	The only requirement for members in Alaska, Hawaii and US Territories would be logistical shipping constraints the region would hold. For example, we currently provide members in Alaska chassis cabs with upfits and the member allows us to add the extra shipping cost, port cost and driver cost to load and unload there vehicles from port to port. This would be required if needed to be added to any quote in these regions.	*

Table 7: Marketing Plan

Line Item	Question	Response *	

32	Describe your marketing strategy for promoting this contract opportunity. Upload representative samples of your marketing materials (if applicable) in the document upload section of your response.	In addition to the Sample Marketing Flyers and Marketing Department Charts uploaded in the link “Marketing Plan/Samples” National Auto Fleet Group facilities a variety of marketing strategies to promote our products and services to reach out to government entities. Our company encompasses mainly outbound marketing strategies to promote the Sourewell Government Vehicle Contract. Email Marketing: Part of our outbound strategy includes paid online marketing techniques such as the use of email campaign blasts. This process includes creation of multiple campaign flyers used to convey key messages to our targeted audience. Flyer messages consist of the types of vehicle contracts, brands sold, special discounts offered to first time buyers, holiday themed flyers, vehicles offered, new website features and many more. This method encourages potential customers to our website to explore our products and services. Campaigner email marketing service acts not only to send out emails but as a CRM database system to monitor, send and track effectiveness of emails. Our marketing team works continuously to gather emails from government entities though out the United States to compile a database of clientele. Event Marketing: This strategy has proven to be a successful avenue to generate leads and create lasting relationships. National Auto Fleet Group attends several trades shows per year to engage customers in person along with upsell opportunities. Meeting prospects face-to-face forms a lasting impression not available through other methods of selling. Trade shows attended include GFX, IAPPO, NIGP, ACT, CAPPO, CASBO throughout the United States. Relationship Marketing: This is utilized once a client is directed though our website though online methods. Once a potential client registers and becomes a member on our website, our sales team will personally reach out via phone or email to provide further assistance. The role of the sales team is to continue to support and empower clients and educate them on products and services offered. The team will go the extra mile for subscribers, prospects, and customers even after a sales transaction is completed. Our sales team has worked tirelessly to focus on providing outstanding customer support to create powerful rapport with our clients. By going above and beyond, we have enhanced existing relationships and executed customer loyalty with repeat businesses. They strive to deviate from the “Car Salesperson” mentality which is 100% sales driven to a more product and customer service approach by instilling a sense of confidence to our clients. Their constant goal is to regularly assist clients and address any needs during the entire sales process. Striving to focus on solution selling vs. product selling develops into a mutually beneficial agreement for customers and the business. Referral/Word of mouth: This strategy ties into our outstanding relationship marketing to clients. The positive quality of service experienced by customers has led to an increased number of sales through referrals. Our goal is to provide exemplary customer service throughout entire selling process to encourage repeat business and referrals. Coming late summer of 2020, National Auto Fleet Group will be launching a NAFG Partner Website to increase the growth of our business. The website www.nafgpartner.com is expected to launch late summer/early fall of 2020. The site encourages body upfitting companies throughout the United States to partner up with us to become a preferred member. The benefits of becoming a preferred member is to have their business advertised on our site as well as referring any clients with upfitting needs to a local body company within their general vicinity. Our buyers from government agencies are encouraged to go on the site as well and look for local body upfitting companies they are interested in working with. To join our network, they are required to advertise NAFG and the Sourcewell contract on their business website and refer their clients to purchase their cab/chassis needs through NAFG. This creates a relationship that will generate increased sales from both the sides. We are still currently building the website and searching for body companies across the states that would be interested in partnering up with NAFG. Direct Marketing: Prior to the Covid-19 outbreak, our company was promoting direct marketing strategies by contacting local businesses and setting up in person meetings with our dedicated public relations representative. The role of our dedicated representative included in person meetings to discuss our products and services, present website features and to drop off sales contact information for further questions.	*

33	Describe your use of technology and digital data (e.g., social media, metadata usage) to enhance marketing effectiveness.	Social media is a critical part in the way people communicate and connect with each other. LinkedIn offers a variety of ways to expand our network by finding and connecting with relevant professionals in the industry. National Auto Fleet Group has utilized LinkedIn to reach out to current and potential members though personalized messages. Personalized messages include thanking them for registering on site as well as directing them to on our link to the website, LinkedIn, and Facebook company pages. The goal is to find and connect with people already on our database as well as people that would benefit from our products and services. Current flyers or messages about our company are also posted on the LinkedIn site to generate more business. Time is also spent on reading posts from connections to observe any needs that National Auto Fleet Group may assist with. The marketing team also spends time researching government entities and prospects through their websites. In addition to looking for new clients, the marketing team will take time to sign up for e-newsletters from cities, counties, school districts and colleges. This will ensure that NAFG will understand needs of government entities and will utilize this information for future campaigns. Example: City of New York posted that they plan to replace current fleet with an all-electric fleet within the next 20 years. Email campaigns focusing on types of electrical vehicles provided by National Auto Fleet Group was sent. NAFG has recently introduced newly built live chat feature on our website. Visitors are prompt to chat with a live sales representative 24 hours a day, 7 days a week. This will ensure that clients that are interested have another avenue of reaching out in addition to emailing or telephone. Benefits of Live chat option include quicker response time to assist buyers for purchasing needs. Our live chat feature not only encourages sales but the value of the sale as well. Live chat benefits from understanding the immediate needs of the buyer and buyers can receive an immediate response not only from questions but recommendations for their needs. The use of marketing campaigns plays a major role in enhancing the growth of our client database. Email is a big part of our lives and every government agency employee has an email address. Campaigner.com is the platform used for our email marketing. The goal of email marketing is to reach our target audience and personalizing email flyers with a responsive design. Videos and images are used and can be viewed from on a computer or mobile device. Messages are short and to the point with links leading to the Sourcewell and NAFG homepage. The Campaigner email system allows us to track email activity based on open rate, unsubscribes and link clicks which is beneficial to understanding email effectiveness.	*
34	In your view, what is Sourcewell's role in promoting contracts arising out of this RFP? How will you integrate a Sourcewell-awarded contract into your sales process?	Sourcewell is a trusted brand that government entities can rely on to provide a wide variety of products and services. They aim to simplify the purchasing and procurement process of government entities. The Sourcewell brand integrates a thorough documentation review of all vendors prior to awarding their cooperative contracts. Products and services are from reputable vendors. The brand provides a sense of showing legitimacy and verification of our company name and members understand that products and services provided are from reputable vendors. Clients recognize the Soucewell brand and their vendors as a trusted source that will meet their needs. The main selling point of the brand is the elimination of the need to bid. Soucewell has done for bidding for the government entities which simplifies the purchasing process. This process not only saves money but valuable time as well. Once a client receives a vehicle quote from our sales department, the role of the client is to submit a purchase order when ready. Sourcewell has provided NAFG overwhelming opportunities to work with government agencies across the United States. The Sourcewell well name represents a high standard of integrity and ethics and we are proud to be part of this dynamic. Sourcewell members have access to a contract that is more flexible than the standard bidding process. Sourcewell is an organization that aids government entities to stay competitive without the frustrations and issues involved with the traditional bidding process. The Sourcewell contract can be also be customized to meet the needs of the client. The sales team has incorporated not only this standard of integrity in their sales practice by ensuring clients we will always assist them with all their vehicle purchasing needs. The cost savings and stress-free nature of the cooperative contracts favors that of the traditional bidding process. It enables vendors to work with qualifying government entities in a more efficient manner. We vow to maintain these levels of standards across the board throughout all departments throughout the company.	*
35	Are your products or services available through an e-procurement ordering process? If so, describe your e-procurement system and how governmental and educational customers have used it.	Our website provides a hands-on empowering approach to ordering vehicles online. Clients can search through many vehicles makes and models with the ability to customize a vehicle tailored to their specific needs of their agency. A personalize quote with pricing can be available in as little as 5 minutes depending on the complexity of the vehicle. If upfitting is needed, a sales representative can be reached though phone, email or on the new live chat feature on the website. Once a customized quote is built, clients have the option to finalize the sales transaction by submitting a purchase order to our sales team via email. This gives complete autonomy to the client to purchase vehicles without the need to speak to a sales rep. If assistance is needed, they can contact sales through email, live chat, or phone. If support is required to build a quote, our sales rep is also available to walk a client through the e-procurement process step by step. This ensures having an available representative to answer any questions if needed and to empower the client to make any future purchases on their own. Clients may also call or email the needs of the company and receive a customized vehicle quote.	*

Table 8: Value-Added Attributes

Line Item	Question	Response *	
36	Describe any product, equipment, maintenance, or operator training programs that you offer to Sourcewell participating entities. Include details, such as whether training is standard or optional, who provides training, and any costs that apply.	NAFG extends any and all Service Training Programs provided by the Manufacturer. Many of the programs offered are quoted individually by the manufacture based on class size and region of the country. NAFG will pass these quotes onto the member at dealer cost.	*
37	Describe any technological advances that your proposed products or services offer.	Accomplishments by the Manufacturers like Ford Motor Company, General Motor's and MACK Truck serve the member automatically by having these models available through our proposal. As well as our inclusion of Motive Power Systems in our proposal. Motive Power Systems provides the member the ability to electrify their vehicle. We attached product information and pricing in the "Upfits Available" ZIP file in them "All 11 Manufacturer" ZIP file under additional documents.	*
38	Describe any "green" initiatives that relate to your company or to your products or services, and include a list of the certifying agency for each.	NAFG has Partnered with 400 Mayors Nationwide to create a US Mayor EV Drive Climate Initiative called the Climate Mayor Purchasing Collaborative www.Driveevfleet.org to help spread the benefit of members going 100% green. We have 100% Pure Electric vehicles to offer such as the Chevrolet Bolt and Ford Fusion, which are all technology predecessors to the All New Ford Electric F-150. We are certain over the next few years, Ford and many other manufacturers will be making available 100% pure electric cab chassis for members to select from.	*
39	Identify any third-party issued eco-labels, ratings or certifications that your company has received for the equipment or products included in your Proposal related to energy efficiency or conservation, life-cycle design (cradle-to-cradle), or other green/sustainability factors.	Within the same Motive Power PDF's located in the "Upfits Available" Zip File, you will find Motive's System's CARB Certification's (California Air Resource Board) for two engines offering along with there Ford Qualified Vehicle Modifier Certificate. All which help energy conversation and efficiencies.	*
40	Describe any Women or Minority Business Entity (WMBE), Small Business Entity (SBE), or veteran owned business certifications that your company or hub partners have obtained. Upload documentation of certification (as applicable) in the document upload section of your response.	NAFG has provided as an attachment "Upfits Available" our partnership letter with Diversified Leasing. Diversified Leasing is a DVBE/SBE Company that has been in business since 2014. As a Disabled Veteran Business Enterprise Licensed in the Stat of California (#1792183) Diversified has offered there certification to be placed on any NAFG quote for a small admin fee which is fully displayed on there partnership letter attached.	*
41	What unique attributes does your company, your products, or your services offer to Sourcewell participating entities? What makes your proposed solutions unique in your industry as it applies to Sourcewell participating entities?	Dedication, Hard Work not to be confused with efforts but with results. NAFG has built its division solely for the purpose of serving the members experience from our 24-hour member website or website improvements and capabilities to thinking outside the box to help a member find a solution.	*

Table 9: Warranty

Describe in detail your manufacturer warranty program, including conditions and requirements to qualify, claims procedure, and overall structure. You may upload representative samples of your warranty materials (if applicable) in the document upload section of your response in addition to responding to the questions below.

Line Item	Question	Response *	
42	Do your warranties cover all products, parts, and labor?	We have attached all Warranty information provided by all 11 manufacturers offered in our proposal as an added attachment.	*
43	Do your warranties impose usage restrictions or other limitations that adversely affect coverage?	Each manufacturer have there own usage restrictions that a member should be aware of. Such as improper use of a chassis may not allow it to be covered under warranty. For example, a F-250 being used for a police rated pursuit vehicle would void certain warranties. We encourage for each member to contact us for there particular warranty coverage.	*
44	Do your warranties cover the expense of technicians' travel time and mileage to perform warranty repairs?	Yes, in some cases of a breakdown, manufacturers would tow a member vehicle to there nearest warranty repair facility.	*
45	Are there any geographic regions of the United States (and Canada, if applicable) for which you cannot provide a certified technician to perform warranty repairs? How will Sourcewell participating entities in these regions be provided service for warranty repair?	Each manufacture is different, and we encourage prior to purchasing a product to call in and ask about your specific region and how it's covered.	*
46	Will you cover warranty service for items made by other manufacturers that are part of your proposal, or are these warranties issues typically passed on to the original equipment manufacturer?	All warranties are passed on to the original equipment manufacturer.	*
47	What are your proposed exchange and return programs and policies?	We offer no exchange, return programs or policies. Once an order has passed a certain point with the factory and NAFG can not cancel the order after trying to cancel with the manufacturer, then the order is non-cancellable.	*
48	Describe any service contract options for the items included in your proposal.	We offer any and all manufacturer service contracts to all members. There are several parameters which a customized service contract can be created. NAFG will treat each of these as an added factory option and follow the same discount schedule in the price file.	*

Table 10: Payment Terms and Financing Options

Line Item	Question	Response *	
49	What are your payment terms (e.g., net 10, net 30)?	Payment terms are Net 20, with a 10-day grace period.	*
50	Do you provide leasing or financing options, especially those options that schools and governmental entities may need to use in order to make certain acquisitions?	NAFG has partnered with National Cooperative Leasing to offer Sourcewell Contract Lease Terms to all NAFG Quotes for all Sourcewell Members. We have attached a PDF called "NCL Sample Lease" in the Zip File Called "member Walk Through"	*
51	Briefly describe your proposed order process. Include enough detail to support your ability to report quarterly sales to Sourcewell as described in the Contract template. For example, indicate whether your dealer network is included in your response and whether each dealer (or some other entity) will process the Sourcewell participating entities' purchase orders.	NAFG is structured in a manner where it can monitor most transactions preformed through our Sourcewell Contracts. NAFG has made the tracking of all orders a reasonably organized method to allow fast accurate quarterly reporting.	*
52	Do you accept the P-card procurement and payment process? If so, is there any additional cost to Sourcewell participating entities for using this process?	Yes, up to $ 2,500 per vehicle, any amount higher than $ 2,500 would carry a P-card/ Credit Card transaction fee which will be passed onto the member.	*

Table 11: Pricing and Delivery

Provide detailed pricing information in the questions that follow below. Keep in mind that reasonable price and product adjustments can be made during the term of an awarded Contract as desribed in the RFP, the template Contract, and the Sourcewell Price and Product Change Request Form.

Line Item	Question	Response *	
53	Describe your pricing model (e.g., line-item discounts or product-category discounts). Provide detailed pricing data (including standard or list pricing and the Sourcewell discounted price) on all of the items that you want Sourcewell to consider as part of your RFP response. If applicable, provide a SKU for each item in your proposal. Upload your pricing materials (if applicable) in the document upload section of your response.	NAFG is offering Line Item Discounts Off MSRP for 11 manufacturers detailed in the Price File, NAFG is offering all Upfits to be added to any and all chassis cabs and trucks, details are on the Price Summary Page in the price file.	*
54	Quantify the pricing discount represented by the pricing proposal in this response. For example, if the pricing in your response represents a percentage discount from MSRP or list, state the percentage or percentage range.	NAFG Discount Range per Manufacturer is as follows: Ford Motor Company from 2.75% to 18.86% RAM FCA Company from 6.18% to 13.95% Chevrolet from 5.73% to 21.39% HINO from 14.36% to 19.24% ISUZU from 9.98% to 15.57% International from 2.01% to 39.33% Volvo from 23.79% to 24.19% Freightliner/ Western Star from 34.17% to 42.90% MACK from 16.97% to 31.95% Kenworth from 28.11 to 39.31% Peterbilt from 21.09% to 42.66% Upfits can be added at dealer invoice up to 10%, detailed in the price file.	*
55	Describe any quantity or volume discounts or rebate programs that you offer.	We encourage any and all members to contact us if considering ordering 50 or more units for an additional discount quote.	*
56	Propose a method of facilitating “sourced” products or related services, which may be referred to as “open market” items or “nonstandard options”. For example, you may supply such items “at cost” or “at cost plus a percentage,” or you may supply a quote for each such request.	Open Market products or Sourced Goods will be treated as any upfit and may be quoted up to a 10% mark-up if applicable.	*
57	Identify any element of the total cost of acquisition that is NOT included in the pricing submitted with your response. This includes all additional charges associated with a purchase that are not directly identified as freight or shipping charges. For example, list costs for items like pre-delivery inspection, installation, set up, mandatory training, or initial inspection. Identify any parties that impose such costs and their relationship to the Proposer.	All considerations have been taken into account in the price file in its entirety. Price Summary Page and Price Tabs contain all costs associated with all quotes. If a member would like a quote for a particular situation and the item requires special training or installation, these charges would be added as part of the upfit and included in the members quote.	*
58	If freight, delivery, or shipping is an additional cost to the Sourcewell participating entity, describe in detail the complete freight, shipping, and delivery program.	All manufacturers charge a standardized “Factory Destination Charge” which is displayed on all window stickers and on all trucks on a dealer’s lot. This is not the destination charge that maybe charged to ship a chassis to and from an installer, these additional subsequent movements are all added freight charges and will displayed on the members quote.	*
59	Specifically describe freight, shipping, and delivery terms or programs available for Alaska, Hawaii, Canada, or any offshore delivery.	Freight to these regions carry a specific logistical barrier which carry added cost such as ferry, port and driver cost both to and from the mainland. These added costs will be disclosed and added to any quote for the member to review.	*
60	Describe any unique distribution and/or delivery methods or options offered in your proposal.	NAFG will utilize the power and expertise of the already established Automobile Franchise Distribution Network to have members vehicles delivered promptly there destination.	*

Table 12: Pricing Offered

Line Item	The Pricing Offered in this Proposal is: *	Comments	
61	c. better than the Proposer typically offers to GPOs, cooperative procurement organizations, or state purchasing departments.	We would never offer any other organization what we offer Sourcewell in volume pricing and offerings.	

Table 13: Audit and Administrative Fee

Line Item	Question	Response *	
62	Specifically describe any self-audit process or program that you plan to employ to verify compliance with your proposed Contract with Sourcewell. This process includes ensuring that Sourcewell participating entities obtain the proper pricing, that the Vendor reports all sales under the Contract each quarter, and that the Vendor remits the proper administrative fee to Sourcewell.	We have created a member friendly easy to build online quoting system for members to use. Pricing is built directly into the website and is loaded daily by the manufacture MSRP information. Our system will provide an accurate quote 99.99% of the time. We have stream lined how our admin fee is processed to allow a quick 15-30 day turn around on quarterly reports.	*
63	Identify a proposed administrative fee that you will pay to Sourcewell for facilitating, managing, and promoting the Sourcewell Contract in the event that you are awarded a Contract. This fee is typically calculated as a percentage of Vendor's sales under the Contract or as a per-unit fee; it is not a line-item addition to the Member's cost of goods. (See the RFP and template Contract for additional details.)	Our Admin Fee has been streamlined to allow for growth to occur with maintaining a high level of accuracy and reporting. Our proposed admin fee would follow these guidelines: F-450, F-550, F600 and like models = $ 400 flat F-650 and above = $ 700 flat Partner Deals (NAFG Partners with another dealer) = $ 150 flat All other models F-250 and below = $ 325 flat	*

Table 14A: Depth and Breadth of Offered Equipment Products and Services

Line Item	Question	Response *	
64	Provide a detailed description of the equipment, products, and services that you are offering in your proposal.	NAFG is providing: 11 Manufacturers totaling above 1,284 makes, models and trims ranging from Class 3 to Class 8 Cab an Chassis and trucks. With available Upfits to be added ranging from tool boxes to Line Mechanics Bodies. Any and all upfits can be added to our chassis cabs either by our upfit partner supplier or by a members upfit supplier working with NAFG to provide a Turn Key Quote.	*
65	Within this RFP category there may be subcategories of solutions. List subcategory titles that best describe your products and services.	NAFG Lists all makes, models and trims in each ZIP file under ZIP File "All 11 Manufacturers" representing a combined over 1,284 makes, models and trim combinations for members to choose from along with a subtitle "Upfits" detailed in the price file.	*

Table 14B: Depth and Breadth of Offered Equipment Products and Services

Indicate below what Classes of equipment are offered in this proposal.

Line Item	Category or Type	Offered *	Comments	
66	Class 8 chassis	(•) Yes ( ) No	11 Manufacturers totaling above 1,284 makes and models	*
67	Class 7 chassis	(•) Yes ( ) No	11 Manufacturers totaling above 1,284 makes and models	*
68	Class 6 chassis	(•) Yes ( ) No	11 Manufacturers totaling above 1,284 makes and models	*
69	Class 5 chassis	(•) Yes ( ) No	11 Manufacturers totaling above 1,284 makes and models	*
70	Class 4 chassis	(•) Yes ( ) No	11 Manufacturers totaling above 1,284 makes and models	*

Table 15: Industry Specific Questions

Line Item	Question	Response *	
71	If you are awarded a contract, provide a few examples of internal metrics that will be tracked to measure whether you are having success with the contract.	If awarded NAFG will keep track of the number of client quotes it processes which will be done via our website and easy to oversee and base this data month after month to see if our interest is growing at the expected rate we would expect.	*
72	Describe your company's offering in relation to alternative fuel sources, including electric or others.	Our manufacturers products are always striving to bring to market the latest green vehicles to accommodate the ever-increasing demand for echo friendly transportation.	*
73	Describe any manufacturing processes or materials utilized that contribute to chassis strength, cab strength, overall durability, driver safety that differentiate your offerings.	Representing 11 manufacturers in our response, we are positive we represent the best of the best in chassis production and represent all strengths each manufacture has to offer.	*
74	Describe any differentiating serviceability attributes (remote diagnostics, etc.) your proposal offers.	Telematics can be added to any quote for any member since each manufacturer offers some form of telematics, if not we can quote it as a separate upfit item.	*

Table 16: Exceptions to Terms, Conditions, or Specifications Form

Line Item 75. **NOTICE**: To identify any exception, or to request any modification, to the Sourcewell template Contract terms, conditions, or specifications, a Proposer must submit the exception or requested modification on the **Exceptions to Terms, Conditions, or Specifications Form** immediately below. The contract section, the specific text addressed by the exception or requested modification, and the proposed modification must be identified in detail. Proposer's exceptions and proposed modifications are subject to review and approval of Sourcewell and will not automatically be included in the contract.

Contract Section	Term, Condition, or Specification	Exception or Proposed Modification	
	NA		
	NA		
	NA		
	NA		
	NA		
	NA		

Documents

Ensure your submission document(s) conforms to the following:

1. Documents in PDF format are preferred. Documents in Word, Excel, or compatible formats may also be provided.

2. Documents should NOT have a security password, as Sourcewell may not be able to open the file. It is your sole responsibility to ensure that the uploaded document(s) are not either defective, corrupted or blank and that the documents can be opened and viewed by Sourcewell.

3. Sourcewell may reject any response where any document(s) cannot be opened and viewed by Sourcewell.

4. If you need to upload more than one (1) document for a single item, you should combine the documents into one zipped file. If the zipped file contains more than one (1) document, ensure each document is named, in relation to the submission format item responding to. For example, if responding to the Marketing Plan category save the document as “Marketing Plan.”

- Financial Strength and Stability - Market Place Success and Financial Stability.zip - Sunday June 07, 2020 21:38:16
- Marketing Plan/Samples - NAFG Marketing Plan.zip - Monday June 08, 2020 16:51:00
- WMBE/MBE/SBE or Related Certificates - Insurance and Related Certificates.zip - Monday June 08, 2020 13:38:53
- Warranty Information - Warranty Info for 11 Manufacturers.zip - Sunday June 07, 2020 19:30:07
- Pricing - NAFG Price File for RFP 060920.zip - Monday June 08, 2020 16:09:06
- Additional Document - ALL 11 MANUFACTURERS MODEL'S AND MEMBER WALK THROUGH'S.zip - Monday June 08, 2020 16:12:26

Proposer's Affidavit

PROPOSER AFFIDAVIT AND ASSURANCE OF COMPLIANCE

I certify that I am the authorized representative of the Proposer submitting the foregoing Proposal with the legal authority to bind the Proposer to this Affidavit and Assurance of Compliance:

1. The Proposer is submitting this Proposal under its full and complete legal name, and the Proposer legally exists in good standing in the jurisdiction of its residence.

2. The Proposer warrants that the information provided in this Proposal is true, correct, and reliable for purposes of evaluation for contract award.

3. The Proposer, including any person assisting with the creation of this Proposal, has arrived at this Proposal independently and the Proposal has been created without colluding with any other person, company, or parties that have or will submit a proposal under this solicitation; and the Proposal has in all respects been created fairly without any fraud or dishonesty. The Proposer has not directly or indirectly entered into any agreement or arrangement with any person or business in an effort to influence any part of this solicitation or operations of a resulting contract; and the Proposer has not taken any action in restraint of free trade or competitiveness in connection with this solicitation. Additionally, if Proposer has worked with a consultant on the Proposal, the consultant (an individual or a company) has not assisted any other entity that has submitted or will submit a proposal for this solicitation.

4. To the best of its knowledge and belief, and except as otherwise disclosed in the Proposal, there are no relevant facts or circumstances which could give rise to an organizational conflict of interest. An organizational conflict of interest exists when a vendor has an unfair competitive advantage or the vendor’s objectivity in performing the contract is, or might be, impaired.

5. The contents of the Proposal have not been communicated by the Proposer or its employees or agents to any person not an employee or legally authorized agent of the Proposer and will not be communicated to any such persons prior to Due Date of this solicitation.

6. If awarded a contract, the Proposer will provide to Sourcewell Participating Entities the equipment, products, and services in accordance with the terms, conditions, and scope of a resulting contract.

7. The Proposer possesses, or will possess before delivering any equipment, products, or services, all applicable licenses or certifications necessary to deliver such equipment, products, or services under any resulting contract.

8. The Proposer agrees to deliver equipment, products, and services through valid contracts, purchase orders, or means that are acceptable to Sourcewell Members. Unless otherwise agreed to, the Proposer must provide only new and first-quality products and related services to Sourcewell Members under an awarded Contract.

9. The Proposer will comply with all applicable provisions of federal, state, and local laws, regulations, rules, and orders.

10. The Proposer understands that Sourcewell will reject RFP proposals that are marked "confidential" (or "nonpublic," etc.), either substantially or in their entirety. Under Minnesota Statutes Section 13.591, subdivision 4, all proposals are considered nonpublic data until the evaluation is complete and a Contract is awarded. At that point, proposals become public data. Minnesota Statutes Section 13.37 permits only certain narrowly defined data to be considered a "trade secret," and thus nonpublic data under Minnesota's Data Practices Act.

11. Proposer its employees, agents, and subcontractors are not:

    a. Included on the “Specially Designated Nationals and Blocked Persons” list maintained by the Office of Foreign Assets Control of the United States Department of the Treasury found at: https://www.treasury.gov/ofac/downloads/sdnlist.pdf;

    b. Included on the government-wide exclusions lists in the United States System for Award Management found at: https://www.sam.gov/portal/3; or

    c. Presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated

by the State of Minnesota; the United States federal government or the Canadian government, as applicable; or any Participating Entity. Vendor certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this solicitation.

☑ By checking this box I acknowledge that I am bound by the terms of the Proposer's Affidavit, have the legal authority to submit this Proposal on behalf of the Proposer, and that this electronic acknowledgment has the same legal effect, validity, and enforceability as if I had hand signed the Proposal. This signature will not be denied such legal effect, validity, or enforceability solely because an electronic signature or electronic record was used in its formation. - Jesse Cooper, Fleet Manager, 72 Hour LLC, DBA Naional Auto Fleet Group

The Proposer declares that there is an actual or potential Conflict of Interest relating to the preparation of its submission, and/or the Proposer foresees an actual or potential Conflict of Interest in performing the contractual obligations contemplated in the bid.

○ **Yes** ◉ **No**

The Bidder acknowledges and agrees that the addendum/addenda below form part of the Bid Document.

Check the box in the column "**I have reviewed this addendum"** below to acknowledge each of the addenda.

File Name	I have reviewed the below addendum and attachments (if applicable)	Pages
Addendum_11_Class 4-8_Chassis_RFP060920 Wed June 3 2020 07:52 AM	☑	--
Addendum_10_Class_4-8_Chassis_RFP060920 Wed May 27 2020 03:40 PM	☑	--
Addendum_9_Class_4-8_Chassis_RFP060920 Tue May 26 2020 02:51 PM	☑	--
Addendum_8_Class_4-8_Chassis_RFP060920 Thu May 21 2020 01:21 PM	☑	--
Addendum_7_Class_4-8_Chassis_RFP060920 Mon May 18 2020 03:30 PM	☑	--
Addendum_6_Class_4-8_Chassis_RFP060920 Wed May 13 2020 04:40 PM	☑	2
Addendum_5_Class_4-8_Chassis_RFP060920 Tue May 12 2020 10:00 AM	☑	--
Addendum_4_Class_4-8_Chassis_RFP060920 Mon May 4 2020 01:24 PM	☑	--
Addendum_3_Class_4-8_Chassis_RFP060920 Wed April 29 2020 03:45 PM	☑	--
Addendum_2_Class_4-8_Chassis_RFP060920 Wed April 22 2020 01:14 PM	☑	--
Addendum_1_Class_4-8_Chassis_RFP060920 Fri April 17 2020 12:32 PM	☑	--

Cocoa Fleet Management New Vehicle - SPEC SHEET

MODEL CODE	YEAR MAKE MODEL TYPE	3/2/2021
F2A 600A	2021 FORD F-250 REGULAR CAB 2WD XL 8' BED 142" WB	**$26,029**
FACTORY OPTIONS	**DESCRIPTION**	**$0**
Z1 AS	EXTERIOR COLOR OXFORD WHITE WITH MEDIUM EARTH GRAY HD VINYL 40/20/40 SPLIT BENCH SEAT INCLUDES CENTER ARMREST WITH CUPHOLDERS, STORAGE, AND DRIVERS SIDE MANUAL LUMBAR	**$0**
996 44S	6.2L EFI V8 ENGINE WITH 6-SPEED AUTOMATIC TRANSMISSION	**$0**
X3E	3.73 E-LOCKING REAR DIFFERENTIAL.	**$385**
90L	Power Equipment Group	**$910**
18B	BLACK PLATFORM RUNNING BOARDS	**$315**
94P	Pre-Collision Assist	**$110**
TEMP-TAG	Temporary tag	**$45**
3KR	Additional key and remote, cut and programmed	**$215**
AFTER MARKET EQUIPMENT	**DESCRIPTION**	**$0**
K 696J	Knapheide 8' SRW utility body for 56'' CA (Includes 2nd Stage MSO, Weight Slip, & Completed Vehicle Certification.)	**$7,675**
K AL HAR	KTEC Alum Headach Rack (Octagonal) -INCLUDES WIRE MESH	**$1,075**
HD USOB-TB	HD Scorpion spray on bed liner applied inside cargo area, tops of boxes, and rear bumper of 8' & 9' utility body	**$1,085**
K 7/4 WIRE	7 way flat camper trailer wiring with 4 prong flat	**$155**
CAMERA RR	Remove and re-install factory camera from tailgate.	**$260**



TOTAL COST **$38,259**

DEPT / DIV
4020 DYAL

DIVISION MANAGER _____

ALAN JAY FLEET SALES

Call Us first, for all of your Fleet Automotive, & Light Truck needs.

Sourcewell Formerly NJPA
Awarded Contract

PHONE (800) ALANJAY (252-6529)		DIRECT 863-385-9610		WWW.ALANJAY.COM	Quote 36033-1
Corporate Office	2003 U.S. 27 South Sebring, FL 33870	MOBILE 904-838-4999 FAX 863-402-4221		Mailing Address	P.O. BOX 9200 Sebring, FL 33871-9200

ORIGINAL QUOTE DATE
2/4/2022

QUICK QUOTE SHEET

REVISED QUOTE DATE
2/4/2022

REQUESTING AGENCY **COCOA, CITY OF**
CONTACT PERSON **TONY JONES** EMAIL TJONES@COCOAFL.ORG
PHONE **321-433-8766** MOBILE **321-355-8926** FAX **321-433-8768**

SOURCEWELL (FORMERLY NJPA) CONTRACT # 2022 120716-NAF & 060920-NAF **www.NationalAutoFleetGroup.com**

MODEL F2A 600A **MSRP** **$38,905.00**

2022 FORD F-250 REGULAR CAB 2WD XL 8' BED 142" WB

CUSTOMER ID **BASE VEHICLE PRICE** **$26,029.00**

BED LENGTH	8' BED

*** All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase order.*

FACTORY OPTIONS	DESCRIPTION	
Z1 AS	EXTERIOR COLOR OXFORD WHITE WITH MEDIUM EARTH GRAY HD VINYL 40/20/40 SPLIT BENCH SEAT INCLUDES CENTER ARMREST WITH CUPHOLDERS, STORAGE, AND DRIVERS SIDE MANUAL LUMBAR.	$0.00
996 44S	6.2L EFI V8 ENGINE WITH 6-SPEED AUTOMATIC TRANSMISSION.	$0.00
X3E	3.73 E-LOCKING REAR DIFFERENTIAL.	$385.00
90L	Power Equipment Group -inc: Deletes passenger side lock cylinder, upgraded door-trim panel, Accessory Delay, Advanced Security Pack, SecuriLock Passive Anti-Theft System (PATS) and inclination/intrusion sensors, MyKey, owner controls feature, Power Locks, Remote Keyless Entry, Folding Trailer Tow Mirrors w/Power Heated Glass, manual telescoping, heated convex spotter mirror and integrated clearance lamps/turn signals, Power Front Side Windows, 1-touch up/down driver/passenger window	$910.00
18B	BLACK PLATFORM RUNNING BOARDS	$315.00
52B	ELECTRIC BRAKE CONTROLLER	$265.00
94P	Pre-Collision Assist -inc: Automatic Emergency Braking (AEB), automatic high beam and forward collision warning	$110.00
153	FRONT LICENSE PLATE BRACKET	$0.00
	FACTORY OPTIONS	**$1,985.00**

CONTRACT OPTIONS	DESCRIPTION	
TEMP-TAG	Temporary tag	$45.00
3KR	Additional key and remote, cut and programmed.	$215.00
D-BOX	REMOVE FACTORY PICKUP BOX	$0.00
K 696J	Knapheide 8' SRW utility body for 56'' CA (Includes 2nd Stage MSO, Weight Slip, & Completed Vehicle Certification.)	$7,675.00
K 7/4 WIRE	7 way flat camper trailer wiring with 4 prong flat	$155.00
K AL HAR	KTEC Alum Headach Rack (Octagonal) -INCLUDES WIRE MESH	$1,075.00
HD USOB-TB	HD Scorpion spray on bed liner applied inside cargo area, tops of boxes, and rear bumper of 8' & 9' utility body.	$1,085.00
CAMERA RR	Remove and re-install factory camera from tailgate.	$260.00
	CONTRACT OPTIONS	**$10,510.00**

SOURCEWELL (FORMERLY NJPA) CONTRACT # 2022 120716-NAF & 060920-NAF www.NationalAutoFleetGroup.com

VEHICLE TOTAL	$28,014.00
MSRP DISCOUNT	28%
ACCESSORY TOTAL	$10,510.00
CUSTOMER PRICE	$38,524.00
TRADE IN	$0.00

YES WE TAKE TRADE INS ~~~ ASK ABOUT MUNICIPAL FINANCING ~~~

TOTAL COST LESS TRADE IN(S) QTY 2 $77,048.00

Estimated Annual payments for 60 months paid in advance: $8,627.79 Extended: $17,255.58

Municipal finance for any essential use vehicle, requires lender approval, WAC.

Comments **STOCK UNIT VIN: [VIN NA], [VIN NA] READY FOR QUICK DELIVERY**

VEHICLE QUOTED BY **CHRISTY SELF** **GOVERNMENT ACCOUNT MANAGER** christy.self@alanjay.com

"I Want to be Your Fleet Provider"

I appreciate the opportunity to submit this quotation. Please review it carefully. If there are any errors or changes, please feel free to contact me at any time. I am always happy to be of assistance.

ALAN JAY FLEET
SCOTT WILSON | 863-402-4234 | SCOTT.WILSON@ALANJAY.COM

Vehicle: [Fleet] 2022 Ford Super Duty F-250 SRW (F2A) XL 2WD Reg Cab 8' Box (✓ Complete)

Window Sticker

SUMMARY

[Fleet] 2022 Ford Super Duty F-250 SRW (F2A) XL 2WD Reg Cab 8' Box — MSRP:$35,200.00

Interior:Medium Earth Gray, HD Vinyl 40/20/40 Split Bench Seat

Exterior 1:Oxford White

Exterior 2:No color has been selected.

Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel

Transmission: TorqShift-G 6-Spd Auto w/SelectShift

OPTIONS

CODE	MODEL	MSRP
F2A	[Fleet] 2022 Ford Super Duty F-250 SRW (F2A) XL 2WD Reg Cab 8' Box	$35,200.00
	OPTIONS	
153	Front License Plate Bracket	$0.00
18B	Platform Running Boards	$320.00
44S	Transmission: TorqShift-G 6-Spd Auto w/SelectShift	$0.00
52B	Trailer Brake Controller	$270.00
600A	Order Code 600A	$0.00
64A	Wheels: 17" Argent Painted Steel	$0.00
90L	Power Equipment Group	$915.00
94P	Pre-Collision Assist	$115.00
996	Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel	$0.00
AS	Medium Earth Gray, HD Vinyl 40/20/40 Split Bench Seat	$0.00
TD8	Tires: LT245/75Rx17E BSW A/S (4)	$0.00
X3E	Electronic-Locking w/3.73 Axle Ratio	$390.00
Z1	Oxford White	$0.00
	SUBTOTAL	**$37,210.00**
	Adjustments Total	$0.00
	Destination Charge	$1,695.00
	TOTAL PRICE	**$38,905.00**

FUEL ECONOMY

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Data Version: 15128. Data Updated: Nov 12, 2021 1:28:00 AM PST.

Vehicle: [Fleet] 2022 Ford Super Duty F-250 SRW (F2A) XL 2WD Reg Cab 8' Box (✓ Complete)

Est City:N/A

Est Highway:N/A

Est Highway Cruising Range:N/A

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Data Version: 15128. Data Updated: Nov 12, 2021 1:28:00 AM PST.

Vehicle: [Fleet] 2022 Ford Super Duty F-250 SRW (F2A) XL 2WD Reg Cab 8' Box (✓ Complete)

Standard Equipment

Mechanical	
	Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel (STD)
	Transmission: TorqShift-G 6-Spd Auto w/SelectShift (STD)
	3.73 Axle Ratio (STD)
	50-State Emissions System
	Transmission w/Oil Cooler
	Rear-Wheel Drive
	72-Amp/Hr 650CCA Maintenance-Free Battery w/Run Down Protection
	157 Amp Alternator
	Class V Towing Equipment -inc: Hitch and Trailer Sway Control
	Trailer Wiring Harness
	4260# Maximum Payload
	GVWR: 10,000 lb Payload Package
	HD Shock Absorbers
	Front Anti-Roll Bar
	Firm Suspension
	Hydraulic Power-Assist Steering
	34 Gal. Fuel Tank
	Single Stainless Steel Exhaust
	Front Suspension w/Coil Springs
	Leaf Rear Suspension w/Leaf Springs
	4-Wheel Disc Brakes w/4-Wheel ABS, Front And Rear Vented Discs, Brake Assist and Hill Hold Control
Exterior	
	Wheels: 17" Argent Painted Steel -inc: painted hub covers/center ornaments (STD)
	Tires: LT245/75Rx17E BSW A/S (4) -inc: Spare may not be the same as road tire (STD)
	Regular Box Style
	Steel Spare Wheel
	Spare Tire Stored Underbody w/Crankdown
	Clearcoat Paint
	Black Front Bumper w/Black Rub Strip/Fascia Accent and 2 Tow Hooks

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Data Version: 15128. Data Updated: Nov 12, 2021 1:28:00 AM PST.

ALAN JAY FLEET

SCOTT WILSON | 863-402-4234 | SCOTT.WILSON@ALANJAY.COM

Vehicle: [Fleet] 2022 Ford Super Duty F-250 SRW (F2A) XL 2WD Reg Cab 8' Box (✓ Complete)

Exterior	
	Black Rear Step Bumper
	Black Side Windows Trim and Black Front Windshield Trim
	Black Door Handles
	Black Manual Side Mirrors w/Manual Folding
	Manual Extendable Trailer Style Mirrors
	Fixed Rear Window
	Light Tinted Glass
	Variable Intermittent Wipers
	Aluminum Panels
	Black Grille
	Tailgate Rear Cargo Access
	Manual Tailgate/Rear Door Lock
	Autolamp Auto On/Off Aero-Composite Halogen Daytime Running Lights Preference Setting Headlamps w/Delay-Off
	Cargo Lamp w/High Mount Stop Light
Entertainment	
	Radio w/Seek-Scan and Clock
	Radio: AM/FM Stereo w/MP3 Player -inc: 4 speakers
	Fixed Antenna
	SYNC Communications & Entertainment System -inc: enhanced voice recognition w/911 Assist, 4.2" LCD center stack screen, AppLink and 1 smart-charging USB-C port
	2 LCD Monitors In The Front
Interior	
	4-Way Driver Seat -inc: Manual Recline and Fore/Aft Movement
	4-Way Passenger Seat -inc: Manual Recline and Fore/Aft Movement
	Manual Tilt/Telescoping Steering Column
	Gauges -inc: Speedometer, Odometer, Oil Pressure, Engine Coolant Temp, Tachometer, Transmission Fluid Temp, Engine Hour Meter, Trip Odometer and Trip Computer
	FordPass Connect 4G Mobile Hotspot Internet Access
	Manual Air Conditioning
	Illuminated Locking Glove Box
	Interior Trim -inc: Chrome Interior Accents

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Data Version: 15128. Data Updated: Nov 12, 2021 1:28:00 AM PST.

Vehicle: [Fleet] 2022 Ford Super Duty F-250 SRW (F2A) XL 2WD Reg Cab 8' Box (✓ Complete)

Interior	
	Full Cloth Headliner
	Urethane Gear Shifter Material
	HD Vinyl 40/20/40 Split Bench Seat -inc: center armrest, cupholder, storage and driver's side manual lumbar
	Day-Night Rearview Mirror
	Passenger Visor Vanity Mirror
	2 12V DC Power Outlets
	Front Map Lights
	Fade-To-Off Interior Lighting
	Full Vinyl/Rubber Floor Covering
	Pickup Cargo Box Lights
	Smart Device Remote Engine Start
	Instrument Panel Covered Bin and Dashboard Storage
	Manual 1st Row Windows
	Systems Monitor
	Trip Computer
	Outside Temp Gauge
	Analog Appearance
	Seats w/Vinyl Back Material
	Manual Adjustable Front Head Restraints
	Securilock Anti-Theft Ignition (pats) Engine Immobilizer
	Air Filtration
Safety-Mechanical	
	AdvanceTrac w/Roll Stability Control Electronic Stability Control (ESC) And Roll Stability Control (RSC)
	ABS And Driveline Traction Control
Safety-Exterior	
	Side Impact Beams
Safety-Interior	
	Dual Stage Driver And Passenger Seat-Mounted Side Airbags
	Tire Specific Low Tire Pressure Warning
	Dual Stage Driver And Passenger Front Airbags w/Passenger Off Switch
	Safety Canopy System Curtain 1st Row Airbags

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Data Version: 15128. Data Updated: Nov 12, 2021 1:28:00 AM PST.

Vehicle: [Fleet] 2022 Ford Super Duty F-250 SRW (F2A) XL 2WD Reg Cab 8' Box (✓ Complete)

Safety-Interior	
	Mykey System -inc: Top Speed Limiter, Audio Volume Limiter, Early Low Fuel Warning, Programmable Sound Chimes and Beltminder w/Audio Mute
	Outboard Front Lap And Shoulder Safety Belts -inc: Height Adjusters
	Back-Up Camera
WARRANTY	
	Basic Years: 3 Basic Miles/km: 36,000 Drivetrain Years: 5 Drivetrain Miles/km: 60,000 Corrosion Years: 5 Corrosion Miles/km: Unlimited Roadside Assistance Years: 5 Roadside Assistance Miles/km: 60,000

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Data Version: 15128. Data Updated: Nov 12, 2021 1:28:00 AM PST.

RESOLUTION NO. 2022-026

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COCOA, FLORIDA, AMENDING THE CITY OF COCOA BUDGET FOR FISCAL YEAR 2022; PROVIDING FOR THE REPEAL OF PRIOR INCONSISTENT RESOLUTIONS; AND PROVIDING AN EFFECTIVE DATE.

WHEREAS, the City Council of the City of Cocoa adopted the final budget for the fiscal year commencing on October 1, 2021, and ending on September 30, 2022, at a Regular meeting held on September 28, 2021; and

WHEREAS, in accordance with Article XII, Section 5 of the City of Cocoa Charter, whereby the Council may, at any time by resolution, transfer any unused and unencumbered appropriation or portion thereof from one office or department to another; and

WHEREAS, the City Council deems it to be in the best interest of the City of Cocoa to amend its budget as provided in this resolution.

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF COCOA, as follows:

SECTION 1. The 2021-2022 fiscal year budget shall be amended as detailed in the attached sheets.

SECTION 2. All prior resolutions or prior resolutions inconsistent with this resolution are hereby repealed to the extent of the conflict.

SECTION 3. This resolution shall become effective immediately upon its adoption by the City Council of the City of Cocoa, Florida.

ADOPTED by the City Council of the City of Cocoa, Florida, in a Regular meeting assembled on the 22nd day of March, 2022.

_____
Michael C. Blake, Mayor

ATTEST:

_____
Carie Shealy, MMC, City Clerk

City of Cocoa Budget Adjustment Form FY 2022 - 22-058-T

SELECT ADJUSTMENT TYPE: BUDGET TRANSFER | REQUESTING DEPARTMENT #: Utilities/4020 | DATE PREPARED: 02/28/22

'FROM' ACCOUNT(S)

ADJUSTMENT AMOUNT	ACCOUNT NUMBER	PROJECT NUMBER	ACCOUNT NAME	ORIGINAL BUDGET	AMENDED BUDGET	ADJUSTED BUDGET	UNENCUMBERED BALANCE
($ 76,518)	421-4020-536.46-00		Repair and Maintenance	$ 2,698,547	$ 2,757,720	$ 2,681,202	$ 1,661,161
$ 0				$ 0	$ 0	$ 0	$ 0
$ 0				$ 0	$ 0	$ 0	$ 0
$ 0				$ 0	$ 0	$ 0	$ 0
$ 0				$ 0	$ 0	$ 0	$ 0
$ 0				$ 0	$ 0	$ 0	$ 0
($ 76,518)	TOTAL						

'TO' ACCOUNT(S)

ADJUSTMENT AMOUNT	ACCOUNT NUMBER	PROJECT NUMBER	ACCOUNT NAME	ORIGINAL BUDGET	AMENDED BUDGET	ADJUSTED BUDGET	UNENCUMBERED BALANCE
$ 76,518	421-4020-536.64-00	CA2201	Machinery and Equipment	$ 318,769	$ 394,916	$ 471,434	$ 31,889
$ 0				$ 0	$ 0	$ 0	$ 0
$ 0				$ 0	$ 0	$ 0	$ 0
$ 0				$ 0	$ 0	$ 0	$ 0
$ 0				$ 0	$ 0	$ 0	$ 0
$ 0				$ 0	$ 0	$ 0	$ 0
$ 76,518	TOTAL						

REASON/JUSTIFICATION FOR ADJUSTMENT:

The Dyal WTP added two new Instrument Technicians for FY22; however, vehicles were not budgeted for these positions in the FY22 budget cycle due to the unknown approval status of the personnel requests. The two positions were recently filled, and the new employees require separate vehicles to facilitate working independently on site at the Dyal WTP and at remote water storage locations. The Dyal WTP management staff thoroughly reviewed the vehicle organization chart, and have determined that a legitimate need exists. Based on a review of the Dyal WTP operating budget, there is ample budget in the 46-00 to transfer to the capital account to provide budget for these vehicles. Agenda 22-132

Council/Board APPROVAL REQUIRED? *YES* (●) ***NO*** ( ) ***DATE APPROVED:*** 03/22/22 ***RESOLUTION #:*** 2022-026

City Council approval is needed for all transfers greater than $50,000 and transfers between Departments / Funds. All CRA adjustments are required to go their respective boards.

2/28/22	Rebecca Bowman Digitally signed by Rebecca Bowman Date: 2022.03.17 13:36:33 -04'00'	3/1/22	Rebecca Bowman Digitally signed by Rebecca Bowman Date: 2022.03.17 13:36:33 -04'00'		
Date	Requestor's Signature	Date	Finance Approval Signature	Date	Finance Director's Signature
	Rebecca Bowman Digitally signed by Rebecca Bowman Date: 2022.03.17 13:36:33 -04'00'		Rebecca Bowman Digitally signed by Rebecca Bowman Date: 2022.03.17 13:36:33 -04'00'		
Date	Department Director's Signature	Date	Deputy Fin. Director's Signature	Date	City Manager's Signature

FINANCE USE ONLY:

Date Entered: _____ Entered By: _____ Group #: _____

City of Cocoa

65 Stone Street
Cocoa, FL 32922

Detailed Staff Report

File Number: 22-148

File ID:	22-148	**Type:**	Resolution	**Status:**	Consent Agenda
Version:	1	**Agenda Section:**		**In Control:**	City Council
				File Created:	03/07/2022
Subject:				**Final Action:**	

Title: Approve an additional field acceptance testing cost of $10,635.00 toward RFP P-22-03-COC ($252,212.00) to the contract being negotiated with Tierra, Inc. for Construction, Engineering and Inspection (CEI) Services for the oversight of the Fiske Blvd. and Broadmoor Acres Drainage Improvements Project; Approve a Resolution authorizing the City Manager to approve Change Orders in an Amount Not to Exceed $26,284.70 (10%) for a CEI Services Total of $289,131.70.

Internal Notes:

Sponsors:		**Enactment Date:**	
Attachments:	Added SOW for Field Acceptance Testing CEI Services P-22-03-COC Memo 3-7-22.pdf, Resolution - Project Contingency for CEI Services for the Fiske Blvd. & Broadmoor Acres Project.doc	**Enactment Number:**	
Recommendation:		**Hearing Date:**	
Drafter:		**Effective Date:**	

History of Legislative File

Version:	Acting Body:	Date:	Action:	Sent To:	Due Date:	Return Date:	Result:

TIERRA

Memo

To: Brian Dale – City of Cocoa (bdale@cocoafl.gov)

From: Jeffrey Begovich (jbegovich@tierraeng.com)

Date: March 7, 2022

Re: CEI Services P-22-03-COC

Fiske Blvd. and Broadmoor Acres Drainage Improvements

Additional Acceptance Testing

As per our discussion, Tierra can provide the waterline backfill testing and all acceptance testing if requested for the following additional cost.

Description	Quantity	Unit Price	Total
Inspector	110	$58.00	$6,380.00
Project Engineer	15	$155.00	$2,325.00
Proctor Tests	4	$90.00	$360.00
LBR Tests	2	$275.00	$550.00
Classification Tests	8	$65.00	$520.00
Secretary	10	$50.00	$500.00
Total			**$10,635.00**

These services will be provided by our onsite personnel with minimal additional cost.

Should you have any questions or concerns please feel free to contact us.

591 Susan B. Britt Court • Winter Garden, FL 34787
Phone (407) 877-1354 • Fax (407) 654-7347
Florida Certification No. 6486

RESOLUTION NO. 2022-025

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COCOA, FLORIDA; AUTHORIZING THE CITY MANAGER TO APPROVE AND EXECUTE CHANGE ORDERS TO THE PRIMARY CONSTRUCTION CONTRACT AND ANY ADDITIONAL SERVICE CONTRACTS RELATED TO THE COMPLETION OF THE PROJECT REGARDING THE CONSTRUCTION, ENGINEERING AND INSPECTION (CEI) SERVICES FOR THE FISKE BLVD. AND BROADMOOR ACRES DRAINAGE IMPROVEMENTS PROJECT IN AN AMOUNT NOT TO EXCEED THE TOTAL AMOUNT BUDGETED FOR THE PROJECT BY THE CITY COUNCIL INCLUSIVE OF THE 10% CONTINGENCY SET ASIDE FOR THE PROJECT; PROVIDING FOR THE REPEAL OF PRIOR INCONSISTENT RESOLUTIONS; AND PROVIDING AN EFFECTIVE DATE.

WHEREAS, section 2-4 of the City Code provides that with respect to construction contracts approved by the City Council, the City Council may authorize by resolution the City Manager to approve change orders to the primary construction contract and any additional service contracts related to the completion of the construction project authorized by the City Council in excess of the spending authority limits under this section provided the amount is within the unexpended construction budget approved by the City Council for the project including any contingency funds approved by the City Council for said contract; and

WHEREAS, on February 22, 2022, the City Council authorized the City Manager to proceed with the CEI Services for the Fiske Blvd. and Broadmoor Acres Drainage Improvements Project, subject to certain terms and conditions and budget adjustments approved by the City Council; and

WHEREAS, in conjunction with this authorization, the City Council desires to streamline the approval of change orders and any additional service contracts to the extent necessary in order to expedite the construction of the project; and

WHEREAS, the City Council deems it to be in the best interest of the City of Cocoa to authorize the City Manager to approve the aforementioned change orders and any additional service contracts consistent with the terms of this Resolution and Section 2-4 of the City Code even if said amounts exceed the City Manager's general spending authority approved by the City Council.

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF COCOA, as follows:

SECTION 1.

(A) Pursuant to Section 2-4 of the City Code, the City Manager is hereby authorized to approve any change orders to the primary construction contract and any additional service contracts related to the construction project regarding the CEI Services for the Fiske Blvd. and Broadmoor Acres Drainage Improvements Project, provided the total amount of approved change orders and any additional service contracts do not cause the construction budget. The CEI Services budget is $262,847.00 and allows for a 10% contingency in the amount of $26,284.70 set aside for possible change orders, for a total of $289,131.70 for the services. This grant of spending authority shall be interpreted and construed in accordance with the provisions of Section 2-4 of the City Code.

(B) Pursuant to Section 2-4 of the City Code, the City Manager shall also provide notice of any such approved change orders and any additional service contracts to the City Council in the form of an agenda item at the next scheduled City Council meeting or as soon as practicable thereafter.

SECTION 2. All prior resolutions or prior resolutions inconsistent with this resolution are hereby repealed to the extent of the conflict.

SECTION 3. This resolution shall become effective immediately upon its adoption by the City Council of the City of Cocoa, Florida.

ADOPTED by the City Council of the City of Cocoa, Florida, in a regular meeting assembled on March 22, 2022.

_____
Michael C. Blake, Mayor

ATTEST:

_____
Carie Shealy, MMC, City Clerk

City of Cocoa

65 Stone Street
Cocoa, FL 32922

Detailed Staff Report

File Number: 22-149

File ID:	22-149	**Type:**	Resolution	**Status:**	Consent Agenda
Version:	1	**Agenda Section:**		**In Control:**	City Council
				File Created:	03/07/2022
Subject:				**Final Action:**	

Title: Approve a HOME Investment Partnership (HOME) Program Agreement with Community Housing Initiative, Inc. (CHI) in the amount of $301,679.54 to award funds for the administration of the City's Purchase Assistance Program. Approve a Resolution amending the FY 2022 Budget (BAF# 22-060-T) transferring grant funding into the appropriate account.

Internal Notes:

Sponsors:		**Enactment Date:**	
Attachments:	FY22 Resolution.docx, BAF 22-060-T-CD-HOME FTHB Agr (3-22-22) Agenda 22-149.pdf, FTHB -CHI Agreement.docx	**Enactment Number:**	
Recommendation:		**Hearing Date:**	
Drafter:	iberardi@cocoafl.org	**Effective Date:**	

History of Legislative File

Ver-sion:	Acting Body:	Date:	Action:	Sent To:	Due Date:	Return Date:	Result:

RESOLUTION NO. 2022-023

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COCOA, FLORIDA, AMENDING THE CITY OF COCOA BUDGET FOR FISCAL YEAR 2022; PROVIDING FOR THE REPEAL OF PRIOR INCONSISTENT RESOLUTIONS; AND PROVIDING AN EFFECTIVE DATE.

WHEREAS, the City Council of the City of Cocoa adopted the final budget for the fiscal year commencing on October 1, 2021, and ending on September 30, 2022, at a Regular meeting held on September 28, 2021; and

WHEREAS, in accordance with Article XII, Section 5 of the City of Cocoa Charter, whereby the Council may, at any time by resolution, transfer any unused and unencumbered appropriation or portion thereof from one office or department to another; and

WHEREAS, the City Council deems it to be in the best interest of the City of Cocoa to amend its budget as provided in this resolution.

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF COCOA, as follows:

SECTION 1. The 2021-2022 fiscal year budget shall be amended as detailed in the attached sheets.

SECTION 2. All prior resolutions or prior resolutions inconsistent with this resolution are hereby repealed to the extent of the conflict.

SECTION 3. This resolution shall become effective immediately upon its adoption by the City Council of the City of Cocoa, Florida.

ADOPTED by the City Council of the City of Cocoa, Florida, in a Regular meeting assembled on the 22nd day of March, 2022.

_____
Michael C. Blake, Mayor

ATTEST:

_____
Carie Shealy, MMC, City Clerk

City of Cocoa Budget Adjustment Form FY 2022 - 22-060-T

SELECT ADJUSTMENT TYPE: BUDGET TRANSFER | REQUESTING DEPARTMENT #: 3240 | DATE PREPARED: 03/07/22

'FROM' ACCOUNT(S)

ADJUSTMENT AMOUNT	ACCOUNT NUMBER	PROJECT NUMBER	ACCOUNT NAME	ORIGINAL BUDGET	AMENDED BUDGET	ADJUSTED BUDGET	UNENCUMBERED BALANCE
($ 240,508)	104-3240-554.83-00		Other Grants & Aids	$ 459,549	$ 419,310	$ 178,802	$ 262,932
$ 0				$ 0	$ 0	$ 0	$ 0
$ 0				$ 0	$ 0	$ 0	$ 0
$ 0				$ 0	$ 0	$ 0	$ 0
$ 0				$ 0	$ 0	$ 0	$ 0
$ 0				$ 0	$ 0	$ 0	$ 0
($ 240,508)	TOTAL						

'TO' ACCOUNT(S)

ADJUSTMENT AMOUNT	ACCOUNT NUMBER	PROJECT NUMBER	ACCOUNT NAME	ORIGINAL BUDGET	AMENDED BUDGET	ADJUSTED BUDGET	UNENCUMBERED BALANCE
$ 240,508	104-3240-554.83-23		Other Grants & Aid/Down Payment Assistar	$ 0	$ 61,172	$ 301,680	$ 61,172
$ 0				$ 0	$ 0	$ 0	$ 0
$ 0				$ 0	$ 0	$ 0	$ 0
$ 0				$ 0	$ 0	$ 0	$ 0
$ 0				$ 0	$ 0	$ 0	$ 0
$ 0				$ 0	$ 0	$ 0	$ 0
$ 240,508	TOTAL						

REASON/JUSTIFICATION FOR ADJUSTMENT:

On January 11, 2022 City Council approved the FY 2021-2022 HOME Disbursement Agreement between the City of Cocoa and Brevard County in the amount of $443,626.61. The HOME Disbursement Agreement included funding the First Time Homebuyer Program with FY 2021-2022 grant allocation of $61,172.20 and carry forward funds of $240,507.34. Allocation total of $301,679.54 towards First Time Homebuyer Program. Agenda 22-149.

Council/Board APPROVAL REQUIRED? YES (●) NO ( ) DATE APPROVED: 03/22/22 RESOLUTION #: 2022-023

City Council approval is needed for all transfers greater than $50,000 and transfers between Departments / Funds. All CRA adjustments are required to go their respective boards.

3/7/22	Ibis Berardi — Digitally signed by Ibis Berardi Date: 2022.03.07 14:37:47 -05'00'	3/9/22	Colleen Campbell — Digitally signed by Colleen Campbell Date: 2022.03.09 08:06:57 -05'00'		
Date	Requestor's Signature	Date	Finance Approval Signature	Date	Finance Director's Signature
3/8/22	Charlene Neuterman — Digitally signed by Charlene Neuterman Date: 2022.03.08 14:49:39 -05'00'	3/9/22	Lora Howell — Digitally signed by Lora Howell Date: 2022.03.09 10:44:12 -05'00'		
Date	Department Director's Signature	Date	Deputy Fin. Director's Signature	Date	City Manager's Signature

FINANCE USE ONLY:

Date Entered: _____ Entered By: _____ Group #: _____

Approved 07/13

Revised eform 9/23/21 - 11

AGREEMENT BETWEEN THE CITY OF COCOA, FLORIDA AND COMMUNITY HOUSING INITIATIVE, INC.

THIS AGREEMENT, entered this **22** day of **March, 2022** by and between the City of Cocoa, Florida, a municipal corporation herein referred to as "City" whose address is 65 Stone Street, Cocoa, FL 32922 and Community Housing Initiative, Inc., a private non-profit organization, hereinafter referred to as the "Subrecipient" whose address is 3033 College Wood Drive, Melbourne, FL 32934 and mailing address as P.O. Box 410522, Melbourne, FL 32941-0522.

WITNESSETH

WHEREAS, Brevard County as the "lead entity" of the Brevard County HOME Consortium has certified Community Housing Initiative, Inc., as a Subrecipient and eligible to receive HOME Investment Partnership Program (HOME) funds; and

WHEREAS, Brevard County has entered into an agreement with the City authorizing and directing the City to utilize Brevard County HOME Consortium funds for eligible HOME activities and projects; and

WHEREAS, the City has the authority to enter into a binding agreement for the expenditure of all or a portion of the City's share of the Brevard County HOME Consortium funds; and

WHEREAS, the HOME regulations contained in 24 CFR Part 92 as now in effect and as may be amended from time to time, govern and constitute a part of this Agreement by reference; and

WHEREAS, the City has determined that services to be provided by the Subrecipient comply with the regulations governing the expenditure of HOME funds; and

WHEREAS, the Subrecipient requested HOME funds to implement a Purchase Assistance Program to benefit low- or very- low income families, hereinafter referred to as the "Project", and is awarded ***Three Hundred One Thousand Six Hundred Seventy-Nine Dollars and Fifty-Four Cents ($301,679.54)*** in HOME Program Funds.

NOW THEREFORE, in consideration of the mutual covenants, terms, and conditions hereinafter set forth, the City and the Subrecipient agree as follows:

Section I. Definitions

A. "*CFR*" means the United States Code of Federal Regulations.
B. "*Subrecipient*" means an eligible Nonprofit Organization, as defined by the U.S. Department of Housing and Urban Development in 24 CFR Part 92.
C. "*CITY*" means City of Cocoa, Florida
D. "*CONSORTIUM*" means Brevard County HOME Consortium
E. "*COUNTY*" means Brevard County Board of County Commissioners
F. "*HOME*" means HOME Investment Partnership Program.
G. "*HUD*" means the United States Department of Housing and Urban Development.
H. "*OMB*" means Office of Management and Budget.

I. "*Subrecipient*" means Community Housing Initiative, Inc.
J. *"U.S.C." means the United States Code.*
K. *"L*ow income*" means household income not exceeding 80% of the median annual gross income within the Melbourne-Titusville-Palm Bay Metropolitan Statistical Area as determined by HUD, with adjustments for family size.*
L. *"*Very low income*" means household income not exceeding 50% of the median annual gross income within the Melbourne-Titusville-Palm Bay Metropolitan Statistical Area as determined by HUD, with adjustments for family size.*

Section II. Use of HOME Funds

The Subrecipient shall, in a satisfactory and proper manner as determined by the City, perform the tasks necessary to conduct the Purchase Assistance Program outlined in the Statement of Work, fully described in Exhibits "A" (Project Narrative), "B" (Project Budget), and "C" (Project Schedule) which are attached hereto respectively, and incorporated herein by this reference. The Subrecipient agrees to manage the Program in accordance with the regulations contained in 24 CFR Part 92.

Section III. Project Requirements

A. PROPERTY STANDARDS

The Subrecipient shall be responsible for ensuring that the Project meets all HOME Regulations and applicable local codes and ordinances, prior to closing and again upon final payment after completion of work in instances where rehab assistance is accessed.

B. QUALIFICATION AS AFFORDABLE HOUSING

The HOME-assisted homebuyer requirements set forth in Section 215 of the HOME statute are promulgated in the HOME rule found at 24 CFR Part 92. Specifically, 24 CFR 92.254, *Qualification as Affordable Housing: Homeownership*, states that in order for homeownership housing to qualify as affordable housing it must:

- Be single-family, modest housing,
- Be acquired by a low-income family as its principal residence, and
- Meet affordability requirements for a specific period of time as determined by the amount of assistance provided.

To ensure affordability, the City shall impose either resale or recapture requirements on the housing. The HOME rule at §92.254(a)(5) establishes the resale and recapture requirements the City shall impose. The City shall monitor compliance with HOME Program requirements for the duration of the HOME affordability period. The affordability period will begin on the first day after project completion in IDIS. Project completion shall be defined as the date the project is completed and closed in IDIS. The affordability period shall be ensured through a Mortgage and Note.

The resale or recapture provisions are triggered by any transfer of title, either voluntary or involuntary, during the established HOME period of affordability. The written resale and/or recapture provisions are clearly described within the Brevard County HOME Consortium Annual Action Plan, including the specific circumstances under which these

provisions will be used, and how the City shall enforce the provisions. If the City provides down payment and development subsidy assistance to the home buyer, recapture provisions shall be used. If the City only provides HOME assistance to develop the unit and HOME funds are not used to lower the purchase price from fair market value to an affordable price, resale provisions must be used.

The Subrecipient agrees that the Project will remain as affordable housing and the following requirements will be meet the HOME affordability period requirements. For homebuyer programs the affordability period shall be a period of ten (10) years for assistance less than $40,000 and a period of fifteen (15) years for assistance of $40,000 or more than from the date of the homebuyer closes in accordance with 24 CFR 92.254, this is known as the "affordability period." The housing must be acquired by a homebuyer whose family qualifies as a low- income family and the housing must be the principal residence of the family throughout the affordability period.

The housing shall have an initial purchase price for the type of single family housing that does not exceed 95 percent of the median purchase price for the area.

C. SUBSIDY LIMITS

A minimum of $1,000 in HOME funds must be invested in each assisted unit. The maximum per unit subsidy shall be 100 percent of the 221(d)(3) limit.

The total amount of original and additional HOME assistance may not exceed the maximum per-unit subsidy amount established under *§ 92.250*.

D. CONTRACT TO PURCHASE

If HOME funds are used to assist a homebuyer who has entered into a contract to purchase housing to be constructed, the homebuyer must qualify as a low-income family at the time the contract is signed. Assistance may be provided for homes built prior to 1978, as long as Community Housing Initiative, Inc. (CHI) addresses any lead hazards.

Homebuyers must receive housing counseling before receiving HOME assistance (down payment assistance) or purchasing a HOME-assisted unit in accordance with *§92.254(a)(3).*

E. SCOPE OF SERVICES

The Subrecipient shall find qualified income eligible buyers and keep all records relating to the buyers as well as, the properties and will provide support to the homebuyers until closing and beyond as indicated. Client files shall be reviewed and approved for eligibility by the City's Housing Program Manager prior to an award letter and prior to closing. A lien shall be placed on the property for the value of the down payment assistance in accordance with HOME regulations. A complete client file shall be submitted to the City on or before a final draw for reimbursement.

The Subrecipient is responsible to ensure recording of all HOME affordability agreements. A Developer fee shall not be reimbursed until successful completion of each closing.

Section IV. Affirmative Marketing

The Subrecipient agrees to affirmatively market its Program in accordance with the Brevard County HOME Consortium's Affirmative Marketing Plan that constitutes a part of this Agreement by reference.

Section V. Requests for Disbursement of Funds

The Subrecipient may not request HOME funds until such time as funds are needed for payment of eligible costs per the schedule outlined in Exhibit "B" (Project Budget). The maximum amount of HOME funds available for the Project, including developer fees are ***$301,679.54.***

Section VI. Records and Reports

A. RECORDS

The Subrecipient shall maintain all necessary financial records pertaining to the expenditure of HOME funds (e.g. receipts, invoices and support material), which records shall include, but not be limited to, those records which meet the financial management system requirements of the federal Office of Management and Budget (OMB) "Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards." Records shall be maintained for a period of five (5) years after the Project completion date.

The Subrecipient shall be required to maintain file records on each property and homebuyer. The Subrecipient shall also maintain a project file which shall at a minimum, include a copy of this Agreement, all correspondence related to the project, and documentation of compliance with applicable regulations and requirements which meet 24 CFR 92.504 (c)(3)(vi) and (viii).

B. REPORTS

The Subrecipient shall provide written status reports to the City on a monthly basis until final payment is made to the Subrecipient. Acceptable written status reports can be emailed to the City's Housing Program Manager.

Section VII. Enforcement of the Agreement

The affordability requirements of 24 CFR 92.252 shall be enforced by the conditions contained in Section III of this Agreement. If the Subrecipient is unable to complete the project in accordance with the terms of this Agreement, the Subrecipient shall immediately notify the City in writing.

To secure the direct HOME subsidy provided by the City, the Eligible Purchaser shall execute a Homebuyer Assistance Agreement, a Mortgage Note, and a Mortgage Security Agreement in favor of the City of Cocoa, which shall impose these affordability requirements. Assisted units which go into default or are sold prior to the end of the affordability period are subject to subsidy recapture in accordance with HOME recapture provisions as adopted by the Brevard County HOME Consortium.

Section VIII. Duration of the Agreement

This Agreement shall become effective on the date executed and shall be binding on the City and the Subrecipient for a period of 24 months or final payment to the Subrecipient, whichever comes first. An extension may be granted by the City for an additional 12 months, however, the Program must be completed within three (3) years of commitment in accordance with *§92.205(e)(2).* For the purposes of complying with this requirement, "completion" shall mean that all closings have been completed.

Section IX. Program Requirements

A. GRANT ADMINISTRATION

It is understood by the parties to this Agreement that Brevard County as the "lead entity" in the Brevard County HOME Consortium, in accordance with 24 CFR Part 92, has final responsibility and authority in the administration of HOME funds within the boundaries of Brevard County. This responsibility and authority extends to ensuring that HOME funds are expended by Subrecipients in accordance with all program requirements and to determining the adequacy of performance under Subrecipient agreements and procurement contracts. The parties to this Agreement shall cooperate with Brevard County and take appropriate action to correct performance problems and address concerns raised by Brevard County.

B. ENVIRONMENTAL REVIEW

Brevard County assumes the responsibility for environmental review described in 24 CFR 570.604 and initiating the review process under Executive Order 12372.

C. CONFLICT OF INTEREST

Except as provided herein, the City and the Subrecipient state that to the best of their knowledge, no member of Cocoa City Council and no other officer, employee or agent of the City exercises any function of responsibility in connection with the carrying out of the Program to which this Agreement pertains, has any personal interest, direct or indirect, in the Agreement.

Except as provided herein, the parties hereto further state that financial support by the Brevard County HOME Consortium will in no way directly and personally benefit program employees, officers, or other individuals subject to the stipulations set forth herein. The Subrecipient (or officer, employee, agent or consultant of the Subrecipient) may not occupy the housing units at any time during the affordability period.

D. NON-DISCRIMINATION

The City is an Equal Employment Opportunity (EEO) employer and as such encourages the Subrecipient to voluntarily comply with EEO regulations with regards to gender, age, race, religion, sex, veteran status, country of origin, creed or the presence of any sensory, mental or physical handicap, except where there is a bona fide occupational limitation in accordance with 24 CFR Part 92. In addition, the Subrecipient and anyone under their employment shall comply with all applicable

rules, regulations and promulgation's thereby pertaining to the avoidance or appearance of sexual harassment or on the job discrimination. The Subrecipient shall maintain a working environment free of discrimination or unwelcome actions of a personal nature. As applicable, the Subrecipient shall implement the intent of this clause with the same degree of application being encouraged. When applicable, the Subrecipient shall comply with all new federal and state EEO Regulations.

The Subrecipient agrees **to post** in conspicuous places, available to employees and applicants for employment, notices to be provided by the City setting forth the provisions of this non-discrimination requirement.

The Subrecipient agrees to affirmatively further fair housing.

E. DRUG FREE WORK PLACE

The Subrecipient agrees to administer, in good faith, a policy designed to assure the work place is free from the illegal use, possession, or distribution of drugs or alcohol by it beneficiaries.

F. RELIGIOUS AND POLITICAL ACTIVITIES

The Subrecipient will not require attendance at religious services, engage in proselytizing or require religious instruction as a condition of providing services. Funds provided for in this Agreement will not be utilized for religious activities, religious interests or as benefit to a religious organization 24 CFR 570.200(j). No funds provided under this Agreement, nor personnel employed by the Subrecipient, shall engage in the conduct of political activities in violation of Chapter 15 of Title V United States Code (Hatch Act).

G. HANDICAP ACCESSIBILITY

The Subrecipient must comply with Section 504 of the Rehabilitation Act of 1973. Section 504 states, in part, that "No otherwise qualified individual with handicaps in the United States...shall, solely by reason of his handicap, be excluded from the participation in; be denied the benefits of; or be subjected to discrimination under any program or activity receiving Federal assistance."

H. PROGRAM INCOME

Program income is determined in accordance with 24 CFR 570.500. Program income directly generated from the use of HOME funds shall be reported by the Subrecipient to the City and shall be repaid to the Brevard County HOME Consortium. All applicable program income received shall be used to support operational costs of this project. The use of program income by the Subrecipient shall comply with the requirements set forth at 24 CFR 570.504.

I. INSURANCE

The Subrecipient is responsible for purchasing builders risk insurance to cover its liabilities involving this Agreement in an amount no less than $250,000 per occurrence. A certificate of this coverage is to be submitted to the City's Housing &

Neighborhood Services Division within ten (10) days from the date of the execution of this Agreement. The certificate of insurance shall reflect the City of Cocoa as additional insured. This insurance requirement shall not relieve or limit the liability of the Subrecipient nor does the City represent that this type of insurance is sufficient or adequate to protect the Subrecipient's interest or liabilities, but merely a minimum.

J. MONITORING & TECHNICAL ASSISTANCE

The City will monitor the performance of the Subrecipient against goals and performance standards required herein on an **annual basis** or as otherwise deemed necessary by the City until project completion. In addition, the City shall provide technical assistance to the Subrecipient as requested and as mutually agreed upon in the performance of the duties under this Agreement.

K. INDEMNIFICATION

The Subrecipient shall indemnify, defend, and save harmless the City and all of its agents, officers and employees from all liability, and claims, demands, damages and costs of every kind and nature, including attorneys' fees at trial or appellate levels, and all court costs arising out of injury to or death of persons (including the Subrecipient's employees and agents), and damage to any and all property including loss of use thereof, resulting from or in any manner, arising out of or in connection with error(s), omission(s), negligent act(s), failure to comply with prevailing local, state, federal law or regulations, intentional torts, criminal acts or other wrongs connected with activities of work by or services provided under this Agreement by its agents, servants, or employees, excepting only liability resulting from the sole negligence of the City. The Subrecipient shall upon request from the City, defend and satisfy any and all suits arising from any error(s), omission(s), negligent act(s), failures, intentional torts, criminal acts or other wrong doing in connection with its performance under this Agreement. The remedies afforded to the City by this clause are cumulative with, and in no way affect, any other legal remedy the City may have under this Agreement or at law. This indemnification shall survive termination of this Agreement, in whole or in part and shall also remain in full force and effect upon Subrecipient's completion of all work as required of it hereunder.

Section X. Grantor Recognition

The Subrecipient shall insure recognition of the role of HUD and the Brevard County HOME Consortium in carrying out the Project. In all notices relative to the Project, funding through this Agreement shall identify **the Brevard County HOME Consortium's support through the use of the U.S. Department of HUD's HOME Investment Partnership Program funds.**

Section XI. Suspension or Termination

This Agreement may be terminated by either party, with or without cause, before City funds are obligated, upon no less than thirty (30) days written notice delivered to the other party. In the event that the Subrecipient fails to fulfill any of the terms, understandings, or covenants of this Agreement, the City may terminate this Agreement immediately.

Section XII. Hold Harmless
To the fullest extent permitted by law, the Subrecipient shall indemnify and hold harmless the City and its agents and employees from and against all claims, damages, losses, and expenses including, but not limited to attorney's fees, arising out of or resulting from performance of this Agreement by the Subrecipient or their employees, servants or agents.

Section XIII. Certification
The undersigned officials of Community Housing Initiative, hereby certify that Brevard County, the Brevard County HOME Consortium "lead entity", has deemed the non-profit eligible to receive HOME funds and that all information given to support Brevard County's findings and determination is true and accurate.

Section XIV. Notices
Any notices required or permitted by this Agreement shall be in writing and shall be deemed delivered upon hand delivery, or three (3) days following deposit in the United States Postal System, postage prepaid, return receipt requested, addressed to the parties at the following addresses:

CITY OF COCOA
Stockton Whitten, City Manager
65 Stone Street
Cocoa, FL 32922
(321) 433-8660

COMMUNITY HOUSING INITIATIVE
Nicole Tenpenny, Executive Director
PO Box 410522
Melbourne, FL 32941-0522
(321) 253-0053

WITH COPY TO:
Anthony Garganese, City Attorney
Garganese, Weiss, & D'Agresta, P.A.
111 North Orange Avenue, Suite 2000
P.O. Box 2873
Orlando, FL 32801

Section XV. Modification or Amendments in Writing
The City may, in its discretion, amend this Agreement to conform with Federal, State, or Local Government guidelines, policies and available funding amounts, or for other reasons. The amendment shall be executed in writing and signed by a duly authorized representative. The City or Subrecipient may amend this Agreement at any time provided that such amendments make specific reference to this Agreement, and are executed in writing, signed by a duly authorized representative of both organizations. The duly authorized representative for the City shall be the City Manager or his/her designee. Such amendments shall not invalidate this Agreement, nor relieve or release the City or the Developer from its obligations under this Agreement.

Section XVI. Severability
Should any paragraph, sentence or part of this Agreement be held to be invalid by a court of competent jurisdiction, then such paragraph, sentence or part shall in no way affect the validity of any other provision or part of this Agreement.

This Agreement represents the entire Agreement of the parties and supersedes any other representations, either written or oral to the contrary.

Section XVII. Assignability
No assignment of this Agreement or any part thereof is permitted without the expressed written consent of the City.

Section XVIII. Attachments
All attachments and exhibits hereto are incorporated hereby as a material and relevant part of this Agreement.

Section XIX. What law governs
This Agreement shall be deemed to have been made in, and construed in accordance with the laws of the State of Florida. Any actions taken under this Agreement shall be located in Brevard County.

Section XX. Reversion of Assets; Conveyance of Property.
If this Agreement is terminated, all unexpended funds in the Subrecipient's possession shall be immediately reimbursed to the City. Further, the conveyance instrument conveying the subject Property from the City to the Subrecipient shall provide that the City shall maintain a reversionary interest in the Property in the event that the Subrecipient defaults on its performance under this Agreement. If default by the Subrecipient occurs, the City shall have the right to exercise this reversionary interest and receive title to the Property free and clear of encumbrances. However, once a qualified buyer is found for the Property, title shall transfer to the homeowner and the City's reversionary interest in the Property shall expire.

Section XXI. Procurement Procedures
Standards of purchasing and procurement of supplies and other expendable property, equipment, real property and other services should be followed in accordance with OMB issued Super Circular, December 26, 2013, to provide, to the maximum extent practical, open and free competition and avoidance of any conflicts of interest.

Section XXII. Recapture Provision
If the Subrecipient defaults or desires to be released of his obligation during the term of this Agreement, the Developer will notify the City of Cocoa in writing, the City of Cocoa will have 45 days to respond in writing.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the date first written above.

ATTEST:

Carie Shealy, City Clerk

Date: _____

CITY OF COCOA

Michael C. Blake, Mayor

Date: _____

ATTEST:

_____

Date: _____

COMMUNITY HOUSING INITIATIVE, INC.

Nicole Tenpenny, Executive Director

Date: _____

EXHIBIT A

PROJECT NARRATIVE – DESCRIPTION OF WORK TO BE PERFORMED

Community Housing Initiative, Inc. (C.H.I.) shall be responsible for administering the Purchase Assistance Program. The Program shall provide down payment, closing costs, and in some cases, rehabilitation assistance to income eligible first time homebuyers, using funds provided by the Home Investment Partnership (HOME) Program. The administration of this program shall consist of marketing, pre-screening, Income and asset verification, loan processing and underwriting, property inspections, rehabilitation work write-up, education/counseling, closing document review and preparation, and recording secondary mortgages.

The scope of work and procedures to be completed in the administration of the Purchase Assistance Program are as follows:

1. **Marketing**
   The Subrecipient shall take affirmative marketing steps to provide information and otherwise attract eligible persons from all racial, ethnic, and gender groups in the housing market area. A wide range of marketing strategies shall be implemented to ensure that eligible persons living within Cocoa city limits have a reasonable opportunity to be informed about the Purchase Assistance Program opportunities being carried out by the Subrecipient.

2. **Pre-screening**
   The Subrecipient, along with the applicant shall complete the pre-screening questionnaire, either face to face or over the telephone. The Subrecipient shall complete the pre-screening questionnaire to determine if the potential applicant fits within the eligibility guidelines, the Subrecipient provides a list of documents to collect. Once the potential applicant has collected the documents, he/she shall be instructed to contact the Subrecipient to schedule an intake appointment. This is a one-on-one counseling conducted between the potential applicant and the Subrecipient.

3. **Intake**
   The Subrecipient shall conduct a face-to-face meeting to discuss in detail the program requirements and procedures. The applicant then completes the Application for Assistance and release forms and submits the documents he/she collected prior to the appointment. The Subrecipient must review all the documents, which include the applicant's credit report and Good Faith Estimate (GFE)/Loan Estimate (LE) and HUD-1/Closing Disclosure (CD) Worksheets. The Subrecipient shall contact the loan officer if he/she has any questions regarding the content of the LE/CD.

   During the intake appointment, the Subrecipient shall educate the applicant on: (i) Affordability ratio, (ii) The content of the LE/CD, (iii) Affordability of the proposed

loan to the applicant's stated income and debts, and (iv) PITI and purchase prices. The Subrecipient shall also register the applicant for the next available homebuyer counseling workshop.

If there are no credit issues, the Subrecipient shall assist the potential buyer with the completion of the application and other required forms. After the intake appointment, the Subrecipient shall begin the third party verification process to determine the total household income and assets.

Upon receipt of the completed verifications, the Subrecipient shall calculate annual gross household income from the next 12 months per applicable regulation in HUD 24 CFR Section 5.609; HUD Handbook 4350.30, Chapters 3 and 5. The City shall have final approval of the client file prior to issuing an award letter and final approval of the closing documents prior to closing.

4. Income and Asset Verification

If the applicant's annual gross household income fits within funding guidelines, the Subrecipient shall issue a commitment letter on behalf of the City of Cocoa. The applicant shall execute the Income Certification Form and be provided with his/her affordability ratio calculations. The Subrecipient shall ensure the applicant fully understands how the affordability ratio was determined.

5. Loan Processing and Underwriting

During the processing of the first mortgage, the Sponsor shall be available to the loan officer, processors and/or underwriters for technical assistance (if needed) regarding the Purchase Assistance Program. Additionally, the Subrecipient shall be available to the homebuyer to assist them with any questions regarding the loan application or loan documents.

6. Homebuyer Education and Workshop

All potential homebuyers are required to attend a Homebuyer Counseling Workshop conducted by a HUD Certified Housing Counseling Agency. The Subrecipient shall ensure that the potential homebuyer completes the workshop. The cost of the workshop shall be credited to the potential homebuyer as his/her required contribution for the purchase assistance per the City's Homebuyer Policy.

The workshop shall provide potential homebuyers information on at a minimum: repairing credit; budgeting; hurricane preparation; income and debt ratios; pros and cons to homeownership; realistic purchase price and monthly payments; fair housing issues; negotiating the sales offer; home inspections; property maintenance; property insurance; various types of financing options; how to apply for down payment assistance programs; and foreclosure prevention.

The workshop shall educate potential buyers on: how to search for a home; how to complete a sales contract; what price should be offered; what to expect from a lender; understanding lender fees; understanding the Loan Estimate, the Closing

Disclosure document; mortgage documents; foreclosure prevention; hurricane mitigation; and the rights and responsibilities of the new homeowner.

7. Property Inspection

Once a property is identified and a fully executed contract is provided to the Subrecipient, a home inspection shall be requested. The inspection shall include a wind-mitigation report and a 4-point inspection, in addition to, the full property inspection. The cost of the inspections shall count as a credit towards the homebuyer's contribution for the assistance per the City's Homebuyer Policy.

The home inspector shall provide the buyer and the Subrecipient with copies of the full report. The Subrecipient shall review the report and advise the buyer on any deficiencies and the option for rehab assistance. The Subrecipient shall be available to the buyer's real estate agent and the listing agent for any questions or concerns. Prior to purchasing the home, a final inspection should be done to verify and confirm the specified repairs were completed. **All major systems in the home must have at least a five-year life prior to purchase.**

8. Closing

Once the final inspection is complete, the Subrecipient shall send closing instructions to the identified closing company, instructing the company on how to prepare the Closing Disclosure Statement as it pertains to the assistance program. The Subrecipient shall be available to the title agent and the closing department of the first mortgage lender, for questions regarding the second mortgage.

The Subrecipient shall review the preliminary Closing Disclosure Statement for accuracy. The Subrecipient shall review, verify and confirm: (i) the fees charged on the CD are in line with what are disclosed on the LE; (ii) when the buyer is getting credit for an item(s) paid prior to closing; (iii) the buyer has satisfied the minimum contribution requirement; (iv) the assistance amount is correct; and, (v) recording fees for the second mortgage are included and correct.

The Subrecipient shall be available to the buyer during all Closing Disclosure revisions for questions and/or concerns.

Once the Closing Disclosure Statement is approved by the first and second mortgage representatives, the Subrecipient shall prepare the closing documents, to include the Note, Mortgage, and Housing Agreement. All closing documents are to be reviewed and approved by the City, and are then signed by the City Manager prior to closing. The Subrecipient shall attend the closing with the buyer and shall have the buyer execute all required documents. The Subrecipient shall maintain a client file that includes all documentation related to the client.

The goals of the Purchase Assistance Program are to:

- Provide decent, affordable housing to lower-income households;
  Expand the capacity of nonprofit housing providers;
- Leverage private sector participation in meeting the housing needs of low-income households.

The partners and their respective roles are as follows:

Community Housing Initiative, Inc.
Community Housing Initiative, Inc. (C.H.I.), a local non-profit housing provider and certified CHDO, shall be the Subrecipient of the Project, keep all records relating to the properties and will provide support to the homebuyers until closing and beyond as indicated. As Subrecipient of the Project, they shall manage all aspects of project development and implementation and shall seek out at least three financially qualified and credit worthy HOME Program eligible buyers. The Subrecipient shall comply with all aspects of the Brevard County HOME Consortium Affirmative Marketing Plan.

City of Cocoa
The City of Cocoa's role is grant manager for the Project. City staff will perform project oversight and grant management to the Subrecipient and will monitor the Subrecipient's compliance with HOME Program requirements for the duration of this Agreement.

The City shall monitor compliance with HOME Program requirements for the duration of the HOME affordability period. The affordability period will begin on the first day after project completion in IDIS. Project completion shall be defined as the date the project is completed and closed in IDIS. The affordability period shall be ensured through a mortgage and note.

The City of Cocoa shall ensure all of HUD's HOME Program and Florida Building Code requirements are met when rehab assistance is used. Also, the City of Cocoa shall ensure homebuyers occupying the units meet income eligibility requirements and all HOME Program requirements. The City of Cocoa's Housing and Neighborhood Services Division will continue to monitor the Project according to the terms outlined in the Agreement.

EXHIBIT B

PROJECT BUDGET

The total HOME Program funds allocated to the Purchase Assistance shall not exceed $301,679.54 including subrecipient fees. The projected sources and uses of funds are as follows:

	AMOUNT	% TOTAL
*****Cocoa HOME Carry Forward Amount Cocoa HOME Entitlement Funds FY 21/22	$240,507.34 $ 61,172.20	80% 20%
TOTAL:	**$301,679.54**	100 %

*****Project Budget includes HOME Program Income Carry Forward amount of $96,002.73

PROPOSED USE OF FUNDS:

Homebuyers	Purchase Assistance	Subrecipient Fee	Total Budget
7	$283,479.54	$18,200	$**301,679.54**
Total :	$283,479.54	$18,200	$**301,679.54**

**<u>These are estimated amounts</u>; actual amounts may vary.* However, any costs that are a result of contractor error or property theft shall not be reimbursed (i.e., re-inspection fees, unit vandalism or loss).

The Subrecipient will receive $2,600 per closing, a total Subrecipient fee shall not exceed $18,200. This Subrecipient fee shall be paid in approximately 7 (7) installments upon each sale as evidenced by payment at closing; release of liens from all contractors, subcontractors, and suppliers; complete homebuyer file, and City approval.

Upon execution of this Agreement and issuance of a Purchase Order, the City shall issue a Notice to Proceed to the Subrecipient. Any remaining funds after 7 (7) closings will be liquidated or an amendment will be done to increase the amount and term of the agreement.

EXHIBIT C

PROJECT SCHEDULE

The estimated time to complete the project is approximately 24 months from the execution of this contract agreement, with the option to extend for an additional 12 months.

Funds are available, Purchase Order processed	April 2022
All homebuyer closing completed/Funds expended	April 2024
Project Closeout	April 2024

City of Cocoa

65 Stone Street
Cocoa, FL 32922

Detailed Staff Report

File Number: 22-150

File ID:	22-150	**Type:**	Resolution	**Status:**	Consent Agenda
Version:	1	**Agenda Section:**		**In Control:**	City Council
				File Created:	03/08/2022
Subject:				**Final Action:**	

Title: Approve a Resolution to Establish the Stabilization and Health Insurance Reserves for Fiscal Year 2022

Internal Notes:

Sponsors:		**Enactment Date:**	
Attachments:	Resolution FOM Stabilization Reserve Change March 23 2021.doc	**Enactment Number:**	
Recommendation:		**Hearing Date:**	
Drafter:		**Effective Date:**	

History of Legislative File

Version:	Acting Body:	Date:	Action:	Sent To:	Due Date:	Return Date:	Result:

RESOLUTION NO. 2022-024

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF COCOA, BREVARD COUNTY, FLORIDA, APPROVING THE COMMITMENT OF FUNDS IN THE GENERAL FUND BALANCE TO SET THE STABILIZATION RESERVE AND THE HEALTH INSURANCE RESERVE FOR FISCAL YEAR 2022; PROVIDING FOR THE REPEAL OF PRIOR INCONSISTENT RESOLUTIONS AND POLICIES, SEVERABILITY AND AN EFFECTIVE DATE.

WHEREAS, the City is granted the authority, under Section 2(b), Article VIII of the State Constitution, to exercise any power for municipal purposes, except when expressly prohibited by law; and

WHEREAS, the City's Financial Operations Manual establishes a fund balance reserve policy tailored to the needs of the City to insure against unanticipated events adversely affecting the financial condition of the City and jeopardizing the continuation of necessary public services; and

WHEREAS, the fund balance reserve policy requires the City Manager to establish a Capital Replacement Reserve, Health Insurance Reserve and a Stabilization Reserve for the following fiscal year based on the most recent audited financial statements (ACFR); and

WHEREAS, the requirement for each reserve is to be appropriated and recommended by the City Manager and approved by the City Council each year; and

WHEREAS, the City Council desires to approve the committed amount of funds in the general fund balance for the Stabilization Reserve and Health Insurance Reserve for Fiscal Year 2022; and

WHEREAS, the City Council deems that this Resolution is in the best interests of the public health, safety, and welfare of the citizens of Cocoa.

NOW, THEREFORE, BE IT DULY RESOLVED BY THE CITY COUNCIL OF THE CITY OF COCOA, BREVARD COUNTY, FLORIDA, THAT:

SECTION 1. Incorporation of Recitals. The foregoing recitals are deemed true and correct and are hereby fully incorporated herein by this reference.

SECTION 2. **Approval of Commitment of General Fund Balance.** The City Council of the City of Cocoa hereby approves the recommendation of the City Manager to set the Stabilization Reserve at $11,344,641 and the Health Insurance Reserve at $1,228,740 for Fiscal Year 2022.

SECTION 3. **Severability.** If any section, subsection, sentence, clause, phrase, word, or portion of this Resolution is for any reason held invalid or unconstitutional by a court of competent jurisdiction, whether for substantive or procedural reason, such shall not affect the validity of the remaining portion of the Resolution.

SECTION 4. **Repeal of Prior Inconsistent Resolutions.** All prior resolutions or parts of resolutions and policies in conflict herewith are hereby repealed to the extent of the conflict.

SECTION 5. **Effective Date.** This resolution shall become effective immediately upon its adoption by the City Council of the City of Cocoa, Florida; except, however, the commitment of general fund balance to the reserve amounts above shall be retroactive to October 1, 2021 for the purposes of the fiscal year 2022 budget.

ADOPTED BY THE City Council of the City of Cocoa, Florida, in a regular meeting assembled on the 22nd day of March, 2022.

_____
Michael C. Blake, Mayor

ATTEST:

_____
Carie Shealy, MMC, City Clerk

City of Cocoa

65 Stone Street
Cocoa, FL 32922

Detailed Staff Report

File Number: 22-151

File ID:	22-151	**Type:**	Report	**Status:**	Consent Agenda
Version:	1	**Agenda Section:**		**In Control:**	City Council
				File Created:	03/09/2022
Subject:				**Final Action:**	

Title: Approval of the requested Pay Plan change for Fiscal Year 2022.

Internal Notes:

Sponsors:	Director	**Enactment Date:**	
Attachments:	FY 2022 Pay Grades and Pay Plan (Draft 3-22-2022).pdf	**Enactment Number:**	
Recommendation:		**Hearing Date:**	
Drafter:		**Effective Date:**	

History of Legislative File

Version:	Acting Body:	Date:	Action:	Sent To:	Due Date:	Return Date:	Result:

General - NonExempt "GH" (Hourly) - Open Range Plan

	Hourly		Annually		
Grade	Minimum	Maximum	Minimum	Maximum	Positions
1	$12.50	$20.00	$ 26,000.00	$ 41,600.00	School Crossing Guard (Part Time)
2	$13.50	$21.60	$ 28,080.00	$ 44,928.00	
3	$14.58	$23.33	$ 30,326.40	$ 48,526.40	Facilities Attendant
4	$15.75	$25.20	$ 32,760.00	$ 52,416.00	Administrative Assistant Community Services Technician Engineering Intern Human Resources Intern (Temporary PT) Office Assistant Police Records Clerk Receptionist Recording Secretary Records Technician
5	$17.01	$27.22	$ 35,380.80	$ 56,617.60	Accounts Payable Clerk Administrative Secretary Customer Service Technician Engineering Representative License/Permit Technician Utility Billing Clerk
6	$18.37	$29.40	$ 38,209.60	$ 61,152.00	Booking Officer-PT Contract Technician Senior Accounts Payable Clerk Victims Advocate
7	$19.84	$31.75	$ 41,267.20	$ 66,040.00	Code Enforcement Officer Environmental Control Coordinator Field Inspector Field Operations Technician Field Service Inventory Technician Help Desktop Support Technician Police Evidence Technician Police Officer Trainee Senior Customer Service Representative Senior Field Service Representative Senior Utilities Field Service Representative Utility Accounting Technician Water Plant Technician
8	$21.43	$34.29	$ 44,574.40	$ 71,323.20	Code Enforcement Coordinator Crime Scene Technician Field Inspector II Human Resources Technician
9	$23.14	$37.03	$ 48,131.20	$ 77,022.40	Asset Management Coordinator Assistant City Clerk Development Coordinator Executive Secretary Fire Inspector Junior Staff Accountant Jr. Buyer & Contract Specialist Utilities GIS/CAD Technician Leisure Services Coordinator Payroll Specialist

General - NonExempt "GH" (Hourly) - Open Range Plan

	Hourly		Annually		
Grade	Minimum	Maximum	Minimum	Maximum	Positions
10	$24.99	$39.99	$ 51,979.20	$ 83,179.20	Grounds Maintenance Supervisor Park & Right of Way Supervisor Plans Examiner Supervisor II
11	$26.99	$43.19	$ 56,139.20	$ 89,835.20	Building Inspector SCADA Analyst I Supervisor III
12	$29.15	$46.65	$ 60,632.00	$ 97,032.00	Electrical Maintenance Supervisor SCADA Analyst II

** Annual rates are divisible by 2080

General - Exempt "GE" (Salary) - Open Range Plan

	Hourly		Annually		
Level	Minimum	Maximum	Minimum	Maximum	Positions
9	$23.14	$37.03	$ 48,131.20	$ 77,022.40	Conservation & Public Relations Officer Criminal Intelligence Analyst Digital Communications Coordinator Redevelopment Coordinator Victim Advocate Coordinator
10	$24.99	$39.99	$ 51,979.20	$ 83,179.20	Fiscal Analyst - Budget Grant Writer-Economic Development Specialist Jr. Network Administrator Jr. Systems Administrator Planner Systems Analyst Utilities GIS Coordinator
11	$26.99	$43.19	$ 56,139.20	$ 89,835.20	Customer Service Supervisor Economic Development Specialist Field Services Supervisor Grant Staff Accountant Inspection Supervisor Senior Buyer & Contracts Agent Staff Accountant Staff Accountant - Bank/Treasury Support Service Supervisor Systems Administrator Utility Billing Supervisor Human Resources Coordinator
12	$29.15	$46.65	$ 60,632.00	$ 97,032.00	Accounting Supervisor Assistant Sewer Field Operations Manager Assistant to the Building Official/Building Inspector Assistant Water Field Operations Manager Chief of Maintenance Chief Operator Chief Operator Wastewater GIS Administrator Public Information Officer Safety & Risk Program Manager Senior Budget Analyst Senior Planner Technical Services Supervisor
13	$31.48	$50.38	$ 65,478.40	$ 104,790.40	Code Enforcement Manager Engineering Supervisor Housing Program Manager Leisure Services Manager Parks, Project & ROW Manager Utilities Associate Engineer I Water Quality Laboratory Manager
14	$34.00	$54.41	$ 70,720.00	$ 113,172.80	Accounting Manager Assistant to the CM / Public Information Officer Facilities Manager Fleet Manager

General - Exempt "GE" (Salary) - Open Range Plan

	Hourly		Annually		
Level	Minimum	Maximum	Minimum	Maximum	Positions
					Human Resources Manager Planning & Zoning Manager Police Lieutenant (IA) Purchasing/Contract Manager Senior Network & Security Administrator Streets/Stormwater Manager Utilities Associate Engineer II Utility Customer Service Manager Utility Support Service Manager
15	$36.72	$58.76	$ 76,377.60	$ 122,220.80	City Clerk Field Operations Manager Superintendent Utilities Associate Engineer III Water Treatment Manager
16	$39.66	$63.46	$ 82,492.80	$ 131,996.80	Assistant City Engineer Assistant Utilities Director Building Official ~~Deputy Director Community Services~~ Deputy Finance Director Deputy Fire Chief Utilities Senior Engineer Police Commander
17	$45.61	$72.98	$ 94,868.80	$ 151,798.40	Administrative Services Director Community Services Director Chief Technology Officer Economic and Growth Development Director Engineering Division Manager Finance Director Fire Chief Police Chief Public Works Director/City Engineer
18	$52.45	$83.93	$ 109,096.00	$ 174,574.40	Asst City Manager for Performance & Strategic Initiatives Deputy Director Utilities
19	$60.32	$96.52	$ 125,465.60	$ 200,761.60	Utilities Director

** Annual rates are divisible by 2080

** Frozen positions are shown lined

City of Cocoa

65 Stone Street
Cocoa, FL 32922

Detailed Staff Report

File Number: 22-141

File ID:	22-141	**Type:**	Report	**Status:**	Public Hearing
Version:	1	**Agenda Section:**		**In Control:**	City Council
				File Created:	03/04/2022
Subject:				**Final Action:**	

Title: Conduct a Public Hearing to obtain citizen input and comments on housing and community development needs; approve recommendations on the FY 2022-2023 CDBG and HOME program funding; and provide notice to solicit public comment for both the FY 2022-2027 (5) year Consolidated Plan and notice of final public hearing scheduled for April 26, 2022.

Internal Notes:

Sponsors:		**Enactment Date:**	
Attachments:	Exhibit A-Notice of Funding Availability (CDBG HOME).pdf, Exhibit B-Review Committee Scoring Sheets.xlsx, Exhibit C- Florida Today Ad-Public Hearing.pdf	**Enactment Number:**	
Recommendation:		**Hearing Date:**	
Drafter:	iberardi@cocoafl.org	**Effective Date:**	

History of Legislative File

Version:	Acting Body:	Date:	Action:	Sent To:	Due Date:	Return Date:	Result:

A Daily Publication By:

FLORIDA TODAY

FLORIDATODAY.com

A GANNETT COMPANY

CITY OF COCOA - TE
65 STONE ST

COCOA, FL, 32922

AD#5019848 12/2/2021

NOTICE OF FUNDING AVAILABILITY
CITY OF COCOA
COMMUNITY SERVICES DEPARTMENT
COMMUNITY DEVELOPMENT BLOCK GRANT PROGRAM (CDBG) &
HOME INVESTMENT PARTNERSHIP PROGRAM (HOME)

The City of Cocoa expects to receive an estimated $175,249 in CDBG funds and $81,562.93 in HOME Program funds for Fiscal Year 2022-2023. The overall purpose of the CDBG program is the development of viable urban communities by providing decent housing and a suitable living environment and expanding economic opportunities principally for persons of low/moderate income. Eligible activities include public services, public facilities and improvements, housing, code enforcement, clearance and demolition, economic development, acquisition and disposition. At least 70% of all CDBG funds must be expended on program activities benefiting low/moderate income persons. HOME Program funds can only be used for housing activities benefiting low/moderate income persons.
Proposal packets for eligible projects and activities will be available for non-profit or govt. agencies anytime during regular business hours on December 2, 2021. All applications and proposal packets can be picked up at the City of Cocoa, Community Services office located at 65 Stone Street, Cocoa, Florida 32922. **All proposals are due no later than 12:00 pm, January 3, 2022.** For more information, call Ibis Berardi, Housing Program Manager at (321) 433-8520.

STATE OF WISCONSIN COUNTY OF BROWN:
Before the undersigned authority personally appeared said legal clerk, who on oath says that he or she is a Legal Advertising Representative of the **FLORIDA TODAY** , a daily newspaper published in Brevard County, Florida that the attached copy of advertisement, being a Legal Ad in the matter of

Legal Notices

as published in **FLORIDA TODAY** in the issue(s) dated:

12/02/2021

Affiant further says that the said **FLORIDA TODAY** is a newspaper in said Brevard County, Florida and that the said newspaper has heretofore been continuously published in said Brevard County, Florida each day and has been entered as periodicals matter at the post office in **MELBOURNE** in said Brevard County, Florida, for a period of one year next preceding the first publication of the attached copy of advertisement; and affiant further says that he or she has never paid nor promised any person, firm or coporation any discount, rebate, commission or refund for the purpose of securing this advertisement for publication in the said newspaper.

Sworn to and Subscribed before me this 2th of December 2021, by legal clerk who is personally known to me

Affiant

Notary State of Wisconsin County of Brown

5.19.23

My commission expires

NANCY HEYRMAN
Notary Public
State of Wisconsin

Publication Cost: $157.78
Ad No: 0005019848
Customer No: BRE-6CI200
This is not an invoice

# of Affidavits 1

CDBG Public Services Review Committee Scoring
2/4/2021 Meeting 11:00am-12:15pm

Review Committee Member	CSC	CBSC	Endeavour	Salvation Army
Ibis	78	73	55	86
Cassandra	75	70	62	85
Charlene	85	75	52	73
Rachael	75	63	49	69
Collen (Finance Section H)	75	83	72	49
Totals	388	364	290	362
Final Score	**77.6**	**72.8**	**58**	**72.4**
Requested Allocation	$ 12.00	$15,000.00	$ 5,000.00	$ 5,000.00
Public Serv. Total $26,287.35	$ 12,000.00	$ 7,143.69	0	$ 7,143.66

Ibis	A	B	C	D	E	F	G	H	I	Total
CSC	8.00	11.00	9.00	4.00	10.00	13.00	9.00	10.00	4.00	78.00
CBSC	9.00	10.00	9.00	4.00	9.00	13.00	9.00	5.00	5.00	73.00
Endeavour	6.00	9.00	4.00	2.00	10.00	12.00	7.00	5.00	0.00	55.00
SAL	8.00	14.00	10.00	12.00	10.00	14.00	8.00	5.00	5.00	86.00
Cassandra	A	B	C	D	E	F	G	H	I	Total
CSC	5.00	11.00	10.00	2.00	10.00	12.00	10.00	10.00	5.00	75.00
CBSC	9.00	10.00	10.00	3.00	5.00	15.00	10.00	5.00	3.00	70.00
Endeavour	10.00	10.00	5.00	4.00	8.00	10.00	10.00	5.00	0.00	62.00
SAL	10.00	15.00	10.00	5.00	10.00	15.00	10.00	5.00	5.00	85.00
Charlene	A	B	C	D	E	F	G	H	I	Total
CSC	10.00	14.00	9.00	4.00	8.00	15.00	10.00	10.00	5.00	85.00
CBSC	9.00	14.00	8.00	3.00	8.00	13.00	10.00	5.00	5.00	75.00
Endeavour	8.00	10.00	5.00	1.00	8.00	10.00	5.00	5.00	0.00	52.00
SAL	10.00	14.00	9.00	4.00	8.00	13.00	6.00	5.00	4.00	73.00
Rachel	A	B	C	D	E	F	G	H	I	Total
CSC	8.00	13.00	8.00	3.00	8.00	12.00	9.00	10.00	4.00	75.00
CBSC	8.00	11.00	7.00	3.00	8.00	10.00	8.00	5.00	3.00	63.00
Endeavour	8.00	9.00	5.00	2.00	6.00	9.00	5.00	5.00	0.00	49.00
SAL	8.00	13.00	8.00	4.00	7.00	12.00	8.00	5.00	4.00	69.00
Colleen	A	B	C	D	E	F	G	H	I	Total
CSC	7.00	10.00	7.00	0.00	6.00	12.00	8.00	19.00	6.00	75.00
CBSC	8.00	12.00	8.00	0.00	8.00	12.00	9.00	19.00	7.00	83.00
Endeavour	7.00	12.00	8.00	0.00	8.00	12.00	10.00	15.00	0.00	72.00
SAL	7.00	11.00	5.00	0.00	4.00	4.00	3.00	8.00	7.00	49.00

Classified Ad Receipt
(For Info Only - NOT A BILL)

FLORIDA TODAY
FLORIDATODAY.com
A GANNETT COMPANY

Customer: CITY OF COCOA - TE

Address: 65 STONE ST
COCOA FL 32922
USA

Ad No.: 0005134260
Pymt Method Invoice
Net Amt: $65.68

Run Times: 1

No. of Affidavits: 1

Run Dates: 02/17/22

Text of Ad:

AD#5134260 2/17/2022
NOTICE OF PUBLIC HEARING
CITY OF COCOA

The City of Cocoa anticipates receiving approximately $175,249 in Community Development Block Grant (CDBG) funds and approximately $81,562.93 in HOME Investment Partnership funds for Program Year 2022-2023. Funds may be used for eligible activities, such as housing rehabilitation, land acquisition, public services, public facilities and improvements, or demolition and clearance.

The Cocoa City Council will hold a public hearing on Tuesday, March 22, 2022 at 6:00 pm in the Council Chambers, located at 65 Stone Street to obtain citizen input and comments on housing and community development needs and to approve recommendations on FY 2022-2023 CDBG and HOME program funding.

Persons with disabilities or non-English speaking persons requiring special accommodations to participate in the hearing should contact Ibis Berardi, Housing Program Manager at the City of Cocoa at (321) 433-8520 within 48 weekday hours of the hearing. Written comments must be submitted in person or by mail. Oral comments will also be accepted at the public hearing.

City of Cocoa

65 Stone Street
Cocoa, FL 32922

Detailed Staff Report

File Number: 22-120

File ID:	22-120	**Type:**	Report	**Status:**	Council Busines
Version:	1	**Agenda Section:**		**In Control:**	City Council
				File Created:	02/17/2022
Subject:				**Final Action:**	

Title: Accept the Annual Comprehensive Financial Report (ACFR) and the Audit Report for Fiscal Year 2021.

Internal Notes:

Sponsors:		**Enactment Date:**	
Attachments:		**Enactment Number:**	
Recommendation:		**Hearing Date:**	
Drafter:		**Effective Date:**	

History of Legislative File

Version:	Acting Body:	Date:	Action:	Sent To:	Due Date:	Return Date:	Result:

City of Cocoa

65 Stone Street
Cocoa, FL 32922

Detailed Staff Report

File Number: 22-139

File ID:	22-139	**Type:**	Informational Item	**Status:**	Council Busines
Version:	1	**Agenda Section:**		**In Control:**	City Council
				File Created:	03/02/2022
Subject:	Revised Car Show road closure			**Final Action:**	

Title: Requesting Council approval for a revised street closure for the upcoming Historic Cocoa Village Main Street Car Show on April 2, 2022.

Internal Notes:

Sponsors:		**Enactment Date:**	
Attachments:		**Enactment Number:**	
Recommendation:		**Hearing Date:**	
Drafter:	ssenger@cocoafl.org	**Effective Date:**	

History of Legislative File

Version:	Acting Body:	Date:	Action:	Sent To:	Due Date:	Return Date:	Result:

City of Cocoa

65 Stone Street
Cocoa, FL 32922

Detailed Staff Report

File Number: 22-166

File ID:	22-166	**Type:**	Appointment	**Status:**	Council Busines
Version:	1	**Agenda Section:**		**In Control:**	City Council
				File Created:	03/17/2022
Subject:				**Final Action:**	

Title: Consider the reappointment of Ms. Candace Rogers as a member of the Cocoa CRA through April, 2026.

Internal Notes:

Sponsors:		**Enactment Date:**	
Attachments:	Intent to Reapply Letter.pdf, Cocoa CRA Board Roster.pdf	**Enactment Number:**	
Recommendation:		**Hearing Date:**	
Drafter:	marsenault@cocoafl.org	**Effective Date:**	

History of Legislative File

Version:	Acting Body:	Date:	Action:	Sent To:	Due Date:	Return Date:	Result:

In response to inquiry by the Office of the City Clerk, I, Candace Rogers

✓ seek reappointment

_____ do not seek reappointment

as a member of the Cocoa CRA for the City of Cocoa for a four-year term.

Sincerely,

Candace Rogers

Candace Rogers

Additional Comments:

I trust I have gained your confidence and kindly ask for your support to reappoint me so I may continue to serve the residents of Cocoa.

Return to: Office of the City Clerk
City of Cocoa
65 Stone Street
Cocoa, FL 32922

MEMBER	ADDRESS	PHONE	APPOINTED	EXPIRES
Mayor Michael C. Blake	207 Blake Avenue Cocoa, FL 32922	474-1758	11/20 Appointed	11/2024
District 1- Councilmember Alex Goins	710 Rosa L Jones Dr., Cocoa, FL 32922	474-4923 cell	11/18 Appointed	11/2022
District 3- Councilmember Rip Dyal	3807 Parapet Dr. Cocoa, FL 32926	474-4924	11/20 Appointed	11/2024
District 4- Councilmember Lorraine Koss	2115 N. Indian River Dr. Cocoa, FL 32922	474-8445	11/18 Appointed	11/2022
District 2- Deputy Mayor Lavander Hearn	[redacted]	474-1189	11/20 Appointed	11/2024
Candace Rogers	93 Delannoy Ave. Ste. 706 Cocoa, FL 32922 FLRogers@gmail.com	321- 305-5029	06/21 Appointed *(fulfilled E. Lanni's seat vacated 5/11/21)*	04/2022
Janne Etz	1203 Creek Side Circle Rockledge, FL 32955 wiregems@bellsouth.net	321-632-9505 wk 321-446-0374 cell	04/2020 Reappointed 08/19 Appointed (fulfilled Stewart's vacancy)	04/2024
Counsel: Anthony Garganese	PO Box 2873, Orlando, FL 32802-2873	866-425-9566		
RECORDING SECRETARY	Lori Chabot	433-8577		

City of Cocoa

65 Stone Street
Cocoa, FL 32922

Detailed Staff Report

File Number: 22-142

File ID:	22-142	**Type:**	Contract	**Status:**	City Business
Version:	1	**Agenda Section:**		**In Control:**	City Council
				File Created:	03/04/2022
Subject:				**Final Action:**	

Title: Approval of the 2021 AVT exemption for Walmart based on the fulfillment of all the requirements of the Ad Valorem Tax Abatement Economic Incentive Agreement by maintaining 239 jobs at an average annual wage above $42,421.

Internal Notes:

Sponsors:		**Enactment Date:**	
Attachments:	WM_8851_Cocoa_2022_Ad_Valorem_Exemption_Application_-_Supporting_Attachments_FINAL.pdf	**Enactment Number:**	
Recommendation:		**Hearing Date:**	
Drafter:	aessing@cocoafl.org	**Effective Date:**	

History of Legislative File

Version:	Acting Body:	Date:	Action:	Sent To:	Due Date:	Return Date:	Result:

DocuSign Envelope ID: BC83B27F-521F-475F-93D0-7682CFFD7EF2

Office of Economic Development
65 Stone St. I Cocoa, FL 32922
Phone: (321) 433-8522 I Fax: (321) 433-8690

ANNUAL REPORT
ECONOMIC DEVELOPMENT AD VALOREM
TAX EXEMPTION PROGRAM

As required by Ordinance No. 01-2009 and Resolution No 96-24, this form is to be filed with the City of Cocoa City Council no later than January 31 of each year the exemption is desired.

1. Business Name: Wal-Mart Stores East, LP.
   Mailing Address: 2608 SE J Street, Bentonville, AR 72716-0555

2. Name & Title of representative: Tyler Geary
   Telephone No: 479-427-8081 Email: tyler.geary@walmart.com

3. Location of business (legal description and street address) of property for which this report is filed: 4505 Highway 524, Cocoa, FL 32926

4. Date Business opened at this facility: 09/09/2018

5. a. Description of the improvements to real property for which this exemption is required: Construction of a 460,000+ SF refrigerated warehouse and distribution facility

   b. Date of commencement of construction of improvements: Q4 2018

6. a. Description of the tangible personal property for which this exemption is requested and date when property was purchased:

   $19,540,587.15 - See Attach Exhibit A – Tangible Personal Property Listing

   b. Average value of inventory on hand: $27,709,458

7. Have you maintained the definition of a “New Business” or as an “Expansion of an Existing Business” as defined as a minimum of 10 new employees?
   Yes (X) No ( )

8. Have you maintained the projected number of new employees stated in your original application? Yes (X) No ( )
   Please state the number of employees currently employed and provide documentation.
   239 See Attachment B – Employment Annual Report Spreadsheet & 4th Quarter FL Reemployment Report (RT-6)

9. Describe the type or nature of your business: Warehouse and distribution facility

10. Trade level (check as many as apply): Wholesale ( ) Manufacturing ( )
    Professional ( ) Service ( ) Office ( ) Other (X)

DocuSign Envelope ID: BC83B27F-521F-475F-93D0-7682CFFD7EF2

11. a. Number of full-time employees employed in Florida: 124,431
    b. If an Expansion of an Existing Business:
        1. Net increase in employment: _____ or _____%
        2. Increase in productive output resulting from this expansion: _____%

12. Average wage of current employees: $57,998.55

13. Average wage of employees hired after exemption approval (Expansion): _____

14. For office space owned and used by a corporation newly domiciled in Florida:
    a. Date of incorporation in Florida: _____
    b. Number of full time employees at this location: _____

I agree to furnish such other reasonable information as the Cocoa City Council may request in regard to the exemption. I hereby certify that the information and valuation stated above by me is true, correct, and complete to the best of my knowledge and belief. If prepared by someone other than the taxpayer, his declaration is based on all information for which he has any knowledge.

DATE: March 1, 2022 | 08:01 CST SIGNED: DocuSigned by: Wayne Hamilton 28EF38E6CE984AD... (Preparer)

SIGNED: Wayne Hamilton 702 SW 8th Street, Bentonville, AR 72716-0555 (Preparer's Address)

TITLE: VP 479-427-8081 (Preparer's Telephone Number)

PROPERTY APPRAISER'S USE ONLY

I. Estimate of the revenue which will be lost to the City during the current fiscal year had the exempt property otherwise been subject to taxation: _____

II. Estimate of the taxable value lost to the City: _____

Improvements to real property: _____

Personal property: _____

DATE: _____ SIGNED: _____ (Property Appraiser)

DocuSign Envelope ID: BC83B27F-521F-475F-93D0-7682CFFD7EF2

Tangible Personal Property
Annual Reporting

Company: Wal-Mart Stores East, LP

Capital Item	Date of Purchase	Quantity	Amount
FIXTURES-EQUIPMENT - STORES	4/30/2018	1	$ 550.93
ACCESS CONTROL	9/11/2018	1	$ 42,844.97
ACCESS CONTROL INSTALLATION	9/11/2018	1	$ 60,317.36
ALARM SYSTEM	9/11/2018	1	$ 57,422.51
ALARM SYSTEM INSTALLATION	9/11/2018	1	$ 338,525.05
BNCM_1001_500 COMBO CORNER MOUNT BRACKET	9/11/2018	1	$ 232.97
BNCM_1001_500 COMBO CORNER MOUNT BRACKET	9/11/2018	1	$ 3,059.05
BNCM_1001_500 COMBO CORNER MOUNT BRACKET	9/11/2018	1	$ 18,827.50
BNCM_1001_500 COMBO CORNER MOUNT BRACKET	9/11/2018	1	$ 34,327.52
BNCM_1001_500 COMBO CORNER MOUNT BRACKET	9/11/2018	1	$ 77,023.22
BNCM_1001_500 COMBO CORNER MOUNT BRACKET	9/11/2018	1	$ 115,305.94
BNCM_1001_500 COMBO CORNER MOUNT BRACKET	9/11/2018	1	$ 261,173.89
BNCM_1001_500 COMBO CORNER MOUNT BRACKET	9/11/2018	1	$ 279,315.29
CABLING LABOR	9/11/2018	1	$ 279,885.94
CABLING MATERIALS	9/11/2018	1	$ 518,663.98
CCTV SYSTEM	9/11/2018	1	$ 48,467.16
CCTV SYSTEM INSTALLATION	9/11/2018	1	$ 70,634.67
DATACOM/NETWRK CONNECT INSTAL DEVICE/EQP	9/11/2018	1	$ 1,113,085.11
EXTERIOR SIGNING	9/11/2018	1	$ 111,770.12
FORKLIFTS	9/11/2018	1	$ 12,134.00
FORKLIFTS	9/11/2018	1	$ 30,222.90
FREEZER BIBS	9/11/2018	1	$ 71,190.91
FREIGHT	9/11/2018	1	$ 600.27
FREIGHT	9/11/2018	1	$ 2,373.53
GENERATORS	9/11/2018	1	$ 55,958.71
HEAVY EQUIPMENT COMPONENTS	9/11/2018	1	$ 373.28
MISC REFRIGERATION REPAIR	9/11/2018	1	$ 5,332.52
MISC WAREHOUSE EQUIPMENT TOOLS ETC	9/11/2018	1	$ 1,146.41
NETWORK SERVICE EQUIPMENT	9/11/2018	1	$ 10,443.50
OFFICE FURNITURE	9/11/2018	1	$ 272,896.89
Part 5ZG55Level Torpedo 7 1-2in	9/11/2018	1	$ 3,568.83
RACK SMART ROW DCX 5KID DESIGN	9/11/2018	1	$ 335,488.84
RACKING EQUIPMENT	9/11/2018	1	$ 2,606.61
RACKING EQUIPMENT	9/11/2018	1	$ 2,733.36
RACKING EQUIPMENT	9/11/2018	1	$ 3,373.00
RACKING EQUIPMENT	9/11/2018	1	$ 6,675.55
RACKING EQUIPMENT	9/11/2018	1	$ 11,527.85
RACKING EQUIPMENT	9/11/2018	1	$ 20,416.28
RACKING EQUIPMENT	9/11/2018	1	$ 28,643.93
RACKING EQUIPMENT	9/11/2018	1	$ 47,524.84
RACKING EQUIPMENT	9/11/2018	1	$ 61,807.79
RACKING EQUIPMENT	9/11/2018	1	$ 430,979.62
RACKING EQUIPMENT	9/11/2018	1	$ 3,717,245.38
RACKING EQUIPMENT	9/11/2018	1	$ 4,728,467.69
SHELVING AND STORAGE	9/11/2018	1	$ 3,120.95
STANDALONE ENV POLICY PREMIUM FEE TAX	9/11/2018	1	$ 8,735.81
Sweeper/Scrubber-Rider-Tennant M20	9/11/2018	1	$ 81,896.42
UP040AA MISCELLANEOUS LABOR	9/11/2018	1	$ 10,655.20
UPS, GENERATOR - ISD	9/11/2018	1	$ 1,075,600.93
WAREHOUSING EQUIPMENT AND SUPPLIES	9/11/2018	1	$ 1,728,531.17
WELDING MACHINERY	9/11/2018	1	$ 10,930.74
YARD TRACTORS	9/11/2018	1	$ 312,147.48

DocuSign Envelope ID: BC83B27F-521F-475F-93D0-7682CFFD7EF2

Tangible Personal Property
Annual Reporting

Company: Wal-Mart Stores East, LP

Capital Item	Date of Purchase	Quantity	Amount
COMPUTER EQUIPMENT	10/31/2018	1	$ 822.17
BATTERIES AND CELLS AND ACCESSORIES	1/4/2019	1	$ 16,211.88
COMPUTERS	5/31/2019	1	$ 3,588.65
FIXTURES-EQUIPMENT - STORES	5/31/2019	1	$ 78,141.32
PERISHABLE DOORS	9/24/2019	1	$ 4,642.73
Lockout / Tagout Procedures phase id 378	1/8/2020	1	$ 22,915.69
56101500-INSTALL	1/22/2020	1	$ 24,633.70
CABLING LABOR	1/31/2020	1	$ 52.46
COMPUTER DATA INPUT DEVICES	1/31/2020	1	$ 17,426.22
HARDWARE	1/31/2020	1	$ 2,140.00
Crown RC554540 190 Clamp 25D-CC-35Q Groc	4/1/2020	1	$ 18,210.60
CRW 136579-002 SIDESHIFTER CASCADE 959 C	4/1/2020	1	$ 1,232.99
CRW138382-002 LBR 39X36"	4/1/2020	1	$ 1,460.03
CRW160427-042 FORK ASSEMBLY 1.75 X 4/42	4/1/2020	1	$ 1,547.98
DOCK PLATES BUMPERS DOORS ETC	5/1/2020	1	$ 5,906.40
FIXTURES-EQUIPMENT - STORES	5/31/2020	1	$ 570.00
"Crown PR4500-80 - Fork Length - 48"" Re"	8/13/2020	1	$ 16,958.99
EMS - REFRIGERATION CONTROLS	12/16/2020	1	$ 1,492.65
REFRIG. EQUIPT.-CONDENSERS, COMPRESSORS	12/20/2020	1	$ 126,928.75
WAREHOUSE SHELVING & STORAGE	12/20/2020	1	$ 841,778.91
WAREHOUSING EQUIPMENT AND SUPPLIES	12/20/2020	1	$ 3,708.02
COMPUTER DATA INPUT DEVICES	12/30/2020	1	$ 963.25
M-2505	1/13/2021	1	$ 113,157.30
COMPUTER DATA INPUT DEVICES	1/25/2021	1	$ 259,324.60
COMPUTERS	1/25/2021	1	$ 526.66
CABLING LABOR	1/27/2021	1	$ 6,838.20
CABLING MATERIALS	1/27/2021	1	$ 1,527.96
HARDWARE	1/28/2021	1	$ 21,383.95
HARDWARE	1/28/2021	1	$ 26,269.45
HARDWARE	1/28/2021	1	$ 34,018.74
COMPUTERS	1/31/2021	1	$ 8,120.76
FIXTURES-EQUIPMENT - STORES	1/31/2021	1	$ 3,105.00
LIFTING EQUIPMENT AND ACCESSORIES	1/31/2021	1	$ 931,404.74
MMDelPre5550i92.4 GHz 8C 32GBRM512GbSSDQdro4GB109	3/26/2021	1	$ 2,513.03
COMPUTER DATA INPUT DEVICES	4/30/2021	1	$ 2,988.63
COMPUTERS	4/30/2021	1	$ 19,044.28
HARDWARE	4/30/2021	1	$ 2,401.18
FORKLIFTS	6/1/2021	1	$ 292,383.44
WAREHOUSE SHELVING & STORAGE	10/15/2021	1	$ 20,437.35
WAREHOUSING EQUIPMENT AND SUPPLIES	10/15/2021	1	$ 26,142.09
MM-DelPre5560i98C32GB RAM512SSDA20004GB 148	10/27/2021	1	$ 3,119.66
SHRINK WRAP MACHINES	11/17/2021	1	$ 109,217.28
FIXTURES-EQUIPMENT - STORES	11/30/2021	1	$ 1,983.19
FIXTURES-EQUIPMENT - STORES	11/30/2021	1	$ 3,502.00
FORKLIFTS	12/10/2021	1	$ 36,773.16
Total			**$ 19,540,587.15**

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Employment Annual Reporting

Annual Reporting

Company: Wal-Mart Stores East, LP.

Title	NAICS	# FT	# PT	Avg. Salary	Hire Date
Manager	493110	1		$ 160,793.33	11/11/2019
Manager	493110	1		$ 154,307.49	12/6/2019
Manager	493110	1		$ 135,121.14	1/19/2018
Manager	493110	1		$ 119,778.27	1/19/2018
Manager	493110	1		$ 118,601.75	1/19/2018
Manager	493110	1		$ 114,657.18	5/11/2018
Manager	493110	1		$ 112,636.16	5/10/2019
Manager	493110	1		$ 111,486.26	5/11/2018
Manager	493110	1		$ 102,247.79	3/30/2018
Manager	493110	1		$ 100,925.28	3/30/2018
Manager	493110	1		$ 98,386.51	3/30/2018
Manager	493110	1		$ 97,805.27	2/2/2018
Manager	493110	1		$ 96,433.18	2/16/2018
Manager	493110	1		$ 95,889.44	3/30/2018
Manager	493110	1		$ 93,400.19	3/30/2018
Manager	493110	1		$ 92,846.42	3/30/2018
Manager	493110	1		$ 83,938.97	3/16/2018
Manager	493110	1		$ 82,897.71	5/11/2018
Manager	493110	1		$ 82,114.73	2/15/2019
Manager	493110	1		$ 79,904.82	6/22/2020
Manager	493110	1		$ 79,243.22	11/8/2019
Warehouse Associate	493110	1		$ 78,911.23	7/20/2018
Warehouse Associate	493110	1		$ 78,679.00	9/17/2018
Warehouse Associate	493110	1		$ 78,660.86	10/31/2018
Warehouse Associate	493110	1		$ 77,661.61	6/25/2018
Warehouse Associate	493110	1		$ 76,995.58	7/6/2018
Warehouse Associate	493110	1		$ 75,457.37	9/27/2019
Warehouse Associate	493110	1		$ 74,126.79	2/4/2019
Manager	493110	1		$ 74,046.97	2/16/2018
Warehouse Associate	493110	1		$ 74,045.80	8/20/2018
Warehouse Associate	493110	1		$ 74,035.36	8/20/2018
Warehouse Associate	493110	1		$ 73,926.11	6/8/2018
Warehouse Associate	493110	1		$ 73,380.55	8/17/2020
Warehouse Associate	493110	1		$ 72,241.62	7/16/2018
Warehouse Associate	493110	1		$ 72,103.03	4/13/2018
Warehouse Associate	493110	1		$ 71,783.38	4/30/2018
Warehouse Associate	493110	1		$ 71,759.92	4/30/2018
Manager	493110	1		$ 71,351.97	3/30/2018
Warehouse Associate	493110	1		$ 70,738.27	5/11/2018

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Employment Annual Reporting

Annual Reporting

Company: Wal-Mart Stores East, LP.

Title	NAICS	# FT	# PT	Avg. Salary	Hire Date
Warehouse Associate	493110	1		$ 70,224.94	4/27/2018
Warehouse Associate	493110	1		$ 69,610.50	4/13/2018
Warehouse Associate	493110	1		$ 69,534.76	9/17/2018
Warehouse Associate	493110	1		$ 69,295.99	7/23/2018
Warehouse Associate	493110	1		$ 69,079.58	7/16/2018
Warehouse Associate	493110	1		$ 68,714.19	6/8/2018
Warehouse Associate	493110	1		$ 68,641.88	4/27/2018
Warehouse Associate	493110	1		$ 68,087.69	8/20/2018
Warehouse Associate	493110	1		$ 67,904.03	7/9/2018
Warehouse Associate	493110	1		$ 67,840.93	7/5/2019
Warehouse Associate	493110	1		$ 67,713.95	9/27/2019
Warehouse Associate	493110	1		$ 67,007.54	9/29/2018
Warehouse Associate	493110	1		$ 66,874.15	6/7/2019
Warehouse Associate	493110	1		$ 66,500.48	4/13/2018
Warehouse Associate	493110	1		$ 66,434.72	4/13/2018
Warehouse Associate	493110	1		$ 66,293.36	4/30/2018
Warehouse Associate	493110	1		$ 66,035.83	7/2/2018
Manager	493110	1		$ 65,959.21	7/23/2018
Warehouse Associate	493110	1		$ 65,832.60	5/11/2018
Warehouse Associate	493110	1		$ 65,384.24	7/16/2018
Warehouse Associate	493110	1		$ 65,029.36	10/26/2018
Warehouse Associate	493110	1		$ 64,566.24	7/16/2018
Warehouse Associate	493110	1		$ 63,936.44	4/13/2018
Warehouse Associate	493110	1		$ 63,695.67	6/15/2020
Warehouse Associate	493110	1		$ 63,418.53	7/20/2018
Warehouse Associate	493110	1		$ 63,322.71	12/9/2019
Warehouse Associate	493110	1		$ 62,970.27	1/21/2019
Warehouse Associate	493110	1		$ 61,914.49	5/29/2018
Warehouse Associate	493110	1		$ 61,902.63	6/17/2019
Warehouse Associate	493110	1		$ 61,831.27	4/13/2018
Warehouse Associate	493110	1		$ 61,577.40	7/9/2018
Warehouse Associate	493110	1		$ 60,992.17	7/2/2018
Warehouse Associate	493110	1		$ 60,791.16	7/16/2018
Warehouse Associate	493110	1		$ 60,674.52	7/6/2018
Warehouse Associate	493110	1		$ 60,288.43	7/16/2018
Warehouse Associate	493110	1		$ 59,999.65	9/16/2019
Warehouse Associate	493110	1		$ 59,022.79	4/13/2018
Warehouse Associate	493110	1		$ 58,942.54	4/30/2018
Warehouse Associate	493110	1		$ 58,605.62	9/4/2018

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Employment Annual Reporting

Annual Reporting

Company: Wal-Mart Stores East, LP.

Title	NAICS	# FT	# PT	Avg. Salary	Hire Date
Warehouse Associate	493110	1		$ 58,553.65	7/2/2018
Warehouse Associate	493110	1		$ 58,544.71	6/8/2018
Warehouse Associate	493110	1		$ 58,435.32	11/23/2018
Warehouse Associate	493110	1		$ 58,381.80	12/21/2018
Warehouse Associate	493110	1		$ 58,014.66	10/29/2019
Warehouse Associate	493110	1		$ 58,002.43	7/16/2018
Warehouse Associate	493110	1		$ 57,895.72	5/29/2018
Warehouse Associate	493110	1		$ 57,839.42	5/13/2019
Warehouse Associate	493110	1		$ 57,824.89	8/2/2019
Warehouse Associate	493110	1		$ 57,678.75	6/8/2018
Warehouse Associate	493110	1		$ 57,561.96	6/22/2018
Warehouse Associate	493110	1		$ 57,461.88	10/25/2019
Warehouse Associate	493110	1		$ 57,430.44	4/13/2018
Warehouse Associate	493110	1		$ 57,095.58	4/30/2018
Warehouse Associate	493110	1		$ 56,827.28	7/6/2018
Warehouse Associate	493110	1		$ 56,807.16	7/16/2018
Warehouse Associate	493110	1		$ 56,796.24	5/11/2018
Warehouse Associate	493110	1		$ 56,661.61	5/29/2018
Warehouse Associate	493110	1		$ 56,517.00	10/15/2018
Warehouse Associate	493110	1		$ 56,401.72	7/9/2018
Warehouse Associate	493110	1		$ 56,362.83	7/23/2018
Warehouse Associate	493110	1		$ 56,316.01	7/16/2018
Warehouse Associate	493110	1		$ 56,115.44	7/2/2018
Warehouse Associate	493110	1		$ 56,014.23	7/23/2018
Warehouse Associate	493110	1		$ 55,881.42	4/13/2018
Warehouse Associate	493110	1		$ 55,871.40	7/9/2018
Warehouse Associate	493110	1		$ 55,784.62	7/20/2018
Warehouse Associate	493110	1		$ 55,763.99	6/25/2018
Warehouse Associate	493110	1		$ 55,381.32	7/16/2018
Warehouse Associate	493110	1		$ 54,886.43	7/6/2018
Warehouse Associate	493110	1		$ 54,810.69	5/14/2018
Warehouse Associate	493110	1		$ 54,475.07	6/8/2018
Warehouse Associate	493110	1		$ 54,057.30	7/20/2018
Warehouse Associate	493110	1		$ 54,004.21	1/20/2020
Warehouse Associate	493110	1		$ 54,002.21	4/3/2020
Warehouse Associate	493110	1		$ 53,976.04	5/29/2018
Warehouse Associate	493110	1		$ 53,944.61	6/8/2018
Warehouse Associate	493110	1		$ 53,930.43	11/11/2019
Warehouse Associate	493110	1		$ 53,774.73	1/14/2020

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Employment Annual Reporting

Annual Reporting

Company: Wal-Mart Stores East, LP.

Title	NAICS	# FT	# PT	Avg. Salary	Hire Date
Warehouse Associate	493110	1		$ 53,721.94	2/3/2020
Warehouse Associate	493110	1		$ 53,684.71	4/16/2018
Warehouse Associate	493110	1		$ 53,582.92	5/29/2018
Warehouse Associate	493110	1		$ 53,447.45	5/18/2020
Warehouse Associate	493110	1		$ 53,231.76	10/26/2018
Warehouse Associate	493110	1		$ 53,013.71	5/29/2018
Warehouse Associate	493110	1		$ 52,775.30	7/23/2018
Warehouse Associate	493110	1		$ 52,756.25	8/3/2018
Warehouse Associate	493110	1		$ 52,753.00	7/16/2018
Warehouse Associate	493110	1		$ 52,443.80	8/3/2018
Warehouse Associate	493110	1		$ 52,086.59	4/30/2018
Warehouse Associate	493110	1		$ 51,722.61	8/3/2018
Warehouse Associate	493110	1		$ 51,693.91	5/18/2020
Warehouse Associate	493110	1		$ 51,674.22	3/30/2018
Warehouse Associate	493110	1		$ 51,668.83	8/20/2018
Warehouse Associate	493110	1		$ 51,239.95	9/17/2018
Warehouse Associate	493110	1		$ 51,061.63	12/30/2019
Warehouse Associate	493110	1		$ 50,905.37	8/3/2020
Warehouse Associate	493110	1		$ 50,870.54	12/16/2019
Warehouse Associate	493110	1		$ 50,838.19	7/6/2018
Warehouse Associate	493110	1		$ 50,458.86	10/7/2019
Warehouse Associate	493110	1		$ 50,430.01	11/4/2019
Warehouse Associate	493110	1		$ 50,409.64	10/12/2020
Warehouse Associate	493110	1		$ 50,403.42	4/30/2018
Warehouse Associate	493110	1		$ 50,312.74	8/31/2018
Warehouse Associate	493110	1		$ 50,150.46	5/29/2018
Warehouse Associate	493110	1		$ 49,957.66	5/29/2018
Warehouse Associate	493110	1		$ 49,870.24	9/28/2018
Warehouse Associate	493110	1		$ 49,856.09	5/11/2018
Warehouse Associate	493110	1		$ 49,666.07	5/4/2020
Warehouse Associate	493110	1		$ 49,603.71	9/17/2018
Warehouse Associate	493110	1		$ 49,430.86	1/21/2019
Warehouse Associate	493110	1		$ 49,400.39	5/10/2019
Warehouse Associate	493110	1		$ 49,333.89	8/3/2020
Warehouse Associate	493110	1		$ 48,990.63	8/20/2018
Warehouse Associate	493110	1		$ 48,508.99	3/1/2019
Warehouse Associate	493110	1		$ 48,468.19	11/11/2019
Warehouse Associate	493110	1		$ 48,440.83	4/1/2019
Warehouse Associate	493110	1		$ 48,425.92	7/20/2018

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Employment Annual Reporting

Annual Reporting

Company: Wal-Mart Stores East, LP.

Title	NAICS	# FT	# PT	Avg. Salary	Hire Date
Warehouse Associate	493110	1		$ 48,417.91	1/18/2019
Warehouse Associate	493110	1		$ 48,328.40	11/12/2018
Warehouse Associate	493110	1		$ 48,146.75	7/16/2018
Warehouse Associate	493110	1		$ 47,763.90	7/20/2018
Warehouse Associate	493110	1		$ 47,575.93	11/9/2020
Warehouse Associate	493110	1		$ 47,354.80	5/27/2019
Warehouse Associate	493110	1		$ 47,321.91	7/23/2018
Warehouse Associate	493110	1		$ 47,259.28	7/16/2018
Warehouse Associate	493110	1		$ 47,211.73	7/16/2018
Warehouse Associate	493110	1		$ 47,079.25	1/7/2019
Warehouse Associate	493110	1		$ 46,670.63	3/27/2018
Warehouse Associate	493110	1		$ 46,601.32	7/20/2018
Warehouse Associate	493110	1		$ 46,514.46	7/6/2020
Warehouse Associate	493110	1		$ 46,486.95	5/11/2018
Warehouse Associate	493110	1		$ 46,458.40	7/6/2020
Warehouse Associate	493110	1		$ 46,345.84	3/1/2019
Warehouse Associate	493110	1		$ 46,162.75	6/1/2020
Warehouse Associate	493110	1		$ 46,139.11	9/17/2018
Warehouse Associate	493110	1		$ 46,110.51	7/23/2018
Warehouse Associate	493110	1		$ 45,885.64	9/17/2018
Warehouse Associate	493110	1		$ 45,881.43	5/11/2018
Warehouse Associate	493110	1		$ 45,849.13	3/9/2020
Warehouse Associate	493110	1		$ 45,701.65	10/28/2019
Warehouse Associate	493110	1		$ 45,688.27	7/16/2018
Warehouse Associate	493110	1		$ 45,662.75	12/30/2019
Warehouse Associate	493110	1		$ 45,571.25	6/3/2019
Warehouse Associate	493110	1		$ 45,471.22	7/16/2018
Warehouse Associate	493110	1		$ 45,460.69	1/9/2018
Warehouse Associate	493110	1		$ 45,380.40	6/15/2020
Warehouse Associate	493110	1		$ 44,955.99	7/16/2018
Warehouse Associate	493110	1		$ 44,921.46	1/7/2019
Warehouse Associate	493110	1		$ 44,855.11	8/12/2019
Warehouse Associate	493110	1		$ 44,689.48	4/15/2019
Warehouse Associate	493110	1		$ 44,619.37	7/6/2018
Warehouse Associate	493110	1		$ 44,544.45	9/16/2019
Warehouse Associate	493110	1		$ 44,509.64	7/23/2018
Warehouse Associate	493110	1		$ 44,477.39	11/22/2019
Warehouse Associate	493110	1		$ 44,463.49	7/16/2018
Warehouse Associate	493110	1		$ 44,249.14	4/12/2019

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Employment Annual Reporting

Annual Reporting

Company: Wal-Mart Stores East, LP.

Title	NAICS	# FT	# PT	Avg. Salary	Hire Date
Warehouse Associate	493110	1		$ 44,202.17	11/25/2019
Warehouse Associate	493110	1		$ 44,050.05	11/11/2019
Warehouse Associate	493110	1		$ 44,017.22	7/22/2019
Warehouse Associate	493110	1		$ 43,780.84	7/20/2018
Warehouse Associate	493110	1		$ 43,611.12	4/15/2019
Warehouse Associate	493110	1		$ 43,582.27	3/1/2018
Warehouse Associate	493110	1		$ 43,436.22	8/31/2018
Warehouse Associate	493110	1		$ 43,381.23	6/15/2020
Warehouse Associate	493110	1		$ 43,235.06	8/20/2018
Warehouse Associate	493110	1		$ 43,137.71	8/20/2018
Warehouse Associate	493110	1		$ 43,029.78	4/17/2018
Warehouse Associate	493110	1		$ 42,975.82	8/17/2020
Warehouse Associate	493110	1		$ 42,972.10	7/23/2018
Warehouse Associate	493110	1		$ 42,950.50	7/8/2019
Warehouse Associate	493110	1		$ 42,936.52	1/16/2018
Warehouse Associate	493110	1		$ 42,742.22	3/23/2020
Warehouse Associate	493110	1		$ 42,394.79	5/29/2018
Warehouse Associate	493110	1		$ 42,219.04	7/16/2018
Warehouse Associate	493110	1		$ 42,200.08	4/30/2018
Warehouse Associate	493110	1		$ 42,129.19	7/20/2020
Warehouse Associate	493110	1		$ 42,023.64	8/30/2019
Warehouse Associate	493110	1		$ 41,781.76	12/30/2019
Warehouse Associate	493110	1		$ 41,704.12	7/23/2018
Warehouse Associate	493110	1		$ 41,430.87	9/23/2019
Warehouse Associate	493110	1		$ 41,265.48	10/14/2019
Warehouse Associate	493110	1		$ 40,427.66	1/20/2020
Warehouse Associate	493110	1		$ 40,273.86	7/9/2018
Warehouse Associate	493110	1		$ 39,934.48	7/23/2018
Warehouse Associate	493110	1		$ 39,642.03	12/30/2019
Warehouse Associate	493110	1		$ 39,577.65	11/11/2019
Warehouse Associate	493110	1		$ 39,326.13	5/29/2018
Warehouse Associate	493110	1		$ 39,234.53	9/14/2020
Warehouse Associate	493110	1		$ 39,169.64	2/3/2020
Warehouse Associate	493110	1		$ 38,771.58	7/16/2018
Warehouse Associate	493110	1		$ 38,086.36	11/12/2018
Warehouse Associate	493110	1		$ 37,902.95	2/18/2019
Warehouse Associate	493110	1		$ 37,895.73	6/24/2019
Warehouse Associate	493110	1		$ 37,771.70	3/2/2020
Warehouse Associate	493110	1		$ 37,475.19	3/23/2020

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Employment Annual Reporting

Annual Reporting

Company: Wal-Mart Stores East, LP.

Title	NAICS	# FT	# PT	Avg. Salary	Hire Date
Warehouse Associate	493110	1		$ 37,375.67	10/26/2020
Warehouse Associate	493110	1		$ 37,106.84	1/21/2019
Warehouse Associate	493110	1		$ 36,947.59	6/1/2020
Warehouse Associate	493110	1		$ 36,911.80	11/18/2019
Warehouse Associate	493110	1		$ 36,693.99	7/16/2018
Total		239		$ 57,998.55	

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Selection Criteria:
Juris. Code: FL-0000;

WAL-MART ASSOCIATES, INC.
SUI Tax/Wage Report by State
Quarter 4 of 2021

Company	Rate	Number of Employees Mth 1	Mth 2	Mth 3	Gross Wages	Excess Wages	Taxable Wages	Tax Due
FLORIDA								
01WS WAL-MART ASSOCIATES, INC. State ID: 1597688-8								
SUI Tax 05-08008-0548-100010								
01WS WAL-MART ASSOCIATES, INC.	0.0038000	118365	122107	124431	908,625,448.68	791,915,846.50	116,709,602.18	443,496.49
TOTAL SUI TAX		118365	122107	124431	908,625,448.68	791,915,846.50	116,709,602.18	443,496.49
TOTAL COMBINE 01WS FLORIDA		**118365**	**122107**	**124431**				**443,496.49**
***TOTAL FLORIDA**		**118365**	**122107**	**124431**	**908,625,448.68**	**791,915,846.50**	**116,709,602.18**	**443,496.49**
***Grand Total:**		**118365**	**122107**	**124431**		**791,915,846.50**		**443,496.49**
					908,625,448.68		**116,709,602.18**	

*Total on wages indicate only SUI TAX type

[LTtax*NET: rptSUIRptByState2]

City of Cocoa

65 Stone Street
Cocoa, FL 32922

Detailed Staff Report

File Number: 22-137

File ID:	22-137	**Type:**	Informational Item	**Status:**	Agenda Ready
Version:	1	**Agenda Section:**		**In Control:**	City Council
				File Created:	03/02/2022
Subject:				**Final Action:**	

Title: Informational Item Only

Internal Notes:

Sponsors:		**Enactment Date:**	
Attachments:	February 2022 Request For Service By Incident Type Report.pdf	**Enactment Number:**	
Recommendation:		**Hearing Date:**	
Drafter:	sbyrd@cocoafl.org	**Effective Date:**	

History of Legislative File

Version:	Acting Body:	Date:	Action:	Sent To:	Due Date:	Return Date:	Result:

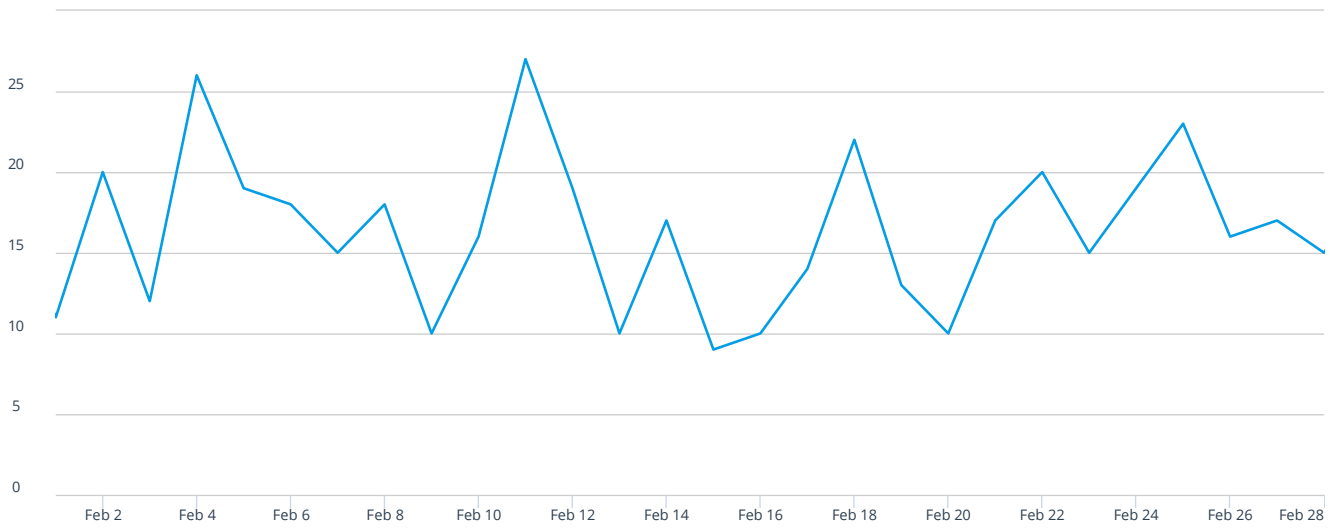
Custom Feb 1, 2022 - Feb 28, 2022

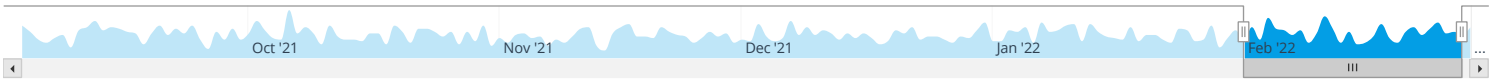
32%
FIRE
Percentage of Total Incidents

66%
EMS
Percentage of Total Incidents

458
INCIDENTS
In Selected Time Slice

28
DAYS
In Selected Time Slice





Counts | % Rows | % Columns | % All

Week Ending	2/6/22	2/13/22	2/20/22	2/27/22	3/6/22	3/13/22	3/20/22	3/27/22	4/3/22	4/10/22	4/17/22	4/24/22	5/1/22	Total
(10) Fire, other		1												1
(11) Structure Fire			2	1										3
(15) Outside rubbish fire			2	4										6
(30) Rescue, emergency medical call (EMS), other	2	12	6	8	1									29
(31) Medical assist	3	1	2											6
(32) Emergency medical service (EMS) incident	64	64	48	79	12									267
(41) Combustible/f.. spills & leaks	2													2
(44) Electrical wiring/equipm. problem	2	1												3
(50) Service call, other		1												1
(51) Person in distress	1		2											3
(53) Smoke, odor problem				2										2
(55) Public service assistance	10	7	7	8	1									33
(60) Good intent call, other	2	1												3
(61) Dispatched and canceled en route	14	16	11	17										58
(62) Wrong location, no emergency found	2		1	1	1									5

Week Ending	2/6/22	2/13/22	2/20/22	2/27/22	3/6/22	3/13/22	3/20/22	3/27/22	4/3/22	4/10/22	4/17/22	4/24/22	5/1/22	Total
(63) Controlled burning				1										1
(70) False alarm and false call, other	1	4	5	3										13
(71) Malicious, mischievous false alarm			1											1
(72) Bomb scare		1												1
(74) Unintentional system/detect... operation (no fire)	3	5	2	2										12
NULL		1	6	1										8
Total	106	115	95	127	15									458

City of Cocoa

65 Stone Street
Cocoa, FL 32922

Detailed Staff Report

File Number: 22-145

File ID:	22-145	**Type:**	Informational Item	**Status:**	Agenda Ready
Version:	1	**Agenda Section:**		**In Control:**	City Council
				File Created:	03/04/2022
Subject:	February, 2022 Monthly Purchasing Approval Information			**Final Action:**	

Title: Council request to review the cumulative purchase approvals over $35,000 and under $50,000 for period 10/01/2021 to 2/28/2022.

Internal Notes:

Sponsors:		**Enactment Date:**	
Attachments:	PO Monthly Report to City Council 10.01.21 thru 2.28.22.pdf	**Enactment Number:**	
Recommendation:		**Hearing Date:**	
Drafter:		**Effective Date:**	

History of Legislative File

Version:	Acting Body:	Date:	Action:	Sent To:	Due Date:	Return Date:	Result:



Purchase Order Approvals 10-01-21 thru 2-28-22

$35,000 to $50,000 Recap Sheet

Total Purchase Orders Issued = 24

City Manager = 16

City of Cocoa CRA Board = 0

City Council = 8

Purchase Order Approvals 10-01-21 thru 2-28-22
$35,000 to $50,000 By City Manager

PO #	PO Date	Vendor	PO Amount	Approval Date	By Whom
78613	10/14/2021	LisaCullen Tax Collector	$ 36,960.00	10/14/2021	Stockton Whitten
78617	10/14/2021	Five9 Inc	$ 36,060.00	10/14/2021	Stockton Whitten
78625	10/14/2021	MCCI, LLC	$ 36,775.15	10/14/2021	Stockton Whitten
78641	10/14/2021	Brev City Emergency Management	$ 41,580.00	10/14/2021	Stockton Whitten
78678	10/14/2021	Trane US	$ 43,696.00	10/14/2021	Stockton Whitten
78805	10/28/2021	Polydyne Inc	$ 42,000.00	10/26/2021	Stockton Whitten
78812	10/28/2021	Hach Company	$ 35,594.20	10/27/2021	Stockton Whitten
78818	10/28/2021	Insource Software Solutions	$ 36,135.98	10/27/2021	Stockton Whitten
78887	11/12/2021	BlueAlly Technology Solutions	$ 42,843.12	11/10/2021	Stockton Whitten
78888	11/12/2021	DRMP, Inc	$ 38,460.00	11/10/2021	Stockton Whitten
79073	12/17/2021	Allied Universal Security Service	$ 39,839.20	12/16/2021	Stockton Whitten
79201	1/25/2022	Miracle Recreation Equipment	$ 37,896.02	1/25/2022	Stockton Whitten
79202	1/25/2022	Core & Main	$ 35,943.70	1/25/2022	Stockton Whitten
79240	2/8/2022	Goodson Paving Inc	$ 49,153.65	2/8/2022	Stockton Whitten
79303	2/25/2022	Community Services Council	$ 45,000.00	2/24/2022	Stockton Whitten
79305	2/25/2022	Ferguson Enterprises	$ 42,596.10	2/24/2022	Stockton Whitten

16 Purchase Order Approved by City Manager

Prepared by Purchasing 3/4/2022

Purchase Order Approvals 10-01-21 thru 2-28-22
$35,000 to $50,000 By CRA Board

PO #	PO Date	Vendor	PO Amount	Approval Date	By Whom

0 Purchase Order Approved by CRA

Prepared by Purchasing 3/4/2022

Purchase Order Approvals 10-01-21 thru 2-28-22
$35,000 to $50,000 By City Council

PO #	PO Date	Vendor	PO Amount	Approval Date	By Whom
78806	10/28/2021	Glover Oil Company	$ 41,012.00	10/13/2020	City Council
78807	10/28/2021	Glover Oil Company	$ 35,250.00	10/13/2020	City Council
79026	12/10/2021	Allied Universal Security Service	$ 49,794.40	9/23/2020	City Council
79066	12/17/2021	Alan Jay Chevrolet Buick GMC	$ 45,228.00	11/9/2021	City Council
79068	12/17/2021	Alan Jay Chevrolet Buick GMC	$ 49,130.00	11/9/2021	City Council
79071	12/17/2021	Alan Jay Chevrolet Buick GMC	$ 36,544.00	11/9/2021	City Council
79153	1/13/2022	Alan Jay Chevrolet Buick GMC	$ 44,176.00	11/9/2021	City Council
79200	1/25/2022	Underwater Solutions Inc	$ 45,150.00	1/11/2022	City Council
79304	2/25/2022	Family Promise of Brevard	$ 40,090.40	7/13/2021	City Council

8 Purchase Order Approved by City Council

Prepared by Purchasing 3/4/2022

City of Cocoa

65 Stone Street
Cocoa, FL 32922

Detailed Staff Report

File Number: 22-152

File ID:	22-152	**Type:**	Informational Item	**Status:**	Agenda Ready
Version:	1	**Agenda Section:**		**In Control:**	City Council
				File Created:	03/09/2022
Subject:				**Final Action:**	

Title: FY 2022 Budget Adjustment Report

Internal Notes:

Sponsors:		**Enactment Date:**	
Attachments:	Pd 5. February FY 2022 REVENUE Budget Tracking Worksheet.pdf, Pd 5. February FY 2022 EXPENSE Budget Tracking Worksheet.pdf	**Enactment Number:**	
Recommendation:		**Hearing Date:**	
Drafter:		**Effective Date:**	

History of Legislative File

Version:	Acting Body:	Date:	Action:	Sent To:	Due Date:	Return Date:	Result:

FY 2021 BUDGET TRACKING WORKSHEET

REVENUE TRANSFER/AMENDMENT DETAIL
AS OF: 2/28/2022

Date	Accounts	Transaction	Resolution # / Description of Transfer or Amendment		Group #
02/18/22	001-0000-331.20-21	(10,219)	BPV FY21 PROJ NBR COR		1729
	001-0000-331.20-21	10,219			
02/22/22	001-0000-389.99-50	35,000	MUSEUM FIRE ALARM REPLACE APP BY CC CONSENSUS		1799
2 Budget Amendments/Transfers			Division 0000 Total	$35,000	
2 Total Budget Amendments/Transfers			**TO GENERAL FUND**	**$35,000**	
02/22/22	421-0000-389.99-50	1,335,687	FUNDS FOR BNR PRJ IN 424 RESO # 2022-019		1754
1 Budget Amendments/Transfers			Division 0000 Total	$1,335,687	
1 Total Budget Amendments/Transfers			**WATER/SEWER FUND**	**$1,335,687**	
02/22/22	423-0000-389.99-50	1,000	FUND EMMA JEWEL SIGN RESO # 2022-015		1756
1 Budget Amendments/Transfers			Division 0000 Total	$1,000	
1 Total Budget Amendments/Transfers			**STORMWATER UTILITY**	**$1,000**	
02/22/22	424-0000-381.91-21	1,335,687	ACCEPT FUNDS FOR BNR PRJ RESO # 2022-019		1754
1 Budget Amendments/Transfers			Division 0000 Total	$1,335,687	
1 Total Budget Amendments/Transfers			**RENEWAL & REPLACE FUND**	**$1,335,687**	

5 Transfers & Amendments between 2/1/2022 and 2/28/2022

FY 2021 TOTAL TRANSFERS & AMENDMENTS **2,707,374**

NOTE: Group #s represent a complete transaction that will net to zero. Add all expenses for each group number, then subtract the revenues related to the same group number and your total will equal zero.

Report: W:\Finance Administration\Budget Tracking Report\FY 2022 - Budget Tracking Worksheets\FY 2022 REVENUE Budget Tracking Worksheet.imr ran by Database User ID: cocockc

Page 1

Date: 3/9/2022

FY 2021 EXPENSE BUDGET TRACKING WORKSHEET

EXPENSE TRANSFER/AMENDMENT DETAIL
AS OF: 2/28/2022

Date	Accounts	Transaction	Resolution # / Description of Transfer or Amendment		Group #
1203 - INFORMATION TECHNOLOGY					
02/08/22	001-1203-516.46-00	(5,384)	FUND FIBER CONN CH TO US1 JANUARY CLEANUP		1571
	001-1203-516.63-00	5,384			
	001-1203-516.56-15	(1,050)	FUNDING SALARY INCREASE JANUARY CLEANUP		1571
	001-1203-516.12-00	1,050			
2	Budget Amendments/Transfers		Division 1203 Total	$0	
1600 - GENERAL OPERATIONS					
02/22/22	001-1600-513.39-00	(25,000)	RANGE RD LAND PURCH APP BY CC CONSENSUS		1798
1	Budget Amendments/Transfers		Division 1600 Total	($25,000)	
1601 - EMERGENCY/DISASTER SVS					
02/08/22	001-1601-525.52-00	(99)	FUND RENTAL COV19 DELIVE JANUARY CLEANUP		1571
	001-1601-525.44-00	99	RENTAL FOR COV19 SUP DELI JANUARY CLEANUP		1571
2	Budget Amendments/Transfers		Division 1601 Total	$0	
2100 - POLICE ADMIN/OPERATIONS					
02/08/22	001-2100-521.64-00	344	FUND MERT 3 TRAILER JANUARY CLEANUP		1571
	001-2100-521.52-00	(681)	FUND VEH LEASE SHORTFALL JANUARY CLEANUP		1571
	001-2100-521.44-00	681			
	001-2100-521.64-00	6,500	FUND VEHICLE FROM UT JANUARY CLEANUP		1571
	001-2100-521.64-00	(27,756)	NO VOCA MATCH PROJECT TRX JANUARY CLEANUP		1571
	001-2100-521.56-15	15,653	PURCHASE 5 TOUGHBOOKS JANUARY CLEANUP		1571
	001-2100-521.64-00	(22,497)	REALLOC CAPITAL COST SAVI JANUARY CLEANUP		1571
	001-2100-521.64-00	27,756	VEHICLE PURCHASE FUNDS JANUARY CLEANUP		1571
02/18/22	001-2100-521.52-22	(20,438)	BPV FY21 PROJ NBR COR		1729
	001-2100-521.52-22	20,438			
8	Budget Amendments/Transfers		Division 2100 Total	$0	
2101 - POLICE COMMUNICATIONS					
02/22/22	001-2101-521.64-00	(106,757)	TO RECLASS NON CAP RADIOS		1739
	001-2101-521.52-00	106,757			
1	Budget Amendments/Transfers		Division 2101 Total	$0	

Date	Accounts	Transaction	Resolution # / Description of Transfer or Amendment		Group #
2201 - FIRE OPERATIONS					
02/22/22	001-2201-522.55-00	(7,262)	TRX FIREBLASTER OWNERSHIP RESO # 2022-016		1757
	001-2201-522.55-00	(2,860)			
	001-2201-522.55-00	(1,151)			
	001-2201-522.64-00	1,151			
	001-2201-522.46-00	2,860			
	001-2201-522.34-00	7,262			
1	Budget Amendments/Transfers		Division 2201 Total	$0	
3500 - ADMINISTRATION					
02/22/22	001-3500-519.61-00	25,000	RANGE RD LAND PURCH APP BY CC CONSENSUS		1798
1	Budget Amendments/Transfers		Division 3500 Total	$25,000	
3510 - STREET MANAGEMENT					
02/17/22	001-3510-541.63-00	7,445	SR 524 Traffic Study		1703
	001-3510-541.31-00	7,460			
	001-3510-541.46-00	(14,905)	SR524 Traffic St & Paving added road for annual pav		1703
2	Budget Amendments/Transfers		Division 3510 Total	$0	
3560 - FACILITY MANAGEMENT					
02/08/22	001-3560-519.64-00	(33,480)	FUND T150 VAN INSTEAD JANUARY CLEANUP		1571
	001-3560-519.64-00	33,480	FUND T150 VAN NO ELECTRIC JANUARY CLEANUP		1571
02/22/22	001-3560-519.64-00	35,000	MUSEUM FIRE ALARM REPLACE APP BY CC CONSENSUS		1799
3	Budget Amendments/Transfers		Division 3560 Total	$35,000	
21	Total Budget Amendments/Transfers		**TO GENERAL FUND**	**$35,000**	
3230 - CRA ADMIN/OPERATIONS					
02/22/22	110-3230-559.39-00	(89,550)	FIND GRANT SHORTFALL AGENDA 22-067		1759
	110-3230-559.63-16	89,550			
1	Budget Amendments/Transfers		Division 3230 Total	$0	
1	Total Budget Amendments/Transfers		**CRA COCOA RDA**	**$0**	
4010 - WATER ADMINISTRATION					
02/22/22	421-4010-581.91-24	1,335,687	TO FUND BNR PRJ IN 424 RESO # 2022-019		1754
1	Budget Amendments/Transfers		Division 4010 Total	$1,335,687	
4020 - DYAL PLANT					
02/08/22	421-4020-536.52-00	(35,803)	FUND KABOTA ATTACHMENTS JANUARY CLEANUP		1571
	421-4020-536.64-00	35,803			
02/22/22	421-4020-536.46-00	(30,000)	TO FUND GENERATOR SERV RESO # 2022-014		1755
	421-4020-536.34-00	30,000			
2	Budget Amendments/Transfers		Division 4020 Total	$0	
4055 - ENGINEERING					

Date	Accounts	Transaction	Resolution # / Description of Transfer or Amendment		Group #
02/08/22	421-4055-536.63-00	(38,460)	FUND SR520 WTR MN REPLACE JANUARY CLEANUP		1571
	421-4055-536.63-00	38,460			
1	Budget Amendments/Transfers		Division 4055 Total	$0	
4125 - SEWER FIELD OPERATIONS					
02/08/22	421-4125-536.64-15	(130,000)	CORR CIP INCORR PROJ NBR JANUARY CLEANUP		1571
	421-4125-536.64-15	260,000	CORR CIP PROJ # ERROR JANUARY CLEANUP		1571
	421-4125-536.64-15	(130,000)	PO ROLL ALLOC ASSIGN PROJ JANUARY CLEANUP		1571
3	Budget Amendments/Transfers		Division 4125 Total	$0	
7	Total Budget Amendments/Transfers		**WATER/SEWER FUND**	**$1,335,687**	
3570 - STORMWATER UTILITY					
02/22/22	423-3570-538.52-00	1,000	FUND EMMA JEWEL SIGN RESO # 2022-015		1756
1	Budget Amendments/Transfers		Division 3570 Total	$1,000	
1	Total Budget Amendments/Transfers		**STORMWATER UTILITY**	**$1,000**	
4120 - WATER RECLAMATION					
02/22/22	424-4120-536.63-00	1,335,687	FUND BNR PRJ @ SELLERS RESO # 2022-019		1754
1	Budget Amendments/Transfers		Division 4120 Total	$1,335,687	
1	Total Budget Amendments/Transfers		**RENEWAL & REPLACE FUND**	**$1,335,687**	

31 Transfers & Amendments between 2/1/2022 and 2/28/2022

FY 2021 TOTAL TRANSFERS & AMENDMENTS **2,707,374**

NOTE: Group #s represent a complete transaction that will net to zero. Add all expenses for each group number, then subtract the revenues related to the same group number and your total will equal zero.

Report: W:\Finance Administration\Budget Tracking Report\FY 2022 - Budget Tracking Worksheets\FY 2022 EXPENSE Budget Tracking Worksheet.imr ran by Database User ID: cocockc

Page 3

Date: 3/9/2022

City of Cocoa

65 Stone Street
Cocoa, FL 32922

Detailed Staff Report

File Number: 22-153

File ID:	22-153	**Type:**	Informational Item	**Status:**	Agenda Ready
Version:	1	**Agenda Section:**		**In Control:**	City Council
				File Created:	03/09/2022
Subject:				**Final Action:**	

Title: In accordance with City Code, Section 2-74, at the beginning of each month during the fiscal year, the City Manager shall submit to City Council data showing the relation between the estimated and actual income and expenses to date.

Internal Notes:

Sponsors:		**Enactment Date:**	
Attachments:	Budget by Classification Report February 2022.pdf	**Enactment Number:**	
Recommendation:		**Hearing Date:**	
Drafter:		**Effective Date:**	

History of Legislative File

Version:	Acting Body:	Date:	Action:	Sent To:	Due Date:	Return Date:	Result:



FY 2022 Budget by Classification Report - Summary Listing

2/28/2022

Target for February 2022 is 42%

FUND 001 - GENERAL FUND

	Amended Budget	YTD Encumbrances	YTD Actual Transactions	Budget - YTD	% Used/Rec'd
REVENUE					
TAXES	$ 11,201,437		$ 7,897,749	$ 3,303,688	71%
OTHER PERMITS AND FEES	$ 4,659,809		$ 3,098,833	$ 1,560,976	67%
INTERGOVERNMENTAL	$ 3,206,206		$ 848,142	$ 2,358,064	26%
CHARGES FOR SERVICES	$ 13,614,745		$ 5,642,582	$ 7,972,163	41%
FINES AND FORFEITURES	$ 14,000		$ 13,422	$ 578	96%
MISCELLANEOUS	$ 666,258		$ 302,105	$ 364,153	45%
OTHER SOURCES (NON-REVENUE)	$ 18,936,615		$ 2,983,424	$ 15,953,191	16%
REVENUE TOTALS	**$ 52,299,070**		**$ 20,786,257**	**$ 31,512,813**	**40%**
EXPENSE					
SALARIES AND BENEFITS	$ 26,423,580	$ 3,062	$ 9,104,409	$ 17,316,109	34%
OPERATING EXPENDITURES	$ 15,891,288	$ 3,604,658	$ 3,550,318	$ 8,736,312	45%
CAPITAL OUTLAY	$ 7,057,618	$ 2,978,041	$ 963,291	$ 3,116,286	56%
GRANTS, AIDS AND OTHER	$ 2,926,584	$ -	$ 1,688,772	$ 1,237,812	58%
EXPENSE TOTALS	**$ 52,299,070**	**$ 6,585,761**	**$ 15,306,790**	**$ 30,406,519**	**42%**
REVENUE TOTALS	**$ 52,299,070**	**$ -**	**$ 20,786,257**	**$ 31,512,813**	**40%**
EXPENSE TOTALS	**$ 52,299,070**	**$ 6,585,761**	**$ 15,306,790**	**$ 30,406,519**	**42%**
	$ -	**$ (6,585,761)**	**$ 5,479,467**	**$ 1,106,294**	

*Unaudited

CITY OF COCOA, FLORIDA

FUND 001 TO GENERAL FUND

ACCOUNT	ACCOUNT DESCRIPTION	CURRENT ESTIMATED	CURRENT ACTUAL	CURRENT %REV	YEAR-TO-DATE ESTIMATED	YEAR-TO-DATE ACTUAL	YEAR-TO-DATE %REV	ANNUAL ESTIMATE	UNREALIZED BALANCE
310	TAXES								
311	AD VALOREM								
10 00	CURRENT TAXES	146,484	225,207.88	154	7,072,210	6,654,046.52	94	7,649,355	995,308.48
20 00	DELINQUENT TAXES	0	215.86-		0	1,586.87-		15,000	16,586.87
25 00	PENALTIES RE: TAXES	0	134.82		0	3,110.18		5,000	1,889.82
30 00	TAX CERTIFICATES	0	.00		0	.00		200,000	200,000.00
311 **	AD VALOREM	146,484	225,126.84	154	7,072,210	6,655,569.83	94	7,869,355	1,213,785.17
312	SALES USE AND FUEL TAXES								
41 00	LOCAL OPTION GAS TAX 6 CT	50,000	69,988.38	140	250,000	204,466.53	82	600,000	395,533.47
312 **	SALES USE AND FUEL TAXES	50,000	69,988.38	140	250,000	204,466.53	82	600,000	395,533.47
314	UTILITY SERVICE TAX								
10 00	ELECTRICITY	125,000	131,113.14	105	625,000	562,110.32	90	1,500,000	937,889.68
30 00	WATER-COCOA	30,423	34,069.45	112	152,115	179,575.40	118	365,082	185,506.60
40 00	GAS	4,166	5,932.01	142	20,830	21,306.44	102	50,000	28,693.56
80 00	PROPANE	1,666	2,665.20	160	8,330	9,516.67	114	20,000	10,483.33
314 **	UTILITY SERVICE TAX	161,255	173,779.80	108	806,275	772,508.83	96	1,935,082	1,162,573.17
315	COMMUNICATION SERVICE TAX								
00 00	COMMUNICATION SERVICE TAX	54,166	.00		270,830	229,131.81	85	650,000	420,868.19
315 **	COMMUNICATION SERVICE TAX	54,166	.00		270,830	229,131.81	85	650,000	420,868.19
316	LOCAL BUSINESS TAX								
00 00	LOCAL BUSINESS TAX	942	3,767.18	400	140,406	36,071.72	26	147,000	110,928.28
316 **	LOCAL BUSINESS TAX	942	3,767.18	400	140,406	36,071.72	26	147,000	110,928.28
310 ***	TAXES	412,847	472,662.20		8,539,721	7,897,748.72		11,201,437	3,303,688.28
320	OTHER PERMITS & FEES								
322	BUILDING PERMITS								
10 00	TRAINING SURCHARGE	0	.00		0	1,278.25		0	1,278.25-
322 **	BUILDING PERMITS	0	.00		0	1,278.25		0	1,278.25-
323	FRANCHISE FEES								
10 00	ELECTRICITY	100,000	95,181.49	95	500,000	331,752.06	66	1,200,000	868,247.94
40 00	GAS	6,250	9,348.67	150	31,250	33,806.30	108	75,000	41,193.70
70 00	SOLID WASTE	23,116	23,710.77	103	115,580	116,799.94	101	277,402	160,602.06
323 **	FRANCHISE FEES	129,366	128,240.93	99	646,830	482,358.30	75	1,552,402	1,070,043.70
325	SPECIAL ASSESSMENT								
22 01	FIRE ASSESSMENT	16,091	103,544.82	644	2,901,407	2,586,840.99	89	2,901,407	314,566.01

FUND 001 TO GENERAL FUND

ACCOUNT	ACCOUNT DESCRIPTION	CURRENT ESTIMATED	CURRENT ACTUAL	CURRENT %REV	YEAR-TO-DATE ESTIMATED	YEAR-TO-DATE ACTUAL	YEAR-TO-DATE %REV	ANNUAL ESTIMATE	UNREALIZED BALANCE
22 02	F ASSMNT DELINQ TAXES	0	960.29		0	1,409.98		2,000	590.02
22 03	F ASSMNT PENALTIES	0	809.93		0	1,175.14		2,000	824.86
22 04	F ASSMNT TAX CERTS	0	.00		0	.00		150,000	150,000.00
22 *	FIRE PROTECTION	16,091	105,315.04	655	2,901,407	2,589,426.11	89	3,055,407	465,980.89
325 **	SPECIAL ASSESSMENT	16,091	105,315.04	655	2,901,407	2,589,426.11	89	3,055,407	465,980.89
329	OTHER PERMITS & FEES								
25 00	PLANNING AND ZONING	3,500	5,178.41	148	17,500	21,250.66	121	42,000	20,749.34
35 00	FIRE INSPECTIONS	833	180.00	22	4,165	4,520.00	109	10,000	5,480.00
329 **	OTHER PERMITS & FEES	4,333	5,358.41	124	21,665	25,770.66	119	52,000	26,229.34
320 ***	OTHER PERMITS & FEES	149,790	238,914.38		3,569,902	3,098,833.32		4,659,809	1,560,975.68
330	INTERGOVERNMENTAL REVENUE								
331	FEDERAL GRANTS								
20 01	RES OFFCR - CTY CONTRACT	46,500	46,500.00	100	93,000	93,000.00	100	186,000	93,000.00
20 15	VICTIMS OF CRIME ACT GRNT	9,602	.00		51,697	25,992.24	50	118,921	92,928.76
20 21	BPV 2020 96472	1,135	.00		2,270	408.21	18	10,219	9,810.79
20 22	JAG 21-GG-01363	1,545	.00		3,090	.00		13,902	13,902.00
20 23	BULLET PROOF VEST 2021	1,155	.00		4,620	.00		12,705	12,705.00
20 *	PUBLIC SAFETY	59,937	46,500.00	78	154,677	119,400.45	77	341,747	222,346.55
39 *	OTHER PHYSCAL ENVIRONMENT	0	.00		0	.00		0	.00
50 01	FEMA DISASTER RELIEF	0	.00		0	23,220.00		0	23,220.00-
70 02	AFRICAN AM CIVIL RIGHTS	2,500	.00		12,500	.00		30,000	30,000.00
331 **	FEDERAL GRANTS	62,437	46,500.00	75	167,177	142,620.45	85	371,747	229,126.55
333	PAYMENT IN LIEU OF TAXES								
90 00	HOUSING AUTHORITY	0	.00		0	.00		26,000	26,000.00
333 **	PAYMENT IN LIEU OF TAXES	0	.00		0	.00		26,000	26,000.00
334	STATE GRANT								
50 01	STATE DISASTER REIMBURSE	0	.00		0	1,290.00		0	1,290.00-
50 *	ECONOMIC ENVIRONMENT	0	.00		0	1,290.00		0	1,290.00-
334 **	STATE GRANT	0	.00		0	1,290.00		0	1,290.00-
335	STATE SHARED REVENUES								

CITY OF COCOA, FLORIDA

FUND 001 TO GENERAL FUND

ACCOUNT	ACCOUNT DESCRIPTION	CURRENT ESTIMATED	CURRENT ACTUAL	CURRENT %REV	YEAR-TO-DATE ESTIMATED	YEAR-TO-DATE ACTUAL	YEAR-TO-DATE %REV	ANNUAL ESTIMATE	UNREALIZED BALANCE
12 00	STATE REVENUE SHARING	46,083	.00		230,415	191,186.70	83	553,000	361,813.30
12 20	8TH CNT MUNICIPAL GAS TAX	11,666	.00		58,330	51,436.04	88	140,000	88,563.96
12 *	STATE REVENUE SHARING	57,749	.00		288,745	242,622.74	84	693,000	450,377.26
14 00	MOBILE HOME LICENSES	2,000	513.49	26	10,000	16,452.67	165	24,000	7,547.33
15 00	ALCOHOLIC BEVERAGE	416	1,171.16	282	2,080	1,171.16	56	5,000	3,828.84
18 00	LOCAL GOVERNMENT 1/2 CENT	101,666	125,056.28	123	508,330	443,985.41	87	1,220,000	776,014.59
21 00	FIREFIGHTER SUPPLEMENTAL	3,750	.00		7,500	.00		15,000	15,000.00
29 21	POL PEN STATE CONTR	0	.00		0	.00		185,915	185,915.00
29 22	FIRE PEN STATE CONTR	0	.00		0	.00		112,427	112,427.00
29 *	OTHER PUBLIC SAFETY	0	.00		0	.00		298,342	298,342.00
41 00	FUEL TAX REFUNDS	2,083	.00		10,415	.00		25,000	25,000.00
335 **	STATE SHARED REVENUES	167,664	126,740.93	76	827,070	704,231.98	85	2,280,342	1,576,110.02
337	GRANTS FROM LOCAL UNITS								
30 17	FIND BV-CO-20-147 DREDGIN	1,027	.00		2,054	.00		9,245	9,245.00
30 18	FIND BV-CO-20-146 BT RAMP	571	.00		1,142	.00		5,142	5,142.00
30 19	FIND BV-CO-21-152 DRG PII	22,584	.00		45,168	.00		203,255	203,255.00
30 20	FIND BV-CO-21-151 BT PII	34,497	.00		68,994	.00		310,475	310,475.00
30 *	PHYSICAL ENVIRONMENT	58,679	.00		117,358	.00		528,117	528,117.00
60 *	HUMAN SERVICES	0	.00		0	.00		0	.00
337 **	GRANTS FROM LOCAL UNITS	58,679	.00		117,358	.00		528,117	528,117.00
330 ***	INTERGOVERNMENTAL REVENUE	288,780	173,240.93		1,111,605	848,142.43		3,206,206	2,358,063.57
340	CHARGES FOR SERVICES								
341	GENERAL GOVERNMENT								
30 00	ADMINISTRATIVE FEES	580,580	580,580.00	100	2,902,900	2,902,900.00	100	6,966,971	4,064,071.00
31 00	ADMIN FEES STORMWATER	15,758	15,758.00	100	78,790	78,790.00	100	189,096	110,306.00
40 00	CERTIFY/COPY/SEARCH	9,166	10,464.70	114	45,830	48,947.36	107	110,000	61,052.64
90 12	PASSPORT EXECUTION FEES	166	525.00	316	830	1,330.00	160	2,000	670.00
341 **	GENERAL GOVERNMENT	605,670	607,327.70	100	3,028,350	3,031,967.36	100	7,268,067	4,236,099.64
342	PUBLIC SAFETY								
10 00	POLICE SERVICES	1,250	.00		6,250	.00		15,000	15,000.00
90 00	OTHER PUBLIC SAFETY	83	.00		415	.00		1,000	1,000.00
90 01	FALSE ALARM FEES	708	.00		3,540	5,120.00	145	8,500	3,380.00
90 *	OTHER PUBLIC SAFETY	791	.00		3,955	5,120.00	130	9,500	4,380.00
342 **	PUBLIC SAFETY	2,041	.00		10,205	5,120.00	50	24,500	19,380.00

CITY OF COCOA, FLORIDA

FUND 001 TO GENERAL FUND

ACCOUNT	ACCOUNT DESCRIPTION	CURRENT ESTIMATED	CURRENT ACTUAL	CURRENT %REV	YEAR-TO-DATE ESTIMATED	YEAR-TO-DATE ACTUAL	YEAR-TO-DATE %REV	ANNUAL ESTIMATE	UNREALIZED BALANCE
343	PHYSICAL ENVIRONMENT								
37 10	BREVARD COUNTY	42,916	.00		214,580	178,581.43	83	515,000	336,418.57
37 11	ROCKLEDGE	25,000	25,653.90	103	125,000	127,485.73	102	300,000	172,514.27
37 12	SUN LAKE	333	336.00	101	1,665	1,653.78	99	4,000	2,346.22
37 13	CLNY PK-M.I.UTIL CO.	166	168.00	101	830	839.88	101	2,000	1,160.12
37 16	COCOA BEACH	9,833	9,872.19	100	49,165	48,916.04	100	118,000	69,083.96
37 17	CAPE CANAVERAL	8,083	8,042.37	100	40,415	40,115.40	99	97,000	56,884.60
37 18	TITUSVILLE	366	364.80	100	1,830	1,836.30	100	4,400	2,563.70
37 *	WATER BILLING SERVICES	86,697	44,437.26	51	433,485	399,428.56	92	1,040,400	640,971.44
39 01	SERVICE CHARGES	41,666	44,752.84	107	208,330	220,315.82	106	500,000	279,684.18
39 03	ADMIN CHARGES	33,416	45,630.00	137	167,080	237,250.00	142	401,000	163,750.00
39 04	PENALTIES	65,804	53,962.81	82	329,020	312,446.44	95	789,650	477,203.56
39 05	NSF CHECKS	2,250	2,851.68	127	11,250	15,263.65	136	27,000	11,736.35
39 13	HIGH CONSUMP CHGS	0	325.00		0	1,960.00		0	1,960.00-
39 *	WATER OTHER INCOME	143,136	147,522.33	103	715,680	787,235.91	110	1,717,650	930,414.09
41 10	SOLID WASTE	197,804	207,384.72	105	989,020	1,005,900.95	102	2,373,648	1,367,747.05
41 20	RECYCLING REVENUE	31,424	32,145.32	102	157,120	158,355.11	101	377,088	218,732.89
41 30	GREEN WASTE	35,025	35,862.21	102	175,125	176,400.88	101	420,300	243,899.12
41 *	GARBAGE COLLECTION	264,253	275,392.25	104	1,321,265	1,340,656.94	102	3,171,036	1,830,379.06
45 *	GARBAGE-OTHER REVENUE	0	.00		0	.00		0	.00
90 01	FDOT MEDIAN MAINT	0	15,632.50		16,703	31,265.00	187	62,530	31,265.00
90 03	FDOT MNT SIGNAL/HWY LIGHT	0	.00		53,532	.00		234,262	234,262.00
90 *	OTHER PHYSICAL ENVIRON	0	15,632.50		70,235	31,265.00	45	296,792	265,527.00
343 **	PHYSICAL ENVIRONMENT	494,086	482,984.34	98	2,540,665	2,558,586.41	101	6,225,878	3,667,291.59
347	CULTURE/RECREATION								
20 10	GAZEBO-PAVILLION RENTAL	0	.00		0	551.00		0	551.00-
39 10	PORCHER HOUSE - REVENUES	2,500	974.99	39	12,500	11,791.51	94	30,000	18,208.49
39 11	TENANT MAINTENANCE FEES	108	.00		540	487.80	90	1,300	812.20
39 20	COCOA CIVIC CENTER	2,083	2,291.22	110	10,415	15,290.20	147	25,000	9,709.80
39 30	RIVERFRONT PARK	1,666	1,300.00	78	8,330	4,930.65	59	20,000	15,069.35
39 *	OTHER CULTURAL SERVICES	6,357	4,566.21	72	31,785	32,500.16	102	76,300	43,799.84
40 05	SPECIAL EVENT PERMITS	1,250	2,550.00	204	6,250	9,950.00	159	15,000	5,050.00
50 10	EVENT FEES	416	.00		2,080	1,119.69	54	5,000	3,880.31
50 50	MISC FURNISHINGS	0	333.70		0	2,787.70		0	2,787.70-
50 *	SPECIAL REC FACILITIES	416	333.70	80	2,080	3,907.39	188	5,000	1,092.61
347 **	CULTURE/RECREATION	8,023	7,449.91	93	40,115	46,908.55	117	96,300	49,391.45
340 ***	CHARGES FOR SERVICES	1,109,820	1,097,761.95		5,619,335	5,642,582.32		13,614,745	7,972,162.68

FUND 001 TO GENERAL FUND

ACCOUNT	ACCOUNT DESCRIPTION	CURRENT ESTIMATED	CURRENT ACTUAL	CURRENT %REV	YEAR-TO-DATE ESTIMATED	YEAR-TO-DATE ACTUAL	YEAR-TO-DATE %REV	ANNUAL ESTIMATE	UNREALIZED BALANCE
350	FINES AND FORFEITURES								
351	JUDGMENTS AND FINES								
90 00	OTHER	1,166	666.44	57	5,830	13,421.72	230	14,000	578.28
351 **	JUDGMENTS AND FINES	1,166	666.44	57	5,830	13,421.72	230	14,000	578.28
350 ***	FINES AND FORFEITURES	1,166	666.44		5,830	13,421.72		14,000	578.28
360	MISCELLANEOUS REVENUES								
361	INTEREST & OTHER EARNINGS								
10 00	INTEREST	5,000	.14		25,000	45,923.35	184	60,000	14,076.65
10 02	INVESTMENT INTEREST	11,666	.00		58,330	12,035.78	21	140,000	127,964.22
10 10	SBA	66	.00		330	204.20	62	800	595.80
10 11	INTEREST/CBOS	208	.00		1,040	356.85	34	2,500	2,143.15
10 *	INTEREST	16,940	.14		84,700	58,520.18	69	203,300	144,779.82
30 00	NET INC/DEC FMV INVESTMNT	0	.00		0	107,064.41-		0	107,064.41
40 00	GAIN/(LOSS) SALE INVEST	0	.00		0	88.79		0	88.79-
40 *	GAIN/(LOSS) SALE INVEST	0	.00		0	88.79		0	88.79-
361 **	INTEREST & OTHER EARNINGS	16,940	.14		84,700	48,455.44-	57	203,300	251,755.44
362	RENT AND ROYALTIES								
00 00	RENT AND ROYALTIES	9,951	3,792.66	38	85,826	90,217.64	105	156,583	66,365.36
39 *	RENTALS AND LEASES	0	.00		0	.00		0	.00
362 **	RENT AND ROYALTIES	9,951	3,792.66	38	85,826	90,217.64	105	156,583	66,365.36
364	DISPOSITION FIXED ASSETS								
10 00	GAIN/(LOSS)	0	.00		0	24,408.62		0	24,408.62-
364 **	DISPOSITION FIXED ASSETS	0	.00		0	24,408.62		0	24,408.62-
365	SALE SURPLUS MTRLS &SCRAP								
00 00	SALE SURPLUS MTRLS &SCRAP	0	.00		0	639.52		0	639.52-
365 **	SALE SURPLUS MTRLS &SCRAP	0	.00		0	639.52		0	639.52-
366	CONTRIBUTIONS & DONATIONS								
00 00	CONTRIBUTIONS & DONATIONS	0	2,100.00		0	68,591.00		65,300	3,291.00-
10 *	DONATIONS-PRIVATE SOURCES	0	.00		0	.00		0	.00
366 **	CONTRIBUTIONS & DONATIONS	0	2,100.00		0	68,591.00		65,300	3,291.00-

CITY OF COCOA, FLORIDA

FUND 001 TO GENERAL FUND

ACCOUNT		ACCOUNT DESCRIPTION	********** CURRENT ********** ESTIMATED	ACTUAL	%REV	******** YEAR-TO-DATE ******** ESTIMATED	ACTUAL	%REV	ANNUAL ESTIMATE	UNREALIZED BALANCE
368		PENSION CONTRIBUTIONS								
368	**	PENSION CONTRIBUTIONS	0	.00		0	.00		0	.00
369		OTHER MISC REVENUES								
90	00	OTHER MISC REVENUES	4,166	5,964.93	143	20,830	24,035.18	115	50,000	25,964.82
90	02	POLICE SECURITY SERVICES	3,008	7,679.29	255	15,040	48,329.29	321	36,100	12,229.29-
90	03	CODE ENF ABATE/DEMO REV	7,631	310.00	4	38,155	58,799.67	154	91,575	32,775.33
90	04	MISC. POLICE REVENUES	125	250.83	201	625	2,525.09	404	1,500	1,025.09-
90	05	INVESTIGATIVE COSTS REIM	4,533	4,118.89	91	22,665	21,229.53	94	54,400	33,170.47
90	09	PROPERTY REGISTRATION	625	200.00	32	3,125	1,500.00	48	7,500	6,000.00
90	*	OTHER MISC REVENUES	20,088	18,523.94	92	100,440	156,418.76	156	241,075	84,656.24
96	00	INSURANCE REFUND/PROCEEDS	0	.00		0	10,285.00		0	10,285.00-
369	**	OTHER MISC REVENUES	20,088	18,523.94	92	100,440	166,703.76	166	241,075	74,371.24
360	***	MISCELLANEOUS REVENUES	46,979	24,416.74		270,966	302,105.10		666,258	364,152.90
380		OTHER SOURCES(NON-REV)								
381		INTERFUND TRANSFER								
91	10	TRF FROM COCOA CRA (110)	116,865	.00		584,325	50,000.00	9	1,402,380	1,352,380.00
91	30	TRF FROM CAP PROJ (301)	86,535	.00		173,070	.00		778,819	778,819.00
91	*	TRANSFER FROM	203,400	.00		757,395	50,000.00	7	2,181,199	2,131,199.00
381	**	INTERFUND TRANSFER	203,400	.00		757,395	50,000.00	7	2,181,199	2,131,199.00
382		CONTRIBUTIONS ENTERPRISE								
40	00	CONTRIBUTIONS	603,112	.00		3,015,560	2,412,451.68	80	7,237,355	4,824,903.32
40	01	6% PILOFF	130,242	.00		651,210	520,972.00	80	1,562,914	1,041,942.00
40	*	CONTRIBUTIONS	733,354	.00		3,666,770	2,933,423.68	80	8,800,269	5,866,845.32
382	**	CONTRIBUTIONS ENTERPRISE	733,354	.00		3,666,770	2,933,423.68	80	8,800,269	5,866,845.32
383		INSTLMT PURCH/CAP LEASE								
383	**	INSTLMT PURCH/CAP LEASE	0	.00		0	.00		0	.00
384		DEBT PROCEEDS								
384	**	DEBT PROCEEDS	0	.00		0	.00		0	.00
389		NON OPERATING SOURCES								
99	11	RESTR. CASH CARRY FORWARD	300	.00		1,500	.00		3,600	3,600.00

CITY OF COCOA, FLORIDA

FUND 001 TO GENERAL FUND

ACCOUNT	ACCOUNT DESCRIPTION	********** CURRENT ********** ESTIMATED	ACTUAL	%REV	******** YEAR-TO-DATE ******** ESTIMATED	ACTUAL	%REV	ANNUAL ESTIMATE	UNREALIZED BALANCE
99 50	FUND BAL-APPROP. RESERVES	627,536	.00		2,660,887	.00		7,951,547	7,951,547.00
99 *	BALANCE FORWARD	627,836	.00		2,662,387	.00		7,955,147	7,955,147.00
389 **	NON OPERATING SOURCES	627,836	.00		2,662,387	.00		7,955,147	7,955,147.00
380 ***	OTHER SOURCES(NON-REV)	1,564,590	.00		7,086,552	2,983,423.68		18,936,615	15,953,191.32
FUND TOTAL TO GENERAL FUND		3,573,972	2,007,662.64		26,203,911	20,786,257.29		52,299,070	31,512,812.71
GRAND TOTAL		3,573,972	2,007,662.64		26,203,911	20,786,257.29		52,299,070	31,512,812.71

FUND 001 TO GENERAL FUND

ELE OBJ	ACCOUNT DESCRIPTION	******MONTH-TO-DATE****** BUDGET	ACTUAL	%EXP	**********YEAR-TO-DATE******* BUDGET	ACTUAL	%EXP	ENCUMBR.	ANNUAL BUDGET	UNENCUMB. BALANCE	% BDGT
11-00	EXECUTIVE SALARIES	87540	54459.26	62	437700	262130.80	60	.00	1050527	788396.20	25
11 **	EXECUTIVE SALARIES	87540	54459.26	62	437700	262130.80	60	.00	1050527	788396.20	25
12-00	REGULAR SALARIES & WAGES	1132988	939297.84	83	5669855	4712357.84	83	.00	13600887	8888529.16	35
12-06	SALARIES/CONTRACTUAL	2083	.00	0	10415	336.00	3	.00	25000	24664.00	1
12-07	EMS 1ST RESPONDER	0	.00	0	0	.00	0	.00	0	.00	0
12-09	SALARIES & WAGES CONTRA	0	.00	0	0	.00	0	.00	0	.00	0
12-10	SALARY ADJUSTMENTS	0	.00	0	0	.00	0	.00	0	.00	0
12-12	ACCRUAL PAYOUTS	5768	2090.20	36	28840	64190.13	223	.00	69218	5027.87	93
12-13	COPS CHRP	0	.00	0	0	.00	0	.00	0	.00	0
12 **	REGULAR SALARIES & WAGES	1140839	941388.04	83	5709110	4776883.97	84	.00	13695105	8918221.03	35
13-00	OTHER SALARIES & WAGES	62090	70365.33	113	310450	331829.41	107	.00	745135	413305.59	45
13 **	OTHER SALARIES & WAGES	62090	70365.33	113	310450	331829.41	107	.00	745135	413305.59	45
14-00	OVERTIME	37839	47179.74	125	189195	225845.37	119	.00	454171	228325.63	50
14-01	COMP TIME	0	.00	0	0	.00	0	.00	0	.00	0
14-20	JAG COVID 2020-VD-BX-1270	0	.00	0	0	.00	0	.00	0	.00	0
14 **	OVERTIME	37839	47179.74	125	189195	225845.37	119	.00	454171	228325.63	50
15-00	SPECIAL PAY	30707	32380.32	105	153535	149289.39	97	.00	368502	219212.61	41
15 **	SPECIAL PAY	30707	32380.32	105	153535	149289.39	97	.00	368502	219212.61	41
20-00	CLOTHING/SHOE ALLOWANCE	1996	120.00	6	9980	4687.21	47	.00	23965	19277.79	20
20 **	CLOTHING/SHOE ALLOWANCE	1996	120.00	6	9980	4687.21	47	.00	23965	19277.79	20
21-00	FICA TAXES	99276	86246.41	87	496380	431873.75	87	.00	1191443	759569.25	36
21 **	FICA TAXES	99276	86246.41	87	496380	431873.75	87	.00	1191443	759569.25	36
22-00	RETIREMENT CONTRIBUTIONS	84161	73779.73	88	420805	369155.39	88	.00	1010044	640888.61	37
22-01	FIREFIGHTERS	184289	159006.47	86	921445	816614.10	89	.00	2211478	1394863.90	37
22-02	STATE CONTRIBUTIONS	20582	.00	0	154230	.00	0	.00	298342	298342.00	0

FUND 001 TO GENERAL FUND

ELE OBJ	ACCOUNT DESCRIPTION	MONTH-TO-DATE BUDGET	MONTH-TO-DATE ACTUAL	%EXP	YEAR-TO-DATE BUDGET	YEAR-TO-DATE ACTUAL	%EXP	ENCUMBR.	ANNUAL BUDGET	UNENCUMB. BALANCE	% BDGT
22-03	NON FRS RETIREMENT CONT	1968	2416.83	123	9840	12162.18	124	.00	23618	11455.82	52
22 **	RETIREMENT CONTRIBUTIONS	291000	235203.03	81	1506320	1197931.67	80	.00	3543482	2345550.33	34
23-00	INSURANCES	5890	5920.48	101	29450	34248.26	116	.00	70775	36526.74	48
23-02	MEDICARE PART B	32096	43102.99	134	160480	153778.25	96	3061.80	385160	228319.95	41
23-03	CONTRA CIGNA SAVINGS	0	.00	0	0	.00	0	.00	0	.00	0
23-04	MEDICAL	277587	224304.25	81	1387935	1002417.35	72	.00	3331151	2328733.65	30
23-05	HEALTH GF RETIREES 50%	3687	.00	0	18435	13517.46	73	.00	44241	30723.54	31
23-06	HEALTH GF RETIREES 100%	25396	.00	0	126980	90096.80	71	.00	304761	214664.20	30
23-07	DENTAL INSURANCE	14449	9505.46	66	72245	51978.07	72	.00	173467	121488.93	30
23-08	VISION INSURANCE	2791	2273.34	82	13955	10326.25	74	.00	33594	23267.75	31
23-09	LONG TERM DISABILITY	4019	3927.07	98	20095	17226.37	86	.00	48321	31094.63	36
23-10	FSA HEALTH	0	.00	0	0	.00	0	.00	0	.00	0
23-11	FSA CHILDCARE	0	.00	0	0	.00	0	.00	0	.00	0
23 **	INSURANCES	365915	289033.59	79	1829575	1373588.81	75	3061.80	4391470	3014819.39	31
24-00	WORKER'S COMPENSATION	58362	54539.03	93	291810	272698.07	94	.00	700495	427796.93	39
24 **	WORKER'S COMPENSATION	58362	54539.03	93	291810	272698.07	94	.00	700495	427796.93	39
25-00	UNEMPLOYMENT COMPENSATION	833	.00	0	4165	.00	0	.00	10000	10000.00	0
25 **	UNEMPLOYMENT COMPENSATION	833	.00	0	4165	.00	0	.00	10000	10000.00	0
27-00	BENEFIT OFFSET	20770	18553.00	89	103890	77650.93	75	.00	249285	171634.07	31
27 **	BENEFIT OFFSET	20770	18553.00	89	103890	77650.93	75	.00	249285	171634.07	31
31-00	PROFESSIONAL SERVICES	39362	14338.36	36	160827	84911.91	53	255961.86	450323	109449.23	76
31-01	LEGAL EXPENSES	33337	28324.64	85	166685	128716.52	77	270256.48	487473	88500.00	82
31-02	MEDICAL SERVICES	4013	692.50	17	20065	5992.76	30	32314.74	48160	9852.50	80
31-03	ENGINEERING SERVICES	0	.00	0	0	.00	0	.00	0	.00	0
31-05	EMS 1ST RESPONDER	0	.00	0	13461	.00	0	13905.00	13905	.00	100

FUND 001 TO GENERAL FUND

ELE OBJ	ACCOUNT DESCRIPTION	******MONTH-TO-DATE****** BUDGET	ACTUAL	%EXP	**********YEAR-TO-DATE******* BUDGET	ACTUAL	%EXP	ENCUMBR.	ANNUAL BUDGET	UNENCUMB. BALANCE	% BDGT
31-06	EDA-04-69-07348 GRANT	0	.00	0	0	.00	0	.00	0	.00	0
31-11	USDA MANAGE FOREST GRANT	0	.00	0	0	.00	0	.00	0	.00	0
31-13	FIND BV-C0-20-146 BT RAMP	1143	.00	0	2286	.00	0	.00	10284	10284.00	0
31-14	FIND BV-CO-20-147 DREDGIN	2054	.00	0	4108	.00	0	.00	18490	18490.00	0
31-15	FIND BV-CO-21-152 DRG PII	2500	.00	0	12500	.00	0	.00	30000	30000.00	0
31-16	FIND BV-CO-21-151 BT PII	0	.00	0	0	.00	0	.00	0	.00	0
31-33	EMPLOYEE HEALTH CENTER	17321	13015.98	75	86605	49264.45	57	158588.55	207853	.00	100
31 **	PROFESSIONAL SERVICES	99730	56371.48	57	466537	268885.64	58	731026.63	1266488	266575.73	79
32-00	ACCOUNTING & AUDITING	6166	.00	0	30830	16000.00	52	58000.00	74000	.00	100
32 **	ACCOUNTING & AUDITING	6166	.00	0	30830	16000.00	52	58000.00	74000	.00	100
34-00	CONTRACT SERVICES	93906	51429.64	55	508158	318070.97	63	542518.99	1150560	289970.04	75
34-02	FDEP-RESILIENCY4190120	0	.00	0	0	.00	0	.00	0	.00	0
34-03	CUSTOMER SERVICE CONTRACT	231642	.00	0	1158210	710959.22	61	.00	2779713	2068753.78	26
34-07	JANITORIAL CONTRACT SVS	0	.00	0	0	.00	0	.00	0	.00	0
34-09	MOWING CONTRACTS	35034	28082.65	80	175170	140413.25	80	258921.25	450000	50665.50	89
34-10	COST OF GENERAL FUND SVCS	0	.00	0	0	.00	0	.00	0	.00	0
34 **	CONTRACT SERVICES	360582	79512.29	22	1841538	1169443.44	64	801440.24	4380273	2409389.32	45
39-00	CONTINGENCY	9387	.00	0	76623	.00	0	.00	142346	142346.00	0
39-01	EMS RESTRICTED	0	.00	0	0	.00	0	.00	0	.00	0
39-10	RESERVE CONTINGENCY	0	.00	0	0	.00	0	.00	0	.00	0
39-15	WAGE AND SALARY	4447	.00	0	13341	.00	0	.00	0	.00	0
39-20	FUEL, OIL & LUBRICANTS	0	.00	0	0	.00	0	.00	0	.00	0
39 **	CONTINGENCY	13834	.00	0	89964	.00	0	.00	142346	142346.00	0
40-00	TRAVEL & PER DIEM	9102	2442.53	27	45510	6185.07	14	100.00	106946	100660.93	6
40-01	CAR ALLOWANCE	0	.00	0	0	.00	0	.00	0	.00	0

FUND 001 TO GENERAL FUND

ELE OBJ	ACCOUNT DESCRIPTION	******MONTH-TO-DATE****** BUDGET	ACTUAL	%EXP	**********YEAR-TO-DATE******* BUDGET	ACTUAL	%EXP	ENCUMBR.	ANNUAL BUDGET	UNENCUMB. BALANCE	% BDGT
40-22	JAG-21-GG-01363	772	.00	0	1544	.00	0	.00	6951	6951.00	0
40 **	TRAVEL & PER DIEM	9874	2442.53	25	47054	6185.07	13	100.00	113897	107611.93	6
41-00	COMMUNICATION	14207	3047.95	22	74981	50385.77	67	113575.01	178691	14730.22	92
41 **	COMMUNICATION	14207	3047.95	22	74981	50385.77	67	113575.01	178691	14730.22	92
42-00	POSTAGE & FREIGHT	37059	1396.77	4	188333	114097.97	61	284656.51	451546	52791.52	88
42 **	POSTAGE & FREIGHT	37059	1396.77	4	188333	114097.97	61	284656.51	451546	52791.52	88
43-00	ELECTRIC/WATER/SEWER	67960	10520.52	16	340518	179102.64	53	570213.54	811102	61785.82	92
43 **	ELECTRIC/WATER/SEWER	67960	10520.52	16	340518	179102.64	53	570213.54	811102	61785.82	92
44-00	RENTALS AND LEASES	12028	5198.88	43	59665	35477.72	60	104904.06	143889	3507.22	98
44 **	RENTALS AND LEASES	12028	5198.88	43	59665	35477.72	60	104904.06	143889	3507.22	98
45-00	INSURANCE	43565	.00	0	217871	138817.88	64	.00	522872	384054.12	27
45 **	INSURANCE	43565	.00	0	217871	138817.88	64	.00	522872	384054.12	27
46-00	REPAIRS & MAINTENANCE	59448	44602.45	75	408130	214241.10	53	187663.79	851563	449658.11	47
46-02	REPAIR/MAINT BUILDING	31140	14329.28	46	145669	89387.84	61	53277.46	363938	221272.70	39
46-03	REPAIR/MAINT-VEHICLES	19445	27568.35	142	207316	95736.37	46	4097.82	336698	236863.81	30
46-05	HYDRANT FEES	20016	20062.85	100	100080	100314.25	100	.00	240198	139883.75	42
46-15	INSURED VEHICLE ACCIDENT	0	.00	0	0	.00	0	.00	0	.00	0
46 **	REPAIRS & MAINTENANCE	130049	106562.93	82	861195	499679.56	58	245039.07	1792397	1047678.37	42
47-00	PRINTING & BINDING	16455	753.30	5	70683	39534.03	56	103207.71	172317	29575.26	83
47 **	PRINTING & BINDING	16455	753.30	5	70683	39534.03	56	103207.71	172317	29575.26	83
48-00	PROMOTIONAL ACTIVITIES	4568	4849.99	106	40840	23061.55	57	2110.00	72850	47678.45	35
48-11	BUSINESS ASSIST. PROGRAM	0	.00	0	0	.00	0	.00	0	.00	0
48 **	PROMOTIONAL ACTIVITIES	4568	4849.99	106	40840	23061.55	57	2110.00	72850	47678.45	35
49-00	OTHER CHARGES & OBLIG.	13451	447.24	3	66111	29758.08	45	148657.53	229273	50857.39	78
49-02	ADVERTISING	211	.00	0	812	.00	0	.00	2300	2300.00	0

FUND 001 TO GENERAL FUND

ELE OBJ	ACCOUNT DESCRIPTION	MONTH-TO-DATE BUDGET	MONTH-TO-DATE ACTUAL	MONTH-TO-DATE %EXP	YEAR-TO-DATE BUDGET	YEAR-TO-DATE ACTUAL	YEAR-TO-DATE %EXP	ENCUMBR.	ANNUAL BUDGET	UNENCUMB. BALANCE	% BDGT
49-05	BROWNFIELDS REDEV PROG	0	.00	0	0	.00	0	.00	0	.00	0
49-06	BROWNFIELD PROG CITY COST	416	.00	0	2080	2000.00	96	.00	5000	3000.00	40
49-07	BAD DEBT EXPENSE	0	4133.89-	0	0	29719.74-	0	.00	0	29719.74	0
49-08	CASH OVER/SHORT	0	.00	0	0	.00	0	.00	0	.00	0
49-15	OBSOLETE INVENTORY	0	.00	0	0	.00	0	.00	0	.00	0
49-17	DAMAGED INVENTORY	0	.00	0	0	.00	0	.00	0	.00	0
49-21	PD INVESTIGATIVE FUNDS	1110	.00	0	7218	14990.00	208	.00	15000	10.00	100
49 **	OTHER CHARGES & OBLIG.	15188	3686.65-	24-	76221	17028.34	22	148657.53	251573	85887.13	66
51-00	OFFICE SUPPLIES	3740	2381.94	64	18700	8191.09	44	166.13	43560	35202.78	19
51 **	OFFICE SUPPLIES	3740	2381.94	64	18700	8191.09	44	166.13	43560	35202.78	19
52-00	OPERATING SUPPLIES	70298	11536.04	16	306477	329160.07	107	95743.14	868500	443596.79	49
52-02	UNIFORMS	7126	1593.97	22	35630	14863.75	42	38597.32	78474	25012.93	68
52-05	EMS 1st RESP-CONSUM SUPP	3863	38.67	1	19315	20085.58	104	15488.51	46357	10782.91	77
52-07	JANITORIAL SUPPLIES	3398	1844.81	54	17097	10878.52	64	.00	41844	30965.48	26
52-10	HEATING FUEL	285	271.23	95	1425	1282.17	90	2144.83	3427	.00	100
52-11	JAG GRANT	0	.00	0	0	.00	0	.00	0	.00	0
52-12	BULLETPROOF VEST GRANT	129-	.00	0	899	.00	0	.00	0	.00	0
52-13	VOCA GRANT	0	.00	0	0	.00	0	.00	0	.00	0
52-14	JAG 2020-DJ-BX-0410	0	.00	0	0	.00	0	1650.00	0	1650.00-	0
52-22	BULLET PROOF V 2020	2271	2352.00	104	4542	9442.04	208	10465.96	20438	530.00	97
52-23	BULLET PROOF VEST 2021	2310	.00	0	9240	.00	0	25410.00	25410	.00	100
52-30	FUEL, OIL, & LUBRICANTS	24808	29549.86	119	124040	96792.17	78	.00	332460	235667.83	29
52-33	EMPLOYEE HEALTH CENTER	8379	6178.73	74	41895	21742.73	52	78805.27	100548	.00	100
52 **	OPERATING SUPPLIES	122609	53365.31	44	560560	504247.03	90	268305.03	1517458	744905.94	51
53-00	ROAD MATERIALS/SUPPLIES	3181	1935.52	61	15905	6299.38	40	4499.00	38175	27376.62	28

FUND 001 TO GENERAL FUND

ELE OBJ	ACCOUNT DESCRIPTION	******MONTH-TO-DATE****** BUDGET	ACTUAL	%EXP	**********YEAR-TO-DATE******* BUDGET	ACTUAL	%EXP	ENCUMBR.	ANNUAL BUDGET	UNENCUMB. BALANCE	% BDGT
53 **	ROAD MATERIALS/SUPPLIES	3181	1935.52	61	15905	6299.38	40	4499.00	38175	27376.62	28
54-00	MEMBERSHIP/PUBLICATIONS	4112	1727.34	42	31174	41017.97	132	605.00	60894	19271.03	68
54 **	MEMBERSHIP/PUBLICATIONS	4112	1727.34	42	31174	41017.97	132	605.00	60894	19271.03	68
55-00	TRAINING	11001	4363.00	40	63460	35369.20	56	2370.00	144978	107238.80	26
55-01	EDA PROGRAM	833	.00	0	4165	584.68	14	.00	10000	9415.32	6
55-22	JAG 21-GG-01363	772	.00	0	1544	.00	0	.00	6951	6951.00	0
55 **	TRAINING	12606	4363.00	35	69169	35953.88	52	2370.00	161929	123605.12	24
56-15	IT-RELATED OPERATING EXP	325344	24963.20	8	1396591	396908.96	28	165782.50	3695031	3132339.54	15
56-16	EMS DATA COLLECTION-BEMO	0	.00	0	0	.00	0	.00	0	.00	0
56 **	TECHNOLOGY SYSTEMS	325344	24963.20	8	1396591	396908.96	28	165782.50	3695031	3132339.54	15
58-97	LABOR	0	.00	0	0	.00	0	.00	0	.00	0
58-98	EQUIPMENT	0	.00	0	0	.00	0	.00	0	.00	0
58-99	OTHER CHARGES	0	.00	0	0	.00	0	.00	0	.00	0
58 **	WORK ORDER CHARGES	0	.00	0	0	.00	0	.00	0	.00	0
59-00	DEPRECIATION EXPENSE	0	.00	0	0	.00	0	.00	0	.00	0
59 **	DEPRECIATION EXPENSE	0	.00	0	0	.00	0	.00	0	.00	0
61-00	LAND	32877	.00	0	122133	327271.60	268	.00	352272	25000.40	93
61 **	LAND	32877	.00	0	122133	327271.60	268	.00	352272	25000.40	93
62-00	BUILDINGS	102734	.00	0	420492	66212.35	16	72296.60	1164636	1026127.05	12
62-33	EMPLOYEE HEALTH CENTER	0	.00	0	0	.00	0	.00	0	.00	0
62 **	BUILDINGS	102734	.00	0	420492	66212.35	16	72296.60	1164636	1026127.05	12
63-00	INFRASTRUCTURE	152126	19178.71	13	610979	250362.60	41	738622.05	2427466	1438481.35	41
63-04	FDOT LAP 2020-SIDEWALKS	0	.00	0	0	.00	0	.00	0	.00	0
63-07	IMPROVE OTHER THAN BLDG	0	.00	0	0	.00	0	.00	0	.00	0
63-13	FIND BV-CO-20-146 BT RAMP	0	.00	0	0	2291.40	0	6985.00	0	9276.40-	0

FUND 001 TO GENERAL FUND

ELE OBJ	ACCOUNT DESCRIPTION	MONTH-TO-DATE BUDGET	MONTH-TO-DATE ACTUAL	MONTH-TO-DATE %EXP	YEAR-TO-DATE BUDGET	YEAR-TO-DATE ACTUAL	YEAR-TO-DATE %EXP	ENCUMBR.	ANNUAL BUDGET	UNENCUMB. BALANCE	% BDGT
63-14	FIND BV-CO-20-147 DREDGIN	0	.00	0	0	1841.30	0	6395.00	0	8236.30-	0
63-15	FIND BV-CO-21-152 DRGPII	22584	.00	0	45168	.00	0	203255.00	203255	.00	100
63-16	FIND BV-CO-21-151 BT PII	44447	.00	0	88894	.00	0	399992.00	400025	33.00	100
63 **	INFRASTRUCTURE	219157	19178.71	9	745041	254495.30	34	1355249.05	3030746	1421001.65	53
64-00	MACHINERY AND EQUIPMENT	199547	.00	0	929221	298092.58	32	1528863.52	2471876	644919.90	74
64-01	BC EMS GRANT 2020 AWARD	0	.00	0	0	.00	0	.00	0	.00	0
64-15	IT HARDWARE	3463	799.31	23	13852	17219.11	124	21631.50	38088	762.61-	102
64-16	FIREHOUSE SUBS-EXTRAC EQ	0	.00	0	0	.00	0	.00	0	.00	0
64-33	EMPLOYEE HEALTH CENTER	0	.00	0	0	.00	0	.00	0	.00	0
64 **	MACHINERY AND EQUIPMENT	203010	799.31	0	943073	315311.69	33	1550495.02	2509964	644157.29	74
68-10	SFTWR & OTHER INTANGIBLES	0	.00	0	0	.00	0	.00	0	.00	0
68 **	INTANGIBLE ASSETS	0	.00	0	0	.00	0	.00	0	.00	0
71-00	DEBT SERVICE - PRINCIPAL	0	.00	0	0	.00	0	.00	0	.00	0
71 **	DEBT SERVICE - PRINCIPAL	0	.00	0	0	.00	0	.00	0	.00	0
72-00	DEBT SERVICE - INTEREST	0	.00	0	0	.00	0	.00	0	.00	0
72 **	DEBT SERVICE - INTEREST	0	.00	0	0	.00	0	.00	0	.00	0
73-00	OTHER DEBT SVC COSTS	0	.00	0	0	.00	0	.00	0	.00	0
73 **	OTHER DEBT SVC COSTS	0	.00	0	0	.00	0	.00	0	.00	0
81-00	AIDS TO GOVT AGENCY	0	.00	0	1139796	1085744.00	95	.00	1139796	54052.00	95
81 **	AIDS TO GOVT AGENCY	0	.00	0	1139796	1085744.00	95	.00	1139796	54052.00	95
82-01	ECON DEV INCENTIVE CONTR	1666	.00	0	8330	20000.00	240	.00	20000	.00	100
82 **	AID PRIVATE ORGANIZATION	1666	.00	0	8330	20000.00	240	.00	20000	.00	100
83-00	OTHER GRANTS & AIDS	208	.00	0	1040	.00	0	.00	2500	2500.00	0
83-01	MISC GRANTS/DONATIONS	1266	.00	0	6330	.00	0	.00	15200	15200.00	0
83-10	CARES CRF #107-2020	0	.00	0	0	.00	0	.00	0	.00	0

FUND 001 TO GENERAL FUND

ELE OBJ	ACCOUNT DESCRIPTION	******MONTH-TO-DATE****** BUDGET	ACTUAL	%EXP	**********YEAR-TO-DATE****** BUDGET	ACTUAL	%EXP	ENCUMBR.	ANNUAL BUDGET	UNENCUMB. BALANCE	% BDGT
83 **	OTHER GRANTS & AIDS	1474	.00	0	7370	.00	0	.00	17700	17700.00	0
91-03	TO CDBG (103)	0	.00	0	0	.00	0	.00	0	.00	0
91-04	TO HOME (104)	0	.00	0	0	.00	0	.00	0	.00	0
91-07	TO BLDG PERM(107)	0	.00	0	0	.00	0	.00	0	.00	0
91-08	TO SEC 108 LOAN (108)	0	.00	0	0	.00	0	.00	0	.00	0
91-10	TO COCOA CRA (110)	0	.00	0	0	.00	0	.00	0	.00	0
91-11	TO DIAMOND SQ (111)	0	.00	0	0	.00	0	.00	0	.00	0
91-12	TO US 1 CRA (112)	0	.00	0	0	.00	0	.00	0	.00	0
91-20	TO GF DEBT SVC (201)	145757	.00	0	728785	583028.36	80	.00	1749088	1166059.64	33
91-21	TO WATER SEWER (421)	0	.00	0	0	.00	0	.00	0	.00	0
91-23	TO STORMWATER 423	0	.00	0	0	.00	0	.00	0	.00	0
91-25	TO RESTRICTED ASSET 425	0	.00	0	0	.00	0	.00	0	.00	0
91-26	TO W/S 2018B (426)	0	.00	0	0	.00	0	.00	0	.00	0
91-30	TO GF CAP PROJ (301)	0	.00	0	0	.00	0	.00	0	.00	0
91-32	TO RVRFRNT/LWP (302)	0	.00	0	0	.00	0	.00	0	.00	0
91-33	TO FISKE CAP PROJ (303)	0	.00	0	0	.00	0	.00	0	.00	0
91-52	TO W/C INS FUND (520)	0	.00	0	0	.00	0	.00	0	.00	0
91-53	TO HEALTH INS FUND (530)	0	.00	0	0	.00	0	.00	0	.00	0
91 **	INTERFUND TRANSFER	145757	.00	0	728785	583028.36	80	.00	1749088	1166059.64	33
FUND 001	TOTAL ********										
	TO GENERAL FUND	4206699	2205152.07	52	21655459	15306790.60	71	6585760.43	52299070	30406518.97	42
GRAND	TOTAL ********										
		4206699	2205152.07	52	21655459	15306790.60	71	6585760.43	52299070	30406518.97	42

FY 2022 Budget by Classification Report - Summary Listing

2/28/2022

Target for February 2022 is 42%

FUND 421 - WATER/SEWER FUND

	Amended Budget	YTD Encumbrances	YTD Actual Transactions	Budget - YTD Transactions	% Used/Rec'd
REVENUE					
CHARGES FOR SERVICES	$ 69,083,674		$ 27,981,594	$ 41,102,080	41%
INTERGOVERNMENTAL/GRANTS	$ -		$ -	$ -	0%
MISCELLANEOUS	$ 214,444		$ (312,195)	$ 526,639	-146%
OTHER SOURCES (*NON-REVENUE)	$ 15,568,847		$ -	$ 15,568,847	0%
REVENUE TOTALS	**$ 84,866,965**	-	**$ 27,669,399**	**$ 57,197,566**	**33%**
EXPENSE					
SALARIES AND BENEFITS	$ 19,738,153	$ -	$ 6,311,882	$ 13,426,271	32%
OPERATING EXPENDITURES	$ 32,294,092	$ 8,337,219	$ 7,757,969	$ 16,198,904	50%
CAPITAL OUTLAY	$ 9,176,877	$ 1,406,933	$ 579,686	$ 7,190,258	22%
GRANTS, AIDS AND OTHER	$ 23,657,843	$ -	$ 11,645,687	$ 12,012,156	49%
EXPENSE TOTALS	**$ 84,866,965**	**$ 9,744,152**	**$ 26,295,224**	**$ 48,827,589**	42%
REVENUE TOTALS	**$ 84,866,965**	**$ -**	**$ 27,669,399**	**$ 57,197,566**	**33%**
EXPENSE TOTALS	**$ 84,866,965**	**$ 9,744,152**	**$ 26,295,224**	**$ 48,827,589**	**42%**
**	$ -	$ (9,744,152)	$ 1,374,175	$ 8,369,977	

*Unaudited

CITY OF COCOA, FLORIDA

FUND 421 WATER/SEWER FUND

ACCOUNT		ACCOUNT DESCRIPTION	CURRENT ESTIMATED	CURRENT ACTUAL	CURRENT %REV	YEAR-TO-DATE ESTIMATED	YEAR-TO-DATE ACTUAL	YEAR-TO-DATE %REV	ANNUAL ESTIMATE	UNREALIZED BALANCE
320		OTHER PERMITS & FEES								
324		IMPACT FEES								
03	*	IMPACT FEES - RETAIL BLDG	0	.00		0	.00		0	.00
324	**	IMPACT FEES	0	.00		0	.00		0	.00
320	***	OTHER PERMITS & FEES	0	.00		0	.00		0	.00
330		INTERGOVERNMENTAL REVENUE								
331		FEDERAL GRANTS								
331	**	FEDERAL GRANTS	0	.00		0	.00		0	.00
334		STATE GRANT								
334	**	STATE GRANT	0	.00		0	.00		0	.00
337		GRANTS FROM LOCAL UNITS								
337	**	GRANTS FROM LOCAL UNITS	0	.00		0	.00		0	.00
330	***	INTERGOVERNMENTAL REVENUE	0	.00		0	.00		0	.00
340		CHARGES FOR SERVICES								
343		PHYSICAL ENVIRONMENT								
31	00	WATER SALES	4,832,138	4,511,630.77	93	24,160,690	23,021,020.51	95	57,985,663	34,964,642.49
33	00	WATER CONNECTION FEE	44,592	71,948.58	161	222,960	360,971.60	162	535,105	174,133.40
36	00	WATER HYDRANT FEES	314,823	316,307.36	101	1,574,115	1,579,973.17	100	3,777,881	2,197,907.83
39	06	HYDRANT RESID FLOW TEST	133	1,080.00	812	665	4,680.00	704	1,600	3,080.00-
39	07	BACKFLOW DEVICE TEST	12,083	24,961.53	207	60,415	98,127.65	162	145,000	46,872.35
39	08	JUMPER METERS	58	160.00	276	290	720.00	248	700	20.00-
39	09	PLAN REVIEW/CONST INSPECT	1,000	2,980.00	298	5,000	15,740.00	315	12,000	3,740.00-
39	10	BACKFLOW PRV/RLCT TEMP	41	5.42	13	205	937.10	457	500	437.10-
39	*	WATER OTHER INCOME	13,315	29,186.95	219	66,575	120,204.75	181	159,800	39,595.25
51	00	SEWER SALES	518,281	557,027.31	108	2,591,405	2,736,084.07	106	6,219,374	3,483,289.93
51	*	SEWER SALES	518,281	557,027.31	108	2,591,405	2,736,084.07	106	6,219,374	3,483,289.93
53	02	SEWER CONN INDIAN HILLS	0	33.06		0	5,926.76		0	5,926.76-
59	01	GREASE TRAP PERMITS	516	699.72	136	2,580	3,459.39	134	6,200	2,740.61
60	00	REUSE WATER SALES	32,720	30,106.51	92	163,600	151,619.30	93	392,651	241,031.70
60	01	REUSE WATER INSTALLATION	583	511.97	88	2,915	2,334.13	80	7,000	4,665.87
60	*	REUSE WATER SALES	33,303	30,618.48	92	166,515	153,953.43	93	399,651	245,697.57

CITY OF COCOA, FLORIDA

FUND 421 WATER/SEWER FUND

ACCOUNT		ACCOUNT DESCRIPTION	CURRENT ESTIMATED	CURRENT ACTUAL	CURRENT %REV	YEAR-TO-DATE ESTIMATED	YEAR-TO-DATE ACTUAL	YEAR-TO-DATE %REV	ANNUAL ESTIMATE	UNREALIZED BALANCE
343	**	PHYSICAL ENVIRONMENT	5,756,968	5,517,452.23	96	28,784,840	27,981,593.68	97	69,083,674	41,102,080.32
340	***	CHARGES FOR SERVICES	5,756,968	5,517,452.23		28,784,840	27,981,593.68		69,083,674	41,102,080.32
360		MISCELLANEOUS REVENUES								
361		INTEREST & OTHER EARNINGS								
10	00	INTEREST	0	.00		0	23,595.74		0	23,595.74-
10	02	INVESTMENT INTEREST	10,747	.00		53,735	49,594.97	92	128,964	79,369.03
10	*	INTEREST	10,747	.00		53,735	73,190.71	136	128,964	55,773.29
30	00	NET INC/DEC FMV INVESTMNT	0	.00		0	449,151.80-		0	449,151.80
40	00	GAIN/(LOSS) SALE INVEST	0	.00		0	108.39-		0	108.39
40	*	GAIN/(LOSS) SALE INVEST	0	.00		0	108.39-		0	108.39
361	**	INTEREST & OTHER EARNINGS	10,747	.00		53,735	376,069.48-	700	128,964	505,033.48
362		RENT AND ROYALTIES								
00	00	RENT AND ROYALTIES	108	.00		540	.00		1,300	1,300.00
362	**	RENT AND ROYALTIES	108	.00		540	.00		1,300	1,300.00
364		DISPOSITION FIXED ASSETS								
10	00	GAIN/(LOSS)	829	8,618.75	1040	4,145	18,672.92	451	9,950	8,722.92-
364	**	DISPOSITION FIXED ASSETS	829	8,618.75	1040	4,145	18,672.92	451	9,950	8,722.92-
365		SALE SURPLUS MTRLS &SCRAP								
00	00	SALE SURPLUS MTRLS &SCRAP	250	4,771.90	1909	1,250	7,607.70	609	3,000	4,607.70-
365	**	SALE SURPLUS MTRLS &SCRAP	250	4,771.90	1909	1,250	7,607.70	609	3,000	4,607.70-
369		OTHER MISC REVENUES								
90	00	OTHER MISC REVENUES	4,064	4,780.00	118	20,320	14,684.95	72	48,778	34,093.05
90	*	OTHER MISC REVENUES	4,064	4,780.00	118	20,320	14,684.95	72	48,778	34,093.05
96	00	INSURANCE REFUND/PROCEEDS	2,495	.00		4,990	22,908.43	459	22,452	456.43-
369	**	OTHER MISC REVENUES	6,559	4,780.00	73	25,310	37,593.38	149	71,230	33,636.62
360	***	MISCELLANEOUS REVENUES	18,493	18,170.65		84,980	312,195.48-		214,444	526,639.48
380		OTHER SOURCES(NON-REV)								
381		INTERFUND TRANSFER								
91	24	RENEW & REPLACE (424)	107,608	.00		322,824	.00		1,076,077	1,076,077.00

CITY OF COCOA, FLORIDA

FUND 421 WATER/SEWER FUND

ACCOUNT		ACCOUNT DESCRIPTION	CURRENT ESTIMATED	CURRENT ACTUAL	%REV	YEAR-TO-DATE ESTIMATED	YEAR-TO-DATE ACTUAL	%REV	ANNUAL ESTIMATE	UNREALIZED BALANCE
91	*	TRANSFER FROM	107,608	.00		322,824	.00		1,076,077	1,076,077.00
381	**	INTERFUND TRANSFER	107,608	.00		322,824	.00		1,076,077	1,076,077.00
383		INSTLMT PURCH/CAP LEASE								
383	**	INSTLMT PURCH/CAP LEASE	0	.00		0	.00		0	.00
389		NON OPERATING SOURCES								
83	*	CONTRIBUTION VIERA	0	.00		0	.00		0	.00
99	50	FUND BAL-APPROP. RESERVES	1,332,507	.00		5,165,216	.00		14,492,770	14,492,770.00
99	*	BALANCE FORWARD	1,332,507	.00		5,165,216	.00		14,492,770	14,492,770.00
389	**	NON OPERATING SOURCES	1,332,507	.00		5,165,216	.00		14,492,770	14,492,770.00
380	***	OTHER SOURCES(NON-REV)	1,440,115	.00		5,488,040	.00		15,568,847	15,568,847.00
FUND TOTAL		WATER/SEWER FUND	7,215,576	5,535,622.88		34,357,860	27,669,398.20		84,866,965	57,197,566.80
GRAND TOTAL			7,215,576	5,535,622.88		34,357,860	27,669,398.20		84,866,965	57,197,566.80

FUND 421 WATER/SEWER FUND

ELE OBJ	ACCOUNT DESCRIPTION	MONTH-TO-DATE BUDGET	MONTH-TO-DATE ACTUAL	%EXP	YEAR-TO-DATE BUDGET	YEAR-TO-DATE ACTUAL	%EXP	ENCUMBR.	ANNUAL BUDGET	UNENCUMB. BALANCE	% BDGT
11-00	EXECUTIVE SALARIES	13479	12404.80	92	67395	56403.09	84	.00	161758	105354.91	35
11 **	EXECUTIVE SALARIES	13479	12404.80	92	67395	56403.09	84	.00	161758	105354.91	35
12-00	REGULAR SALARIES & WAGES	988766	712635.17	72	4943829	3569150.01	72	.00	11865226	8296075.99	30
12-10	SALARY ADJUSTMENTS	0	.00	0	0	.00	0	.00	0	.00	0
12-12	ACCRUAL PAYOUTS	0	6214.81	0	0	21627.77	0	.00	0	21627.77-	0
12 **	REGULAR SALARIES & WAGES	988766	718849.98	73	4943829	3590777.78	73	.00	11865226	8274448.22	30
13-00	OTHER SALARIES & WAGES	49754	36545.70	74	248770	175444.86	71	.00	597082	421637.14	29
13 **	OTHER SALARIES & WAGES	49754	36545.70	74	248770	175444.86	71	.00	597082	421637.14	29
14-00	OVERTIME	54329	52555.23	97	271665	329359.68	121	.00	652002	322642.32	51
14-01	COMP TIME	0	.00	0	0	.00	0	.00	0	.00	0
14 **	OVERTIME	54329	52555.23	97	271665	329359.68	121	.00	652002	322642.32	51
15-00	SPECIAL PAY	1433	175.00	12	7165	875.00	12	.00	17200	16325.00	5
15 **	SPECIAL PAY	1433	175.00	12	7165	875.00	12	.00	17200	16325.00	5
20-00	CLOTHING/SHOE ALLOWANCE	1804	235.09	13	9020	18212.09	202	.00	21665	3452.91	84
20 **	CLOTHING/SHOE ALLOWANCE	1804	235.09	13	9020	18212.09	202	.00	21665	3452.91	84
21-00	FICA TAXES	70083	61791.42	88	350415	314722.94	90	.00	841032	526309.06	37
21 **	FICA TAXES	70083	61791.42	88	350415	314722.94	90	.00	841032	526309.06	37
22-00	RETIREMENT CONTRIBUTIONS	118770	95261.25	80	593850	668458.57	113	.00	1425261	756802.43	47
22-01	GASB 68 PENS EXP	0	.00	0	0	.00	0	.00	0	.00	0
22-03	NON FRS RETIREMENT CONT	0	380.36	0	0	5530.16	0	.00	0	5530.16-	0
22 **	RETIREMENT CONTRIBUTIONS	118770	95641.61	81	593850	673988.73	114	.00	1425261	751272.27	47
23-00	INSURANCES	4340	4293.08	99	21700	21391.65	99	.00	52100	30708.35	41
23-02	RETIREES OTHER INSURANCES	11968	15937.24	133	59840	59716.67	100	.00	143620	83903.33	42
23-03	CONTRA CIGNA SAVINGS	0	.00	0	0	.00	0	.00	0	.00	0
23-04	MEDICAL	245581	169487.14	69	1227905	745392.63	61	.00	2947000	2201607.37	25

FUND 421 WATER/SEWER FUND

ELE OBJ	ACCOUNT DESCRIPTION	******MONTH-TO-DATE******* BUDGET	ACTUAL	%EXP	**********YEAR-TO-DATE******* BUDGET	ACTUAL	%EXP	ENCUMBR.	ANNUAL BUDGET	UNENCUMB. BALANCE	% BDGT
23-05	HEALTH RETIREES 50%	818	.00	0	4090	3276.96	80	.00	9832	6555.04	33
23-06	HEALTH RETIREES 100%	5734	.00	0	28670	18023.28	63	.00	68817	50793.72	26
23-07	DENTAL INSURANCE	11828	7599.70	64	59140	36855.18	62	.00	141961	105105.82	26
23-08	VISION INSURANCE	2300	1617.42	70	11500	7226.26	63	.00	27632	20405.74	26
23-09	LONG TERM DISABILITY	3024	2878.70	95	15120	12754.53	84	.00	36300	23545.47	35
23-10	FSA HEALTH	0	.00	0	0	.00	0	.00	0	.00	0
23-11	FSA CHILDCARE	0	.00	0	0	.00	0	.00	0	.00	0
23-99	OPEB HEALTH EXPENSE	0	.00	0	0	.00	0	.00	0	.00	0
23 **	INSURANCES	285593	201813.28	71	1427965	904637.16	63	.00	3427262	2522624.84	26
24-00	WORKER'S COMPENSATION	45585	37494.27	82	227925	195275.16	86	.00	547065	351789.84	36
24 **	WORKER'S COMPENSATION	45585	37494.27	82	227925	195275.16	86	.00	547065	351789.84	36
25-00	UNEMPLOYMENT COMPENSATION	416	.00	0	2080	.00	0	.00	5000	5000.00	0
25 **	UNEMPLOYMENT COMPENSATION	416	.00	0	2080	.00	0	.00	5000	5000.00	0
26-00	OPEB HEALTH EXPENSE	0	.00	0	0	.00	0	.00	0	.00	0
26 **	OPEB HEALTH EXPENSE	0	.00	0	0	.00	0	.00	0	.00	0
27-00	BENEFIT OFFSET	14800	11400.00	77	74000	52185.80	71	.00	177600	125414.20	29
27 **	BENEFIT OFFSET	14800	11400.00	77	74000	52185.80	71	.00	177600	125414.20	29
31-00	PROFESSIONAL SERVICES	50750	5342.82	11	240263	53429.58	22	178722.51	595537	363384.91	39
31-01	LEGAL EXPENSES	39440	.00	0	193176	5009.00	3	81336.19	469258	382912.81	18
31-02	MEDICAL SERVICES	0	.00	0	0	.00	0	.00	0	.00	0
31-03	ENGINEERING SERVICES	114872	73432.39	64	548993	399915.31	73	887692.54	1512658	225050.15	85
31-33	EMPLOYEE HEALTH CENTER	12459	9362.37	75	62295	35435.82	57	114073.18	149509	.00	100
31 **	PROFESSIONAL SERVICES	217521	88137.58	41	1044727	493789.71	47	1261824.42	2726962	971347.87	64
32-00	ACCOUNTING & AUDITING	0	.00	0	0	.00	0	.00	0	.00	0
32 **	ACCOUNTING & AUDITING	0	.00	0	0	.00	0	.00	0	.00	0

FUND 421 WATER/SEWER FUND

ELE OBJ	ACCOUNT DESCRIPTION	******MONTH-TO-DATE******* BUDGET	ACTUAL	%EXP	**********YEAR-TO-DATE******* BUDGET	ACTUAL	%EXP	ENCUMBR.	ANNUAL BUDGET	UNENCUMB. BALANCE	% BDGT
34-00	CONTRACT SERVICES	126043	16651.93	13	614594	95266.37	16	417501.54	1443442	930674.09	36
34-09	MOWING CONTRACTS	0	.00	0	0	.00	0	.00	0	.00	0
34-10	COST OF GENERAL FUND SVCS	580580	580580.00	100	2902900	2902900.00	100	.00	6966971	4064071.00	42
34 **	CONTRACT SERVICES	706623	597231.93	85	3517494	2998166.37	85	417501.54	8410413	4994745.09	41
39-00	CONTINGENCY	111190	.00	0	384754	.00	0	.00	1163099	1163099.00	0
39-02	BOND RESERVE	0	.00	0	0	.00	0	.00	0	.00	0
39-15	WAGE AND SALARY	0	.00	0	0	.00	0	.00	0	.00	0
39 **	CONTINGENCY	111190	.00	0	384754	.00	0	.00	1163099	1163099.00	0
40-00	TRAVEL AND PER DIEM	1268	801.90	63	6522	920.66	14	.00	15438	14517.34	6
40-01	CAR ALLOWANCE	0	.00	0	0	.00	0	.00	0	.00	0
40 **	TRAVEL AND PER DIEM	1268	801.90	63	6522	920.66	14	.00	15438	14517.34	6
41-00	COMMUNICATION	16432	8767.94	53	77061	70519.84	92	118446.07	192103	3137.09	98
41 **	COMMUNICATION	16432	8767.94	53	77061	70519.84	92	118446.07	192103	3137.09	98
42-00	FREIGHT & POSTAGE SERVICE	1476	156.84	11	7380	705.97	10	.00	17740	17034.03	4
42 **	FREIGHT & POSTAGE SERVICE	1476	156.84	11	7380	705.97	10	.00	17740	17034.03	4
43-00	ELECTRIC/WATER/SEWER	184746	4540.87	3	923730	358903.97	39	1267303.05	2092180	465972.98	78
43 **	ELECTRIC/WATER/SEWER	184746	4540.87	3	923730	358903.97	39	1267303.05	2092180	465972.98	78
44-00	RENTAL AND LEASES	3239	.00	0	16195	3715.74	23	3285.00	38900	31899.26	18
44 **	RENTAL AND LEASES	3239	.00	0	16195	3715.74	23	3285.00	38900	31899.26	18
45-00	INSURANCE	36650	.00	0	277789	150531.09	54	.00	537742	387210.91	28
45 **	INSURANCE	36650	.00	0	277789	150531.09	54	.00	537742	387210.91	28
46-00	REPAIRS & MAINTENANCE	691709	194048.58	28	3329452	1452078.68	44	1602542.82	7261738	4207116.50	42
46-02	REPAIR/MAINT BUILDING	34330	140.52-	0	135430	9544.40	7	251261.96	360837	100030.64	72
46-03	REPAIR/MAINT-VEHICLES	18957	16718.69	88	94785	55009.28	58	.00	234437	179427.72	24
46-15	INSURED VEHICLE ACCIDENT	0	.00	0	0	.00	0	.00	0	.00	0

FUND 421 WATER/SEWER FUND

ELE OBJ	ACCOUNT DESCRIPTION	******MONTH-TO-DATE****** BUDGET	ACTUAL	%EXP	**********YEAR-TO-DATE******* BUDGET	ACTUAL	%EXP	ENCUMBR.	ANNUAL BUDGET	UNENCUMB. BALANCE	% BDGT
46 **	REPAIRS & MAINTENANCE	744996	210626.75	28	3559667	1516632.36	43	1853804.78	7857012	4486574.86	43
47-00	PRINTING & BINDING	615	.00	0	3075	362.00	12	.00	7420	7058.00	5
47 **	PRINTING & BINDING	615	.00	0	3075	362.00	12	.00	7420	7058.00	5
48-00	PROMOTIONAL ACTIVITIES	1666	.00	0	8330	700.00	8	4499.00	20000	14801.00	26
48 **	PROMOTIONAL ACTIVITIES	1666	.00	0	8330	700.00	8	4499.00	20000	14801.00	26
49-00	OTHER CHARGES & OBLIG.	2680	614.46	23	13082	21090.56	161	.00	41955	20864.44	50
49-02	ADVERTISING	0	.00	0	0	.00	0	.00	0	.00	0
49-07	BAD DEBT EXPENSE	0	4580.54-	0	0	25919.21-	0	.00	0	25919.21	0
49-08	CASH OVER & UNDER	0	9.00-	0	0	21.55	0	.00	0	21.55-	0
49-09	DOCUMENT RECORDING CHGS	250	70.00-	28-	1250	1900.00-	152-	.00	3000	4900.00	63-
49-15	OBSOLETE INVENTORY	0	.00	0	0	.00	0	.00	0	.00	0
49-17	DAMAGED INVENTORY	0	.00	0	0	.00	0	.00	0	.00	0
49 **	OTHER CHARGES & OBLIG.	2930	4045.08-	138-	14332	6707.10-	47-	.00	44955	51662.10	15-
51-00	OFFICE SUPPLIES	1805	2374.73	132	9025	5943.11	66	5.95	21702	15752.94	27
51 **	OFFICE SUPPLIES	1805	2374.73	132	9025	5943.11	66	5.95	21702	15752.94	27
52-00	OPERATING SUPPLIES	40545	60737.44	150	221075	332469.84	150	152850.41	663031	177710.75	73
52-07	JANITORIAL SUPPLIES	769	632.43	82	3845	2805.74	73	.00	9240	6434.26	30
52-09	CHEMICALS	374023	184881.53	49	1870115	1454279.14	78	2995991.05	4488258	37987.81	99
52-30	FUEL OIL & LUBRICANTS	33488	45896.44	137	167440	127764.11	76	68788.04	407491	210938.85	48
52-33	EMPLOYEE HEALTH CENTER	6027	4444.36	74	30135	15639.53	52	56684.47	72324	.00	100
52 **	OPERATING SUPPLIES	454852	296592.20	65	2292610	1932958.36	84	3274313.97	5640344	433071.67	92
53-00	ROAD MATERIALS/SUPPLIES	1943	1655.36	85	9715	17833.90	184	2166.10	30000	10000.00	67
53 **	ROAD MATERIALS/SUPPLIES	1943	1655.36	85	9715	17833.90	184	2166.10	30000	10000.00	67
54-00	MEMBERSHIP/PUBLICATIONS	3284	543.50	17	16420	33006.50	201	.00	39445	6438.50	84
54 **	MEMBERSHIP/PUBLICATIONS	3284	543.50	17	16420	33006.50	201	.00	39445	6438.50	84

FUND 421 WATER/SEWER FUND

ELE OBJ	ACCOUNT DESCRIPTION	MONTH-TO-DATE BUDGET	MONTH-TO-DATE ACTUAL	%EXP	YEAR-TO-DATE BUDGET	YEAR-TO-DATE ACTUAL	%EXP	ENCUMBR.	ANNUAL BUDGET	UNENCUMB. BALANCE	% BDGT
55-00	TRAINING	6863	1735.88	25	33833	14162.21	42	12644.00	81894	55087.79	33
55-01	EDA PROGRAM	339	.00	0	678	333.18	49	.00	3050	2716.82	11
55 **	TRAINING	7202	1735.88	24	34511	14495.39	42	12644.00	84944	57804.61	32
56-00	TECHNOLOGY SYSTEMS	0	.00	0	0	.00	0	.00	0	.00	0
56-15	IT-RELATED OPERATING EXP	299738	.00	0	1244131	165491.31	13	121424.99	3353693	3066776.70	9
56 **	TECHNOLOGY SYSTEMS	299738	.00	0	1244131	165491.31	13	121424.99	3353693	3066776.70	9
59-00	DEPRECIATION EXPENSE	0	.00	0	0	.00	0	.00	0	.00	0
59 **	DEPRECIATION EXPENSE	0	.00	0	0	.00	0	.00	0	.00	0
61-00	LAND	0	.00	0	0	.00	0	.00	0	.00	0
61 **	LAND	0	.00	0	0	.00	0	.00	0	.00	0
62-00	BUILDINGS	0	.00	0	0	.00	0	.00	0	.00	0
62 **	BUILDINGS	0	.00	0	0	.00	0	.00	0	.00	0
63-00	INFRASTRUCTURE	557127	5095.00	1	2175097	42347.00	2	1021169.66	7125133	6061616.34	15
63-06	FDEM H0477 LS#1	0	.00	0	0	.00	0	.00	0	.00	0
63-07	IMPROVE OTHER THAN BLDG	0	.00	0	0	.00	0	.00	0	.00	0
63 **	INFRASTRUCTURE	557127	5095.00	1	2175097	42347.00	2	1021169.66	7125133	6061616.34	15
64-00	MACHINERY & EQUIPMENT	135411	125665.00	93	595624	405992.00	68	385763.30	1596794	805038.70	50
64-15	IT HARDWARE	38897	.00	0	182667	131346.61	72	.00	454950	323603.39	29
64 **	MACHINERY & EQUIPMENT	174308	125665.00	72	778291	537338.61	69	385763.30	2051744	1128642.09	45
65-00	CONSTRUCTION IN PROGRESS	0	.00	0	0	.00	0	.00	0	.00	0
65 **	CONSTRUCTION IN PROGRESS	0	.00	0	0	.00	0	.00	0	.00	0
68-10	SFTWR & OTHER INTANGIBLES	0	.00	0	0	.00	0	.00	0	.00	0
68 **	INTANGIBLE ASSETS	0	.00	0	0	.00	0	.00	0	.00	0
69-99	PROPRIETARY FUNDS ONLY	0	.00	0	0	.00	0	.00	0	.00	0
69 **	CONTRA FIXED ASSET	0	.00	0	0	.00	0	.00	0	.00	0

FUND 421 WATER/SEWER FUND

ELE OBJ	ACCOUNT DESCRIPTION	******MONTH-TO-DATE****** BUDGET	ACTUAL	%EXP	**********YEAR-TO-DATE******* BUDGET	ACTUAL	%EXP	ENCUMBR.	ANNUAL BUDGET	UNENCUMB. BALANCE	% BDGT
71-20	SERIES 2020	0	.00	0	0	.00	0	.00	0	.00	0
71 **	DEBT SERVICE - PRINCIPAL	0	.00	0	0	.00	0	.00	0	.00	0
72-20	W/S SERIES 2020	0	.00	0	0	.00	0	.00	0	.00	0
72 **	DEBT SERVICE - INTEREST	0	.00	0	0	.00	0	.00	0	.00	0
73-00	OTHER DEBT SERVICE COST	10	.00	0	30	2250.00	7500	.00	100	2150.00-2250	
73 **	OTHER DEBT SERVICE COST	10	.00	0	30	2250.00	7500	.00	100	2150.00-2250	
82-00	AID TO PRIVATE ORGANIZAT	100	.00	0	500	.00	0	.00	1200	1200.00	0
82-01	ECON DEV INCENTIVE CONTR	0	.00	0	0	.00	0	.00	0	.00	0
82 **	AID TO PRIVATE ORGANIZAT	100	.00	0	500	.00	0	.00	1200	1200.00	0
91-01	TRANSFER TO GEN FUND 001	603112	.00	0	3015560	2412451.68	80	.00	7237355	4824903.32	33
91-23	TO STORMWATER 423	0	.00	0	0	.00	0	.00	0	.00	0
91-24	RENEWAL & REPLACE 424	166961	.00	0	6385242	6218281.00	97	.00	7553968	1335687.00	82
91-25	TO RESTRICTED ASSET 425	608525	.00	0	3042625	2491732.16	82	.00	7302306	4810573.84	34
91-26	TO W/S 2018B (426)	0	.00	0	0	.00	0	.00	0	.00	0
91-27	TO TCR/SJR PROJECT 427	0	.00	0	0	.00	0	.00	0	.00	0
91-30	TO GF CAP PROJ (301)	0	.00	0	0	.00	0	.00	0	.00	0
91-42	IMPACT FEES FUND 422	0	.00	0	0	.00	0	.00	0	.00	0
91-52	TO W/C INS FUND (520)	0	.00	0	0	.00	0	.00	0	.00	0
91-53	TO HEALTH INS FUND (530)	0	.00	0	0	.00	0	.00	0	.00	0
91 **	INTERFUND TRANSFER	1378598	.00	0	12443427	11122464.84	89	.00	22093629	10971164.16	50
95-01	6% ILO FRANCHISE FEE	130242	.00	0	651210	520972.00	80	.00	1562914	1041942.00	33
95 **	NONOPERATING	130242	.00	0	651210	520972.00	80	.00	1562914	1041942.00	33
FUND 421	TOTAL ******** WATER/SEWER FUND	6683373	2568786.78	38	37720102	26295223.92	70	9744151.83	84866965	48827589.25	43
GRAND	TOTAL ********										

FUND 421 WATER/SEWER FUND

ELE OBJ	ACCOUNT DESCRIPTION	******MONTH-TO-DATE****** BUDGET	ACTUAL	%EXP	**********YEAR-TO-DATE******* BUDGET	ACTUAL	%EXP	ENCUMBR.	ANNUAL BUDGET	UNENCUMB. BALANCE	% BDGT
		6683373	2568786.78	38	37720102	26295223.92	70	9744151.83	84866965	48827589.25	43



FY 2022 Budget by Classification Report - Summary Listing

2/28/2022

Target for February 2022 is 42%

FUND 423 - STORMWATER FUND

	Amended Budget	YTD Encumbrances	YTD Actual Transactions	Budget - YTD Transactions	% Used/Rec'd
REVENUE					
*STORMWATER ASSESSMENT	$ 1,830,148		$ 1,642,478	$ 187,670	90%
CHARGES FOR SERVICES	$ -		$ (631)	$ 631	100%
INTERGOVERNMENTAL/GRANT	$ 13,054		$ 13,900	$ (846)	0%
MISCELLANEOUS	$ 400		$ 11,104	$ (10,704)	100%
OTHER SOURCES (NON-REVENUE)	$ 289,989		$ -	$ 289,989	0%
REVENUE TOTALS	**$ 2,133,591**	**$ -**	**$ 1,666,851**	**$ 466,740**	**78%**
EXPENSE					
SALARIES AND BENEFITS	$ 647,688	$ -	$ 201,914	$ 445,774	31%
OPERATING EXPENDITURES	$ 699,578	$ 55,902	$ 187,806	$ 455,870	35%
CAPITAL OUTLAY	$ 786,325	$ 237,186	$ 136,987	$ 412,152	48%
OTHER SOURCES (NON-REVENUE)	$ -	$ -	$ -	$ -	
EXPENSE TOTALS	**$ 2,133,591**	**$ 293,088**	**$ 526,707**	**$ 1,313,796**	**38%**
REVENUE TOTALS	**$ 2,133,591**	**$ -**	**$ 1,666,851**	**$ 466,740**	**78%**
EXPENSE TOTALS	**$ 2,133,591**	**$ 293,088**	**$ 526,707**	**$ 1,313,796**	**38%**
	$ -	**$ (293,088)**	**$ 1,140,144**	**$ (847,056)**	

*Stormwater Assessment Revenues come in November-March

FUND 423 STORMWATER UTILITY

ACCOUNT	ACCOUNT DESCRIPTION	CURRENT ESTIMATED	CURRENT ACTUAL	CURRENT %REV	YEAR-TO-DATE ESTIMATED	YEAR-TO-DATE ACTUAL	YEAR-TO-DATE %REV	ANNUAL ESTIMATE	UNREALIZED BALANCE
320	OTHER PERMITS & FEES								
325	SPECIAL ASSESSMENT								
23 01	STRMWTR SPEC ASSMNT	144,179	64,894.81	45	720,895	1,642,477.69	228	1,730,148	87,670.31
23 04	TAX CERTIFICATES	8,333	.00		41,665	.00		100,000	100,000.00
23 *	STORMWATER	152,512	64,894.81	43	762,560	1,642,477.69	215	1,830,148	187,670.31
325 **	SPECIAL ASSESSMENT	152,512	64,894.81	43	762,560	1,642,477.69	215	1,830,148	187,670.31
320 ***	OTHER PERMITS & FEES	152,512	64,894.81		762,560	1,642,477.69		1,830,148	187,670.31
330	INTERGOVERNMENTAL REVENUE								
331	FEDERAL GRANTS								
331 **	FEDERAL GRANTS	0	.00		0	.00		0	.00
338	SHARED REVENUE LOCAL UNIT								
10 02	CHURCH STREET BAFFLE BOX	0	13,900.00		0	13,900.00		0	13,900.00-
10 05	SAVE OUR INDIAN RVR LAGN	1,450	.00		2,900	.00		13,054	13,054.00
10 *	SHARED REV - BREVARD CTY	1,450	13,900.00	959	2,900	13,900.00	479	13,054	846.00-
338 **	SHARED REVENUE LOCAL UNIT	1,450	13,900.00	959	2,900	13,900.00	479	13,054	846.00-
330 ***	INTERGOVERNMENTAL REVENUE	1,450	13,900.00		2,900	13,900.00		13,054	846.00-
340	CHARGES FOR SERVICES								
343	PHYSICAL ENVIRONMENT								
91 00	STORMWATER FEES	0	700.19-		0	630.60-		0	630.60
91 *	STORMWATER FEES	0	700.19-		0	630.60-		0	630.60
343 **	PHYSICAL ENVIRONMENT	0	700.19-		0	630.60-		0	630.60
340 ***	CHARGES FOR SERVICES	0	700.19-		0	630.60-		0	630.60
360	MISCELLANEOUS REVENUES								
361	INTEREST & OTHER EARNINGS								
10 00	INTEREST	0	.00		0	5,405.88		0	5,405.88-
10 02	INVESTMENT INTEREST	0	.00		0	418.25		0	418.25-
10 10	SBA	0	.00		0	1.59		0	1.59-
10 *	INTEREST	0	.00		0	5,825.72		0	5,825.72-
30 00	NET INC/DEC FMV INVESTMNT	0	.00		0	3,690.42-		0	3,690.42
40 *	GAIN/(LOSS) SALE INVEST	0	.00		0	.00		0	.00
361 **	INTEREST & OTHER EARNINGS	0	.00		0	2,135.30		0	2,135.30-

CITY OF COCOA, FLORIDA

FUND 423 STORMWATER UTILITY

ACCOUNT	ACCOUNT DESCRIPTION	********** CURRENT ESTIMATED	ACTUAL	%REV	******** YEAR-TO-DATE ESTIMATED	ACTUAL	%REV	ANNUAL ESTIMATE	UNREALIZED BALANCE
364	DISPOSITION FIXED ASSETS								
00 00	DISPOSITION FIXED ASSETS	0	8,968.75		0	8,968.75		0	8,968.75-
364 **	DISPOSITION FIXED ASSETS	0	8,968.75		0	8,968.75		0	8,968.75-
369	OTHER MISC REVENUES								
90 00	OTHER MISC REVENUES	33	.00		165	.00		400	400.00
369 **	OTHER MISC REVENUES	33	.00		165	.00		400	400.00
360 ***	MISCELLANEOUS REVENUES	33	8,968.75		165	11,104.05		400	10,704.05-
380	OTHER SOURCES(NON-REV)								
381	INTERFUND TRANSFER								
91 *	TRANSFER FROM	0	.00		0	.00		0	.00
381 **	INTERFUND TRANSFER	0	.00		0	.00		0	.00
389	NON OPERATING SOURCES								
99 50	FUND BAL-APPROP. RESERVES	26,397	.00		105,213	.00		289,989	289,989.00
99 *	BALANCE FORWARD	26,397	.00		105,213	.00		289,989	289,989.00
389 **	NON OPERATING SOURCES	26,397	.00		105,213	.00		289,989	289,989.00
380 ***	OTHER SOURCES(NON-REV)	26,397	.00		105,213	.00		289,989	289,989.00
FUND TOTAL	STORMWATER UTILITY	180,392	87,063.37		870,838	1,666,851.14		2,133,591	466,739.86
GRAND TOTAL		180,392	87,063.37		870,838	1,666,851.14		2,133,591	466,739.86

FUND 423 STORMWATER UTILITY

ELE OBJ	ACCOUNT DESCRIPTION	MONTH-TO-DATE BUDGET	MONTH-TO-DATE ACTUAL	%EXP	YEAR-TO-DATE BUDGET	YEAR-TO-DATE ACTUAL	%EXP	ENCUMBR.	ANNUAL BUDGET	UNENCUMB. BALANCE	% BDGT
12-00	REGULAR SALARIES & WAGES	35209	24150.42	69	176045	126160.88	72	.00	422519	296358.12	30
12-10	SALARY ADJUSTMENTS	0	.00	0	0	.00	0	.00	0	.00	0
12-12	ACCRUAL PAYOUTS	0	.00	0	0	608.05	0	.00	0	608.05-	0
12 **	REGULAR SALARIES & WAGES	35209	24150.42	69	176045	126768.93	72	.00	422519	295750.07	30
13-00	OTHER SALARIES & WAGES	0	.00	0	0	.00	0	.00	0	.00	0
13 **	OTHER SALARIES & WAGES	0	.00	0	0	.00	0	.00	0	.00	0
14-00	OVERTIME	506	205.66	41	2530	3125.46	124	.00	6075	2949.54	51
14-01	COMP TIME	0	.00	0	0	.00	0	.00	0	.00	0
14 **	OVERTIME	506	205.66	41	2530	3125.46	124	.00	6075	2949.54	51
15-00	SPECIAL PAY	0	.00	0	0	.00	0	.00	0	.00	0
15 **	SPECIAL PAY	0	.00	0	0	.00	0	.00	0	.00	0
20-00	CLOTHING/SHOE ALLOWANCE	60	.00	0	300	720.00	240	.00	720	.00	100
20 **	CLOTHING/SHOE ALLOWANCE	60	.00	0	300	720.00	240	.00	720	.00	100
21-00	FICA TAXES	2328	1836.10	79	11640	9865.68	85	.00	27937	18071.32	35
21 **	FICA TAXES	2328	1836.10	79	11640	9865.68	85	.00	27937	18071.32	35
22-00	RETIREMENT CONTRIBUTIONS	3235	2635.35	82	16175	14049.24	87	.00	38830	24780.76	36
22-01	GASB68 PENS EXP	0	.00	0	0	.00	0	.00	0	.00	0
22 **	RETIREMENT CONTRIBUTIONS	3235	2635.35	82	16175	14049.24	87	.00	38830	24780.76	36
23-00	INSURANCES	108	80.60	75	540	500.64	93	.00	1300	799.36	39
23-03	CONTRA CIGNA SAVINGS	0	.00	0	0	.00	0	.00	0	.00	0
23-04	MEDICAL	7666	4151.72	54	38330	25121.07	66	.00	92000	66878.93	27
23-07	DENTAL INSURANCE	275	167.62	61	1375	1036.28	75	.00	3300	2263.72	31
23-08	VISION INSURANCE	58	32.20	56	290	196.51	68	.00	700	503.49	28
23-09	LONG TERM DISABILITY	108	81.62	76	540	450.95	84	.00	1300	849.05	35
23-10	FSA HEALTH	0	.00	0	0	.00	0	.00	0	.00	0

FUND 423 STORMWATER UTILITY

ELE OBJ	ACCOUNT DESCRIPTION	MONTH-TO-DATE BUDGET	MONTH-TO-DATE ACTUAL	MONTH-TO-DATE %EXP	YEAR-TO-DATE BUDGET	YEAR-TO-DATE ACTUAL	YEAR-TO-DATE %EXP	ENCUMBR.	ANNUAL BUDGET	UNENCUMB. BALANCE	% BDGT
23-11	FSA CHILDCARE	0	.00	0	0	.00	0	.00	0	.00	0
23-99	OPEB HEALTH EXPENSE	0	.00	0	0	.00	0	.00	0	.00	0
23 **	INSURANCES	8215	4513.76	55	41075	27305.45	67	.00	98600	71294.55	28
24-00	WORKER'S COMPENSATION	4017	3465.31	86	20085	18258.88	91	.00	48207	29948.12	38
24 **	WORKER'S COMPENSATION	4017	3465.31	86	20085	18258.88	91	.00	48207	29948.12	38
26-00	OPEB HEALTH EXPENSE	0	.00	0	0	.00	0	.00	0	.00	0
26 **	OPEB HEALTH EXPENSE	0	.00	0	0	.00	0	.00	0	.00	0
27-00	BENEFIT OFFSET	400	400.00	100	2000	1820.54	91	.00	4800	2979.46	38
27 **	BENEFIT OFFSET	400	400.00	100	2000	1820.54	91	.00	4800	2979.46	38
31-00	PROFESSIONAL SERVICES	10105	3147.64	31	48715	28508.67	59	10757.90	119462	80195.43	33
31-01	LEGAL EXPENSES	41	.00	0	205	.00	0	.00	500	500.00	0
31-33	EMPLOYEE HEALTH CENTER	607	456.70	75	3035	1728.58	57	5565.42	7294	.00	100
31 **	PROFESSIONAL SERVICES	10753	3604.34	34	51955	30237.25	58	16323.32	127256	80695.43	37
34-00	CONTRACT SERVICES	4403	.00	0	16169	34976.56	216	.00	47000	12023.44	74
34-10	COST OF GENERAL FUND SVCS	15758	15758.00	100	78790	78790.00	100	.00	189096	110306.00	42
34 **	CONTRACT SERVICES	20161	15758.00	78	94959	113766.56	120	.00	236096	122329.44	48
39-00	CONTINGENCY	8168	.00	0	37926	.00	0	.00	83009	83009.00	0
39 **	CONTINGENCY	8168	.00	0	37926	.00	0	.00	83009	83009.00	0
40-00	TRAVEL & PER DIEM	237	27.79	12	1185	27.79	2	.00	2850	2822.21	1
40 **	TRAVEL & PER DIEM	237	27.79	12	1185	27.79	2	.00	2850	2822.21	1
41-00	COMMUNICATION	173	.00	0	865	681.00	79	1211.00	2076	184.00	91
41 **	COMMUNICATION	173	.00	0	865	681.00	79	1211.00	2076	184.00	91
42-00	POSTAGE & FREIGHT	41	.00	0	205	14.76	7	.00	500	485.24	3
42 **	POSTAGE & FREIGHT	41	.00	0	205	14.76	7	.00	500	485.24	3
43-00	ELECTRIC/WATER/SEWER	1250	981.93	79	6250	3965.34	63	7169.52	15000	3865.14	74

FUND 423 STORMWATER UTILITY

ELE OBJ	ACCOUNT DESCRIPTION	******MONTH-TO-DATE****** BUDGET	ACTUAL	%EXP	**********YEAR-TO-DATE******* BUDGET	ACTUAL	%EXP	ENCUMBR.	ANNUAL BUDGET	UNENCUMB. BALANCE	% BDGT
43 **	ELECTRIC/WATER/SEWER	1250	981.93	79	6250	3965.34	63	7169.52	15000	3865.14	74
44-00	RENTALS AND LEASES	2003	.00	0	8220	.00	0	19750.00	22250	2500.00	89
44 **	RENTALS AND LEASES	2003	.00	0	8220	.00	0	19750.00	22250	2500.00	89
45-00	INSURANCE	871	.00	0	4355	3167.77	73	.00	12228	9060.23	26
45 **	INSURANCE	871	.00	0	4355	3167.77	73	.00	12228	9060.23	26
46-00	REPAIRS & MAINTENANCE	7923	5415.84	68	33851	14647.32	43	.00	111522	96874.68	13
46-02	REPAIR/MAINT BUILDING	0	.00	0	0	.00	0	.00	0	.00	0
46-03	REPAIR/MAINT-VEHICLES	3498	4304.37	123	17490	10621.04	61	5680.53	41977	25675.43	39
46-15	INSURED VEHICLE ACCIDENT	0	.00	0	0	.00	0	.00	0	.00	0
46 **	REPAIRS & MAINTENANCE	11421	9720.21	85	51341	25268.36	49	5680.53	153499	122550.11	20
47-00	PRINTING & BINDING	41	.00	0	205	187.00	91	.00	500	313.00	37
47 **	PRINTING & BINDING	41	.00	0	205	187.00	91	.00	500	313.00	37
49-00	OTHER CHARGES & OBLIG.	22	.00	0	110	.00	0	.00	267	267.00	0
49-07	BAD DEBT EXPENSE	0	77.92-	0	0	1604.52-	0	.00	0	1604.52	0
49-15	OBSOLETE INVENTORY	0	.00	0	0	.00	0	.00	0	.00	0
49 **	OTHER CHARGES & OBLIG.	22	77.92-	354-	110	1604.52-	1459-	.00	267	1871.52	601-
51-00	OFFICE SUPPLIES	41	.00	0	205	.00	0	18.00	500	482.00	4
51 **	OFFICE SUPPLIES	41	.00	0	205	.00	0	18.00	500	482.00	4
52-00	OPERATING SUPPLIES	1088	319.06	29	4940	1385.28	28	2524.51	12564	8654.21	31
52-07	JANITORIAL SUPPLIES	0	.00	0	0	.00	0	.00	0	.00	0
52-30	FUEL OIL & LUBRICANTS	479	2935.06	613	2395	7059.24	295	.00	19145	12085.76	37
52-33	EMPLOYEE HEALTH CENTER	294	216.78	74	1470	762.87	52	2765.13	3528	.00	100
52 **	OPERATING SUPPLIES	1861	3470.90	187	8805	9207.39	105	5289.64	35237	20739.97	41
53-00	ROAD MATERIALS/SUPPLIES	0	.00	0	0	.00	0	.00	0	.00	0
53 **	ROAD MATERIALS/SUPPLIES	0	.00	0	0	.00	0	.00	0	.00	0

FUND 423 STORMWATER UTILITY

ELE OBJ	ACCOUNT DESCRIPTION	MONTH-TO-DATE BUDGET	MONTH-TO-DATE ACTUAL	MONTH-TO-DATE %EXP	YEAR-TO-DATE BUDGET	YEAR-TO-DATE ACTUAL	YEAR-TO-DATE %EXP	ENCUMBR.	ANNUAL BUDGET	UNENCUMB. BALANCE	% BDGT
54-00	MEMBERSHIP/PUBLICATIONS	69	.00	0	324	815.00	252	.00	815	.00	100
54 **	MEMBERSHIP/PUBLICATIONS	69	.00	0	324	815.00	252	.00	815	.00	100
55-00	TRAINING	393	.00	0	1986	1152.00	58	.00	4735	3583.00	24
55 **	TRAINING	393	.00	0	1986	1152.00	58	.00	4735	3583.00	24
56-15	IT-RELATED OPERATING EXP	0	.00	0	0	920.00	0	460.00	2760	1380.00	50
56 **	TECHNOLOGY SYSTEMS	0	.00	0	0	920.00	0	460.00	2760	1380.00	50
59-00	DEPRECIATION	0	.00	0	0	.00	0	.00	0	.00	0
59 **	DEPRECIATION	0	.00	0	0	.00	0	.00	0	.00	0
61-00	LAND	0	.00	0	0	.00	0	.00	0	.00	0
61 **	LAND	0	.00	0	0	.00	0	.00	0	.00	0
63-00	INFRASTRUCTURE	49994	.00	0	239559	7804.60	3	195217.65	589523	386500.75	34
63-07	IMPROVE OTHER THAN BLDG	0	.00	0	0	.00	0	.00	0	.00	0
63 **	INFRASTRUCTURE	49994	.00	0	239559	7804.60	3	195217.65	589523	386500.75	34
64-00	MACHINERY & EQUIPMENT	16455	.00	0	69707	129181.97	185	41968.75	196802	25651.28	87
64-15	IT HARDWARE	0	.00	0	0	.00	0	.00	0	.00	0
64 **	MACHINERY & EQUIPMENT	16455	.00	0	69707	129181.97	185	41968.75	196802	25651.28	87
65-00	CONSTRUCTION IN PROGRESS	0	.00	0	0	.00	0	.00	0	.00	0
65 **	CONSTRUCTION IN PROGRESS	0	.00	0	0	.00	0	.00	0	.00	0
69-99	PROPRIETARY FUND	0	.00	0	0	.00	0	.00	0	.00	0
69 **	CONTRA FIXED ASSET	0	.00	0	0	.00	0	.00	0	.00	0
72-00	DEBT SERVICE - INTEREST	0	.00	0	0	.00	0	.00	0	.00	0
72 **	DEBT SERVICE - INTEREST	0	.00	0	0	.00	0	.00	0	.00	0
91-01	TRANSFER TO GEN FUND 001	0	.00	0	0	.00	0	.00	0	.00	0
91-21	TO WATER SEWER (421)	0	.00	0	0	.00	0	.00	0	.00	0
91-26	WS CPTL PROJ 2018B 426	0	.00	0	0	.00	0	.00	0	.00	0

FUND 423 STORMWATER UTILITY

ELE OBJ	ACCOUNT DESCRIPTION	MONTH-TO-DATE BUDGET	MONTH-TO-DATE ACTUAL	MONTH-TO-DATE %EXP	YEAR-TO-DATE BUDGET	YEAR-TO-DATE ACTUAL	YEAR-TO-DATE %EXP	ENCUMBR.	ANNUAL BUDGET	UNENCUMB. BALANCE	% BDGT
91-30	TO GF CAP PROJ (301)	0	.00	0	0	.00	0	.00	0	.00	0
91 **	INTERFUND TRANSFER	0	.00	0	0	.00	0	.00	0	.00	0
FUND 423	TOTAL *********										
	STORMWATER UTILITY	177924	70691.85	40	848012	526706.45	62	293088.41	2133591	1313796.14	38
GRAND	TOTAL *********										
		177924	70691.85	40	848012	526706.45	62	293088.41	2133591	1313796.14	38

City of Cocoa

65 Stone Street
Cocoa, FL 32922

Detailed Staff Report

File Number: 22-154

File ID:	22-154	**Type:**	Informational Item	**Status:**	Agenda Ready
Version:	1	**Agenda Section:**		**In Control:**	City Council
				File Created:	03/09/2022
Subject:				**Final Action:**	

Title: In accordance with the Financial Operations Manual (FOM) the City Manager shall submit to City Council in the form of an agenda item any approved change orders to construction contracts that the City Council has authorized the City Manager, by resolution, to approve in excess of the City Manager's spending authority.

Internal Notes:

Sponsors:		**Enactment Date:**	
Attachments:	Change Order Authorizations 02-28-22.pdf	**Enactment Number:**	
Recommendation:		**Hearing Date:**	
Drafter:		**Effective Date:**	

History of Legislative File

Version:	Acting Body:	Date:	Action:	Sent To:	Due Date:	Return Date:	Result:

FY2022 Change Orders - CM authorized to execute

applied to contingency

as of: 2/28/2022

Project #	Project Description + Details	Construction contract not to exceed $	Date Approved	Resolution #	Requisition #	Requisition $ by Account #	All Fiscal Years Cumulative	FY21 Cum.	FY22 Cum.	FY2022 Expenditures	FY2021 Expenditures
GR2102	Lift Station #1 Replacement										
Op. Rev.		718,638.00	12/14/2021	2021-124							
Project Manager:		65,331.00	contingency and other costs authorized								
account #	424-4055-536.63-06	653,307.00	exp authorized before contingency				Cumulative		FY22 cum		
	Carr & Collier			FY2022	44236	653,307.00	$ 653,307.00		$ 653,307.00		
	PO # 079254										
		65,331									
N/A	Chemical Building Roof Replacement										
Op. Rev.		270,096.96	12/14/2021	2021-118							
Project Manager:		24,554.00	contingency and other costs authorized								
account #	421-4020-536.46-02	245,542.96	exp authorized before contingency				Cumulative	FY21 cum	FY22 cum		
	Tech Systems, Inc			FY2022	44070	245,542.96	$ 245,542.96		$ 245,542.96	$ 245,542.96	
	PO# 079141										
		24,554									
WS18MI	PINEDA										
Op. Rev.		12,066,069.40	11/30/2021	21-112							
Project Manager: City of Melbourne		1,096,915.40	contingency and other costs authorized								
account #	426-4055-536.63-00	10,969,154.00	exp authorized before contingency				Cumulative	FY21 cum	FY22 cum		
	421-4055-536.63-00										
	City of Melbourne			FY2021	WIRE	10,969,154.00	$ 11,368,313.24	$ 10,969,154.00	$ 399,159.24	$ 399,159.24	$ 10,969,154.00
	WIRE			FY2022	WIRE	399,159.24					
		697,756									
PW08SP	Paving										
Op. Rev.		300,000.00	10/26/2021	2021-104							
Project Manager:		7,443.40	contingency and other costs authorized								
account #	001-3510-541.63-00	292,556.60	exp authorized before contingency				Cumulative	FY21 cum	FY22 cum		
	VA Paving			FY2022	43800	292,556.60	$ 292,556.60		$ 292,556.60		
	PO# 78906					-					
		7,443									
WS16MM	Marlin Manor										
Op. Rev.		3,528,617.74	10/26/2021	2021-102							
Project Manager:		320,783.43	contingency and other costs authorized								
account #	424-4055-536.63-00	3,207,834.31	exp authorized before contingency				Cumulative	FY21 cum	FY22 cum		
	Atlantic Development			FY2022	43818	3,207,834.31	$ 3,207,834.31		$ 3,207,834.31	$ 1,011,800.49	
	PO# 78969			Rockledge CO #1	44069	15,335.21					
		284,692	**Cocoa**								
		20,756	**Rockledge**								
WS21OU	Ozone										
Op. Rev.		1,187,074.00	8/24/2021	2021-079							
Project Manager:		108,000.00	contingency and other costs authorized								
account #	424-4020-536.63-00	1,079,074.00	exp authorized before contingency				Cumulative	FY21 cum	FY22 cum		
	Vortex Services			FY2021	43248	1,079,074.00	$ 1,079,074.00		$ 1,079,074.00	$ 950,884.00	
	PO#78445			CO #2	44000	99,587.30					
		8,413									
FL21FL	Fuel Tanks										
Op. Rev.		572,848.94	7/27/2021	2021-062							
Project Manager: Tony Jones		27,373.00	contingency and other costs authorized				Cumulative	FY21 cum	FY22 cum		
account #	421-4010-536.63-00	545,475.94	exp authorized before contingency								
	423-3570-538.63-00 and 001-3540-519.63-00			FY2021	43106	65,280.62	$ 65,280.62		$ 65,280.62		
				FY2021	43104	480,195.29	$ 480,195.29		$ 480,195.29		$ 80,721.58
	JRS Enterprises East Coast										
	PO #78317 and 78325										
		27,373									
WS21WS											
Op. Rev.		251,900.00	4/27/2021 and 7/27/21 (Additional Contingency)	2021-035 & 2021-065							
Project Manager:		53,950.00	contingency and other costs authorized								
account #	424-4020-536.63-00	197,950.00	exp authorized before contingency				Cumulative	FY21 cum	FY22 cum		

Project #	Project Description + Details	Construction contract not to exceed $	Date Approved	Resolution #	Requisition #	Requisition $ by Account #	All Fiscal Years Cumulative	FY21 Cum.	FY22 Cum.	FY2022 Expenditures	FY2021 Expenditures
	Vortex Services			FY2021	42724	197,950.00	$ 251,900.00		$ 251,900.00	$ 197,950.00	$ 106,475.00
	PO#78016			CO#1	43114	53,950.00					
		-									
WS21FM											
Op. Rev.		256,410.00	12/8/2020	2020-250							
Project Manager:		23,310.00	contingency and other costs authorized								
account #	421-4055-536.63-00	233,100.00	exp authorized before contingency				Cumulative	FY21 cum	FY22 cum		
	Danus Utility			FY2021	42151	233,100.00	$ 233,100.00		$ 233,100.00	$ 55,944.00	
	Contractor PO# 77555										
		23,310									
WS1404											
Op. Rev.		2,616,301.00	11/10/2020	2020-229							
Project Manager:		237,845.00	contingency and other costs authorized								
account #	426-4055-536.63-00	2,378,456.00	exp authorized before contingency				Cumulative	FY21 cum	FY22 cum		
	Integrated Fire and Security Solutions			FY2021	42305	2,378,456.00	$ 2,407,684.00	$ 2,378,456.00	$ 29,228.00	$ 1,322,256.97	$ 882,812.20
	Contractor PO# 77691			FY2022 CO # 2	43970	29,228.00					
				FY2022 CO # 3		124,901.00					
				FY2022 CO # 4		13,875.00					
				FY2022 CO # 5		17,550.00					
				FY2022 CO # 6	44125	10,091.00					
		42,200									
WS1222	BNR Process Improvements										
Op. Rev.		1,658,802.00	2/22/2022	2022-018							
Project Manager:		150,801.00	contingency and other costs authorized								
account #	424-4120-536.63-00	1,508,001.00	exp authorized before contingency				Cumulative	FY21 cum	FY22 cum		
	E&D Contracting Services Vendor #10461			FY2022	No Req		$ 1,508,001.00		$ 1,508,001.00		
	PO# Unencumbered										
		150,801									
WS1001	Industrial Park Pump Station										
Op. Rev.		4,889,500.00	11/25/14, VIII.8	2014-138							
Project Manager Utilities		444,500.00	10% contingency authorized			63-00					
account #421-4055-536.63-00		4,445,000.00	exp authorized before contingency				Cumulative	FY21 cum	FY22 cum		
	Brandes Design-Build. PO #67318/69608/71924		FY15 PO Issue	FY 2015	26451	4,445,000.00	4,445,000.00				
	Bid No. B-15-01-COC		*CO #1 for electric actuated butterfly valves*	FY 2015	27931	41,985.41	4,486,985.41				
			CO#2 for necessary modifications to electrical design	FY 2015	28332	14,574.50	4,501,559.91				
	Quentin Hampton P.O. #67460/69493		*PO **65207** FY15 Year-End PO Liquidation*			(1,542,102.38)	2,959,457.53				
			*FY16 PO Issue PO#**67318***	FY2016	29192	**1,542,102.38**	4,501,559.91				
	Mead & Hunt (formerly QLH) PO #70943/71880		*TO 2015-67 P.O. **67455** TO CH2M for Scada Programing*		29315	21,434.07	4,522,993.98				
			*PO#**67460** to QLH for SDC*		29381	53,001.11	4,575,995.09				
	CH2M Hill PO #67455/		*CO # 1 PO **67460** Additional Services Industrial Park*		29593	23,033.00	4,599,028.09				
			*CO#1 PO **67318***		29647	**53,686.38**	4,652,714.47				
	RM Packard $ Assoc. Inc. 73686		*CO#2 install electronic indicators PO **67318***		30007	**8,917.65**	4,661,632.12				
			*CO#2 additional inspection services PO#**67460***		30758	18,000.00	4,679,632.12				
			PO 67318 FY16 Year-End PO Liquidation			(806,347.80)	3,873,284.32				
			PO 67460 FY16 Year-End PO Liquidation			(26,064.34)	3,847,219.98				
			PO 67455 FY16 Year-End PO Liquidation			(12,619.15)	3,834,600.83				
			PO#69493 Quentin Hampton (reissue PO#67460)	FY 2017	31910	26,064.34	3,860,665.17				
			PO#69608 Brandes Design-Build (reissue PO#67318)		31980	806,347.80	4,667,012.97				
			PO#69493 QLH liquidated balance; reissue to Mead and Hunt		33725	(11,284.39)	4,655,728.58				
			PO#70943 Mead & Hunt (reissue PO#69493)		33736	11,284.39	4,667,012.97				
							4,667,012.97				
			PO#69608 Brandes Design-Build (reissue PO#67318)		31980	(420,315.30)	4,246,697.67				
			PO#70943 Mead & Hunt (reissue PO#69493)		33736	(9,984.39)	4,236,713.28				
			PO#71924 Brandes Design-Build (reissue PO#69608)	FY2018	34892	420,315.30	4,657,028.58				
					34893	9,984.39	$ 4,667,012.97				
			PO#73686	FY2019		1,000.00					
		209,868	^contingency balance-->								